Alamogordo City Commission

NOTICE OF MEETING

Budget Hearing Workshops Agenda

Tuesday, May 4, 2021 at 6:30 p.m.
Wednesday, May 5, 2021 at 6:30 p.m.
Thursday, May 6, 2021 at 6:30 p.m.

The above Agenda schedule is a tentative schedule.
The Workshops will continue through this schedule as time permits and may or may not go through the full dates as indicated.

The Commission Meeting will be a VIRTUAL MEETING with City Commission and City staff participating through video. The link is:
https://www.youtube.com/channel/UCTTgU3xsQBqlyRaME7TaYrQ/live

Richard Boss .... Mayor
Nadia Sikes ....Mayor Pro-Tem, District 2
Jason Baldwin .... District 1
Susan Payne ....District 3
Josh Rardin ....District 4
Sharon McDonald .... District 5
Dusty Wright .... District 6

Brian Cesar .... City Manager
Petria Bengoechea ....City Attorney
Rachel Hughs ....City Clerk

MISSION STATEMENT as Adopted by the City Commission on March 24, 1995.
The City of Alamogordo is a Municipal Corporation that exists solely for the purpose of providing the best possible services to our customers, the citizens of Alamogordo. We are committed to providing these services with honesty, integrity, compassion, fairness, and a commitment to excellence.

We are committed to the long-term financial stability and responsible growth of the City and all decisions will be driven by our commitment to provide the best services possible in a financially sound and responsible manner given the economic realities facing the City.

In accordance with Section 10-15-1.D, NMSA 1978 (2010 Cumulative Supplement), this agenda has been posted on the bulletin board located in the east/west lobby of the City Hall and in the glass case located outside a the north entrance of the City Hall, distributed to the appropriate news media, and posted on the City website: http://ci.alamogordo.nm.us within the required time frame. As a courtesy, the entire Agenda Packet has also been posted on the City of Alamogordo website: http://ci.alamogordo.nm.us

The Mayor and City Commission request that all cell phones be turned off or set to vibrate. Members of the audience are requested to step outside the Commission Chambers to respond to or to conduct a phone conversation. The Alamogordo Commission Chambers is wheelchair accessible. Other special assistance for disabled attendees must be requested 48 hours in advance by contacting the City Clerk's Office at 575-439-4100.

CALL TO ORDER & ROLL CALL

Announce the presence of a Quorum.

INVOCATION & PLEDGE OF ALLEGIANCE

APPROVAL OF AGENDA

PRESENTATIONS

1. Finance will present the preliminary FY22 City of Alamogordo Budget. *(Evelyn Huff, Finance Director)*

ADJOURNMENT

AGENDA REPORT
CITY OF ALAMOGORDO
CITY COMMISSION

Meeting Date: 5/4/2021 **Report Date:** 4/30/2021 **Report No:** 1.

Submitted By:

Subject: Finance will present the preliminary FY22 City of Alamogordo Budget. *(Evelyn Huff, Finance Director)*

Fiscal Impact:
Amount Budgeted:
Fund:

Additional Fiscal Impact:

Recommendation:

Background:

FY2022 Budget Public Hearings

Presenters:

Brian Cesar, City Manager

Evelyn Huff, Finance Director

Kim Torres, Deputy Human Resources Director

Maurice L. Gutierrez, Budget Analyst

Agenda

- City Manager Introduction
- Budget Adoption Timeline
- Budget Overview – All Funds Combined
- Budget Overview – Per Fund Type
- Gross Receipts Tax Overview
- Personnel Budget
- Approved Capital

Budget Adoption Timeline

- Budget Public Hearings with the City Commission – May 4, May 5 – 6 (if needed)
- Adopt COA Preliminary Budget at a Regular City Commission meeting on May 11, 2021(Alternate date – May 25, 2021)
- Preliminary Budget is due to NM Department of Finance & Administration (DFA) no later than June 1, 2021
- After the year end close of FY21 – Revise the FY22 Preliminary Budget as necessary to update to actual beginning fund balances and carry over capital
- Approve the FY22 Final Budget at a Regular City Commission meeting on July 27, 2021
- Final Budget is due to DFA no later than July 31, 2021

Budget Overview

All Funds Combined

ALL FUNDS COMBINED	FY21 PROJECTIONS	FY22 PROPOSED	$ Diff	% Diff
Beginning Fund Balance	66,564,194	45,415,114	($21,149,080)	-32%
Revenues	65,293,739	53,334,562	($11,959,177)	-18%
Transfers In	25,714,895	18,886,871	($6,828,024)	-27%
Transfers Out	25,714,895	18,886,871	($6,828,024)	-27%
Expenditures	86,275,604	61,222,493	($25,053,111)	-29%
NET REVENUE:	-20,981,865	-7,887,931	13,093,934	-62%
Ending Fund Balance	45,582,329	37,527,183	$(8,055,146.00)	-18%
RESERVES	5,393,585	2,013,566	($3,380,019)	-63%
Adjusted Estimated Ending Fund Balance	40,188,744	35,513,617	-4,675,127	-12%

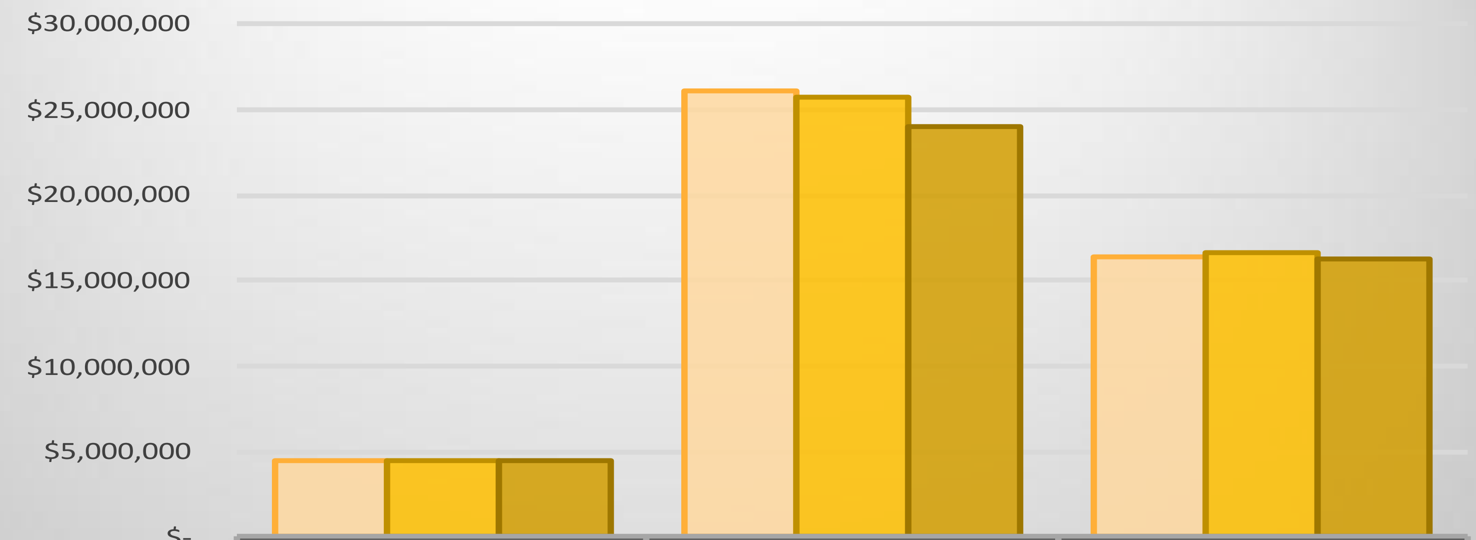
Revenue Assumptions

- **Gross Receipts Tax –** Three year average with no increase assumed.
- **Property Tax –** DFA Formula with a 95% collection rate
- **Franchise Fees –** No growth projected
- **Charges for Services –** Projected by departments
- **Investment Income –** Based on current earning rates
- **Grants –** Will carry over based on agreements

Revenues

All Funds Combined	FY21 Projected	FY22 Proposed	$ Diff	% Diff
TAXES	21,629,255	20,501,980	($1,127,275)	-5%
FEES & PERMITS	1,108,682	1,099,805	($8,877)	-1%
STATE SHARED TAXES	9,654,791	9,106,382	($548,409)	-6%
USER FEES	16,714,768	16,339,470	($375,298)	-2%
FINES	381,568	599,839	$218,271	57%
MISC REVENUE	1,172,079	1,165,761	($6,318)	-1%
BOND/LOAN PROCEEDS	0	0	$0	0%
GRANTS	11,949,001	3,919,906	($8,029,095)	-67%
INVESTMENT INTEREST	2,683,595	601,419	($2,082,176)	-78%
TOTAL REVENUES:	65,293,739	53,334,562	-11,959,177	-18%

Major Revenues



	PROPERTY TAXES	GROSS RECEIPTS TAXES	USER FEES
FY20 ACTUALS	$4,470,670	$26,084,470	$16,442,443
FY21 ADJ BUDGET	$4,439,569	$25,790,615	$16,714,768
FY22 BUDGET	$4,439,569	$23,993,566	$16,339,470

FY20 ACTUALS FY21 ADJ BUDGET FY22 BUDGET

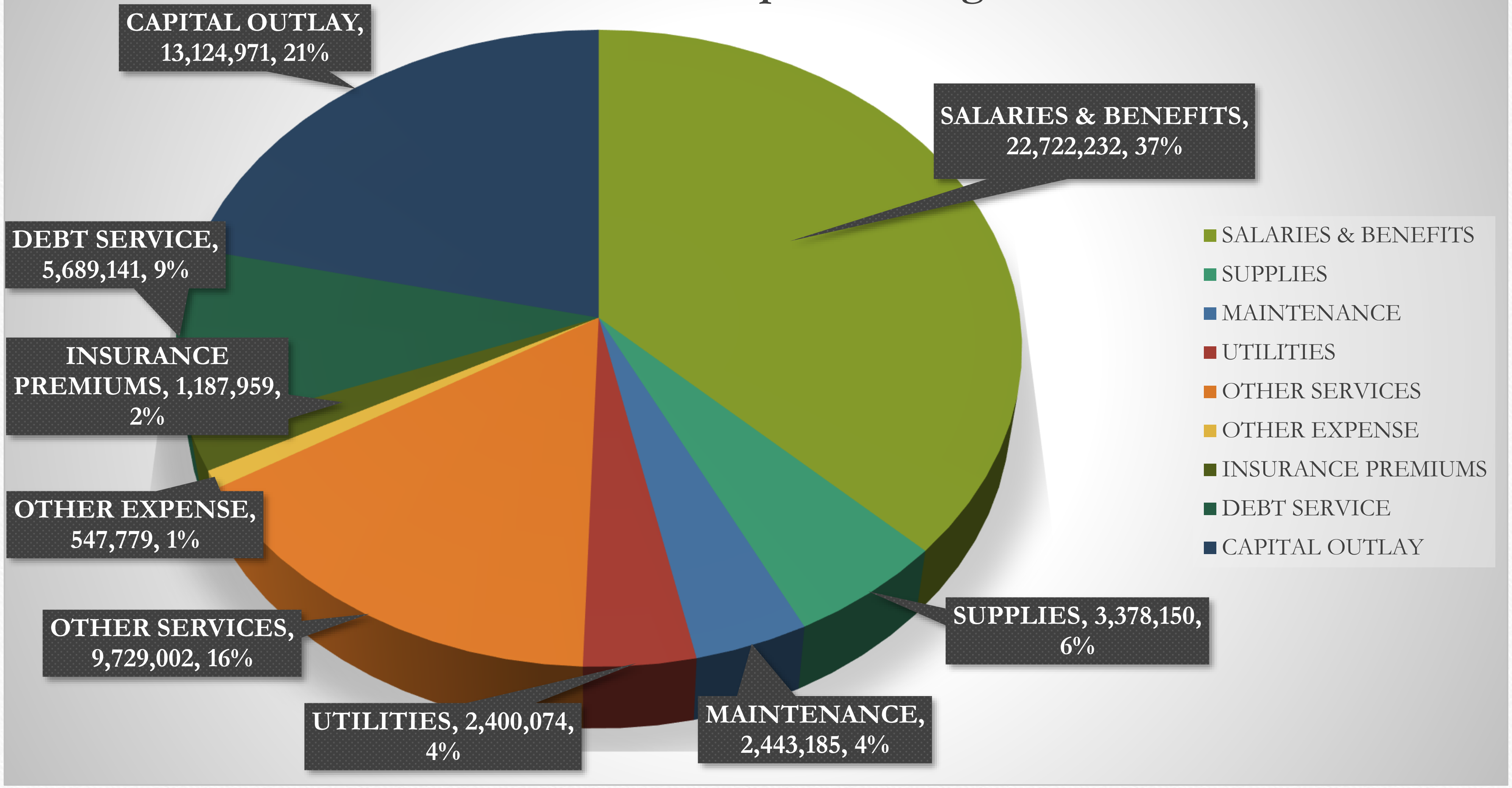
Expenditures

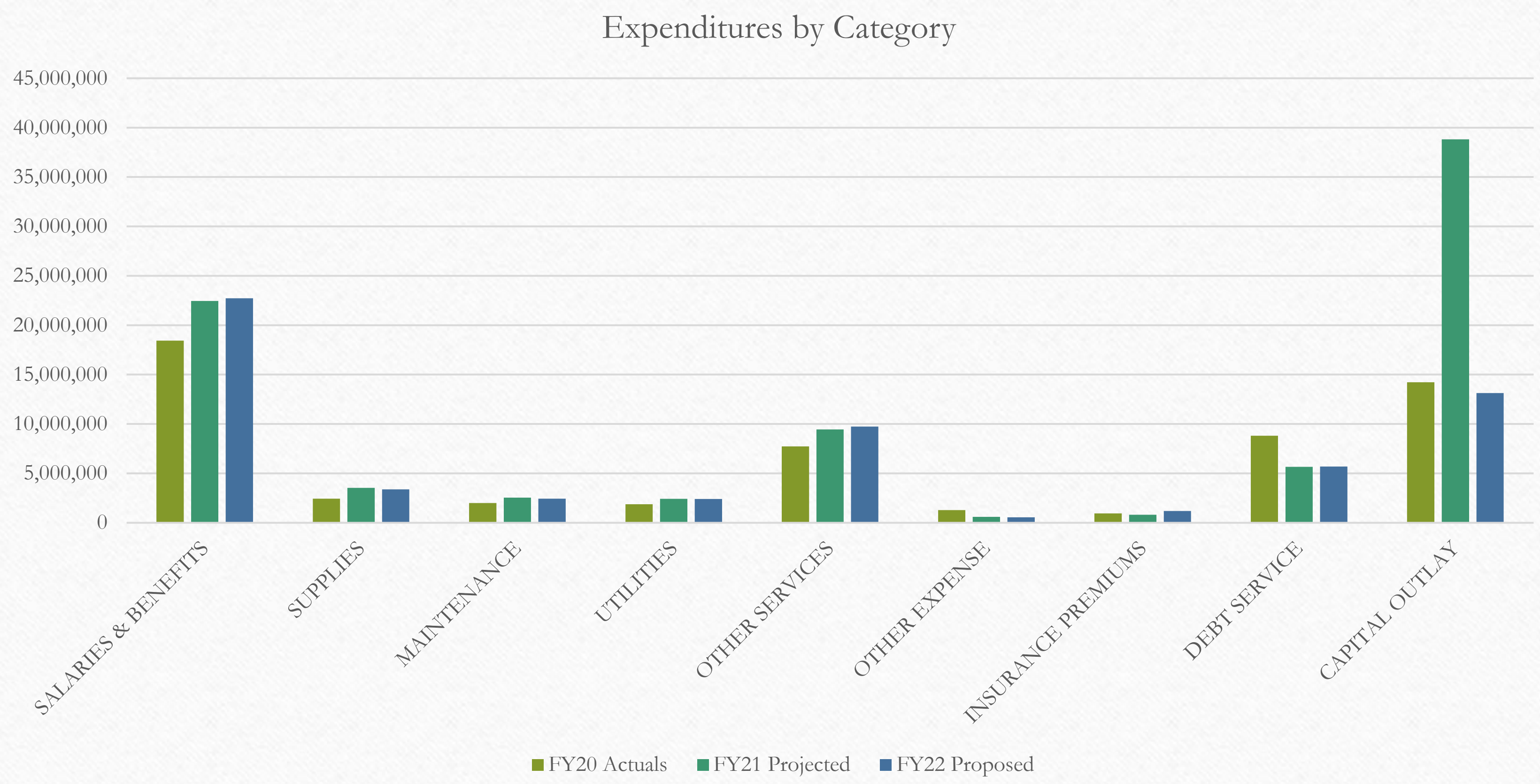
- City Manager Instructions to the Departments:
  - Current FY2021 – Flat budget, no increases without a corresponding decrease
  - Projected FY2022 – Flat budget, no increases without a corresponding decrease

Expenditures

All Funds Combined	FY21 Projected	FY22 Proposed	$ Diff	% Diff
SALARIES & BENEFITS	22,444,618	22,722,232	$277,614	1%
SUPPLIES	3,536,100	3,378,150	($157,950)	-4%
MAINTENANCE	2,542,365	2,443,185	($99,180)	-4%
UTILITIES	2,418,642	2,400,074	($18,568)	-1%
OTHER SERVICES	9,448,072	9,729,002	$280,930	3%
OTHER EXPENSE	599,181	547,779	($51,402)	-9%
INSURANCE PREMIUMS	809,049	1,187,959	$378,910	47%
DEBT SERVICE	5,659,899	5,689,141	$29,242	1%
CAPITAL OUTLAY	38,817,678	13,124,971	($25,692,707)	-66%
TOTAL EXPENDITURES:	86,275,604	61,222,493	$ (25,053,111.00)	-29%

FY22 Proposed Budget




Expenditures by Category
45,000,000
40,000,000
35,000,000
30,000,000
25,000,000
20,000,000
15,000,000
10,000,000
5,000,000
0
SALARIES & BENEFITS
SUPPLIES
MAINTENANCE
UTILITIES
OTHER SERVICES
OTHER EXPENSE
INSURANCE PREMIUMS
DEBT SERVICE
CAPITAL OUTLAY
FY20 Actuals
FY21 Projected
FY22 Proposed

Budget Overview

Per Fund Type

General Fund

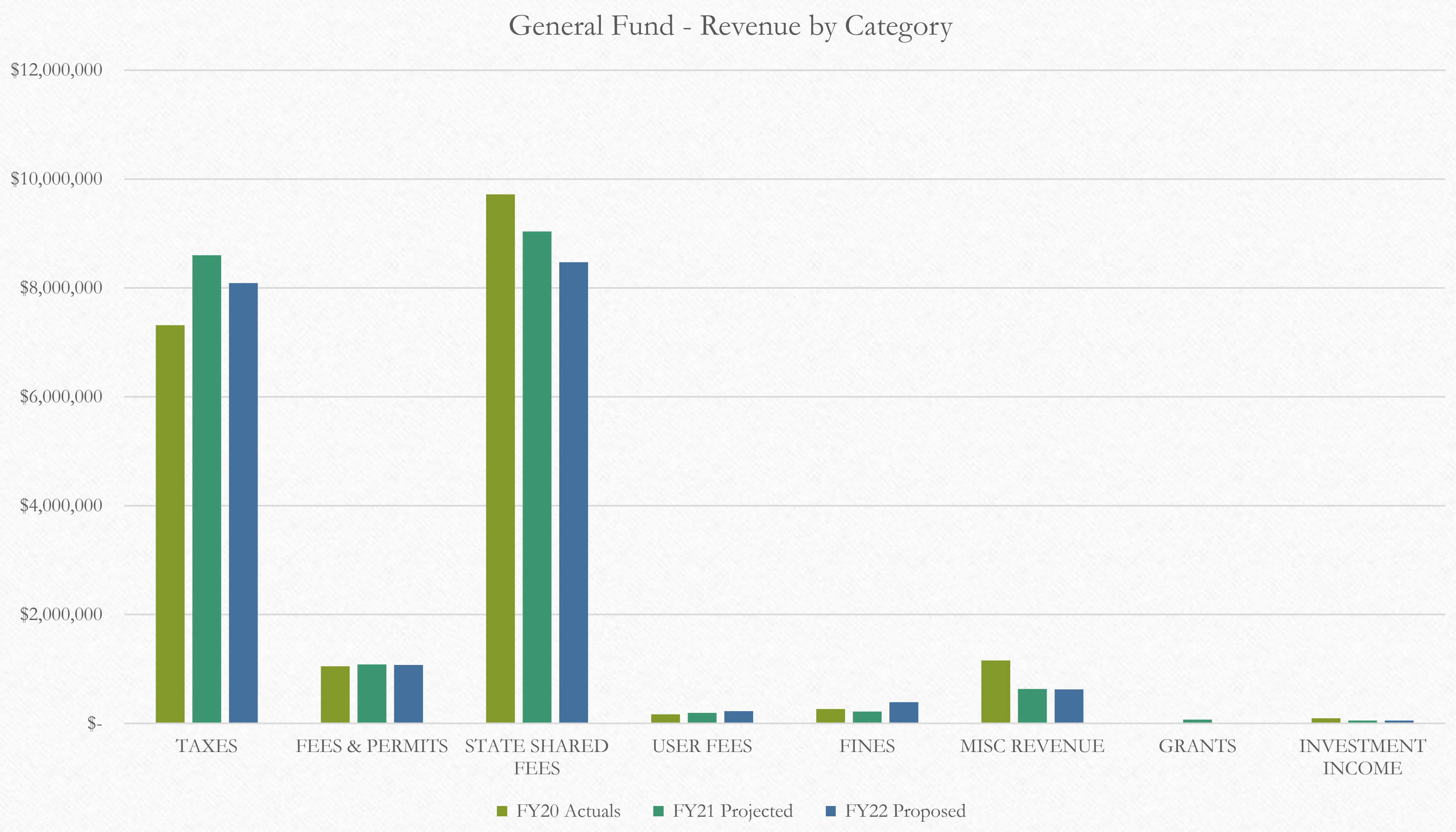
- Fund 11
  - Departments
    - Legislative 11-1101
    - City Manager 11-1301
    - Legal 11-1501
    - City Clerk 11-2001
    - Finance/Accounting 11-2102
    - Accounts Receivable 11-2302
    - Non-Departmental 11-2400
    - Bench Warrants 11-2804

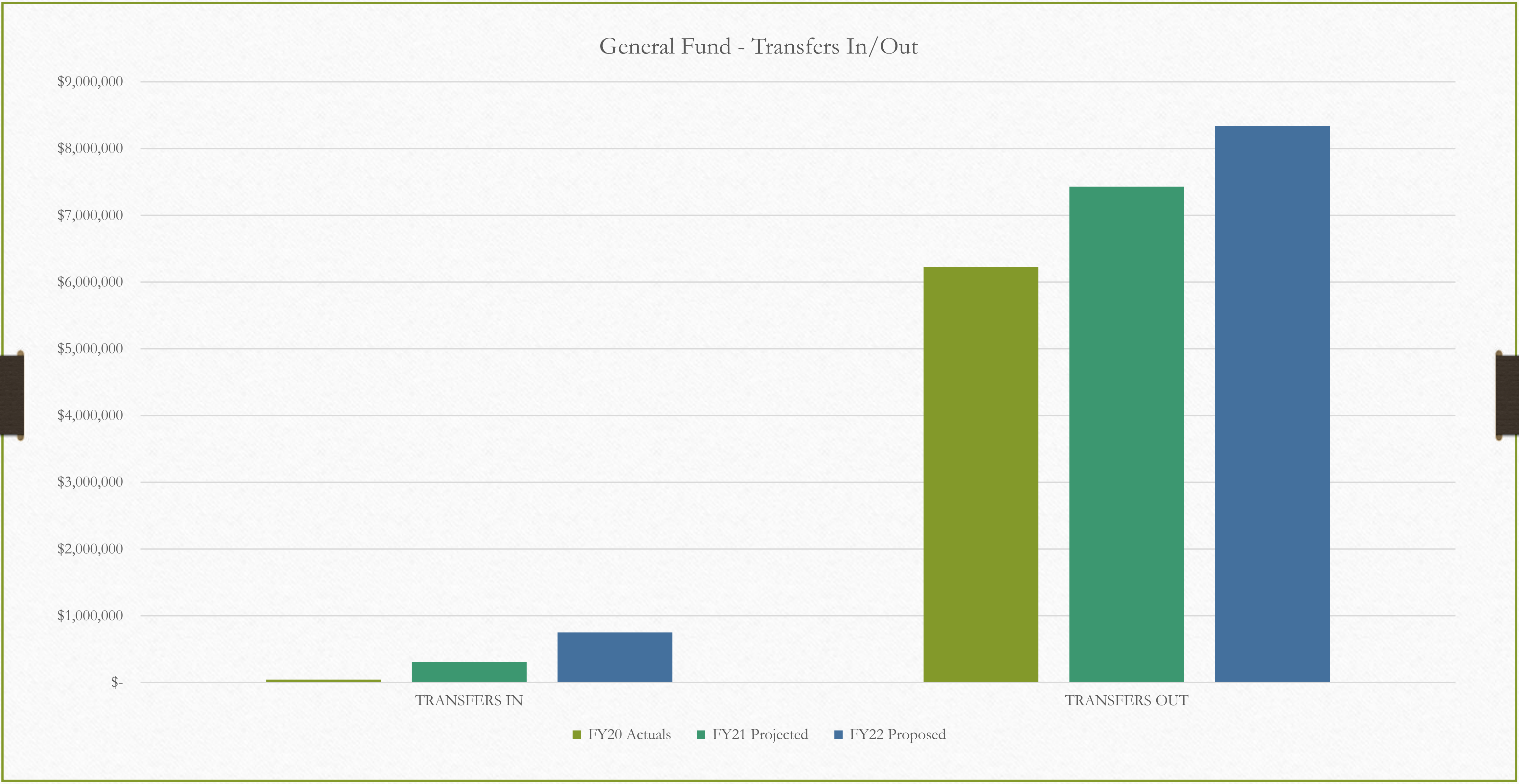
General Fund, Continued

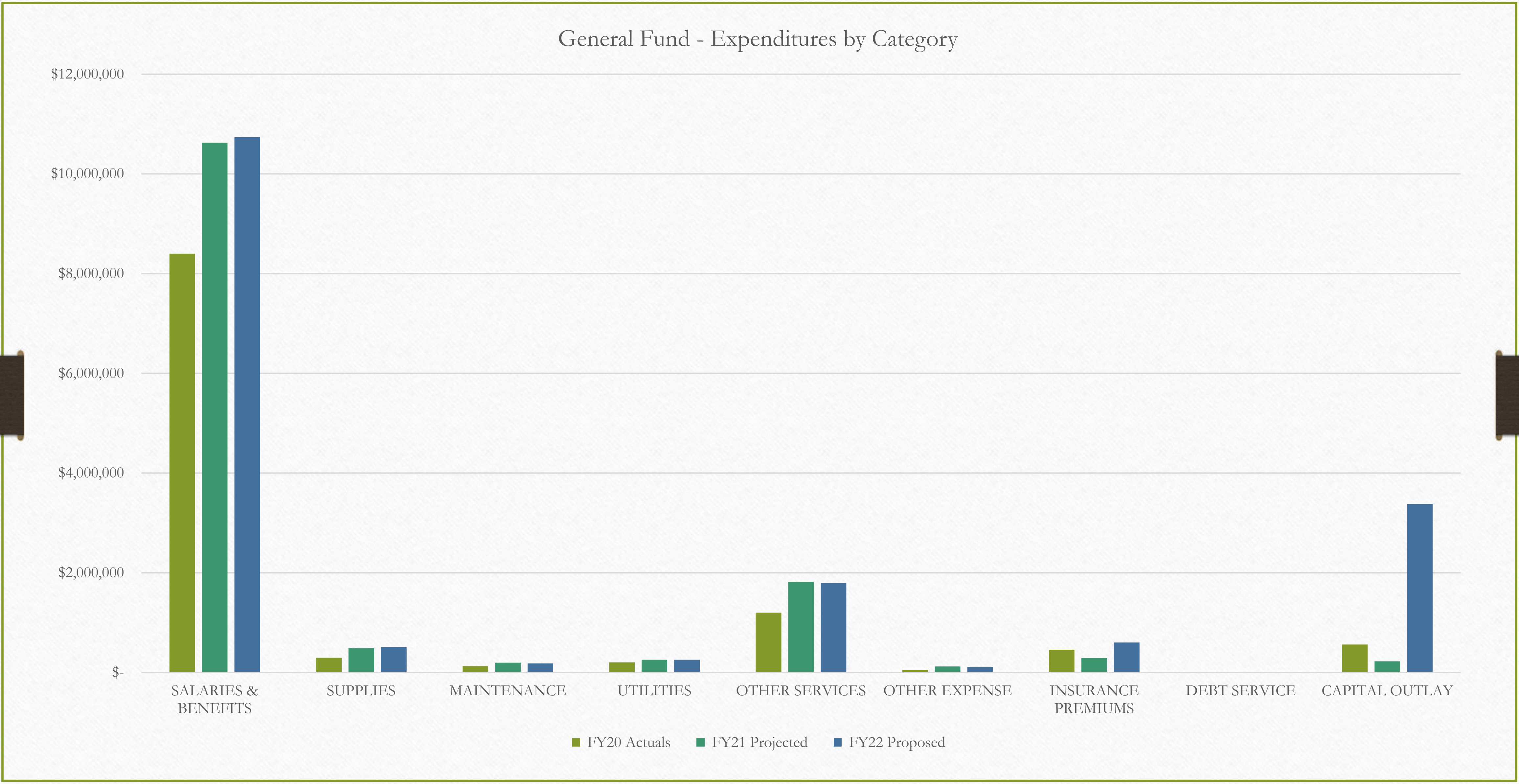
- Bench Warrants 11-2804
- Code Enforcement 11-3104
- Planning & Zoning 11-3705
- Animal Control 11-3804
- Dispatch 11-4004
- Police Department 11-4104
- Fire Department 11-4204
- APS Resource Officers 11-4704

FUND NO.	FY 2020-2021 FUND DESCRIPTION	UNAUDITED BEGINNING CASH BALANCE	ESTIMATED REVENUES	TRANSFERS IN	TRANSFERS OUT	NET CASH TRANSFERS	BUDGETED EXPENDITURES	ESTIMATED ENDING CASH BALANCE	LOCAL RESERVE REQUIREMENTS UNAVAILABLE FOR BUDGETING	ADJUSTED ENDING CASH BALANCE
11	GENERAL OPERATING FUND	10,851,509	19,882,991	310,000	7,429,352	(7,119,352)	14,013,743	9,601,405	0	9,601,405

FUND NO.	FY 2021-2022 FUND DESCRIPTION	UNAUDITED BEGINNING CASH BALANCE	ESTIMATED REVENUES	TRANSFERS IN	TRANSFERS OUT	NET CASH TRANSFERS	BUDGETED EXPENDITURES	ESTIMATED ENDING CASH BALANCE	LOCAL RESERVE REQUIREMENTS UNAVAILABLE FOR BUDGETING	ADJUSTED ENDING CASH BALANCE
11	GENERAL OPERATING FUND	9,601,405	18,924,897	750,000	8,340,708	(7,590,708)	17,565,414	3,370,180	1,926,685	1,443,496

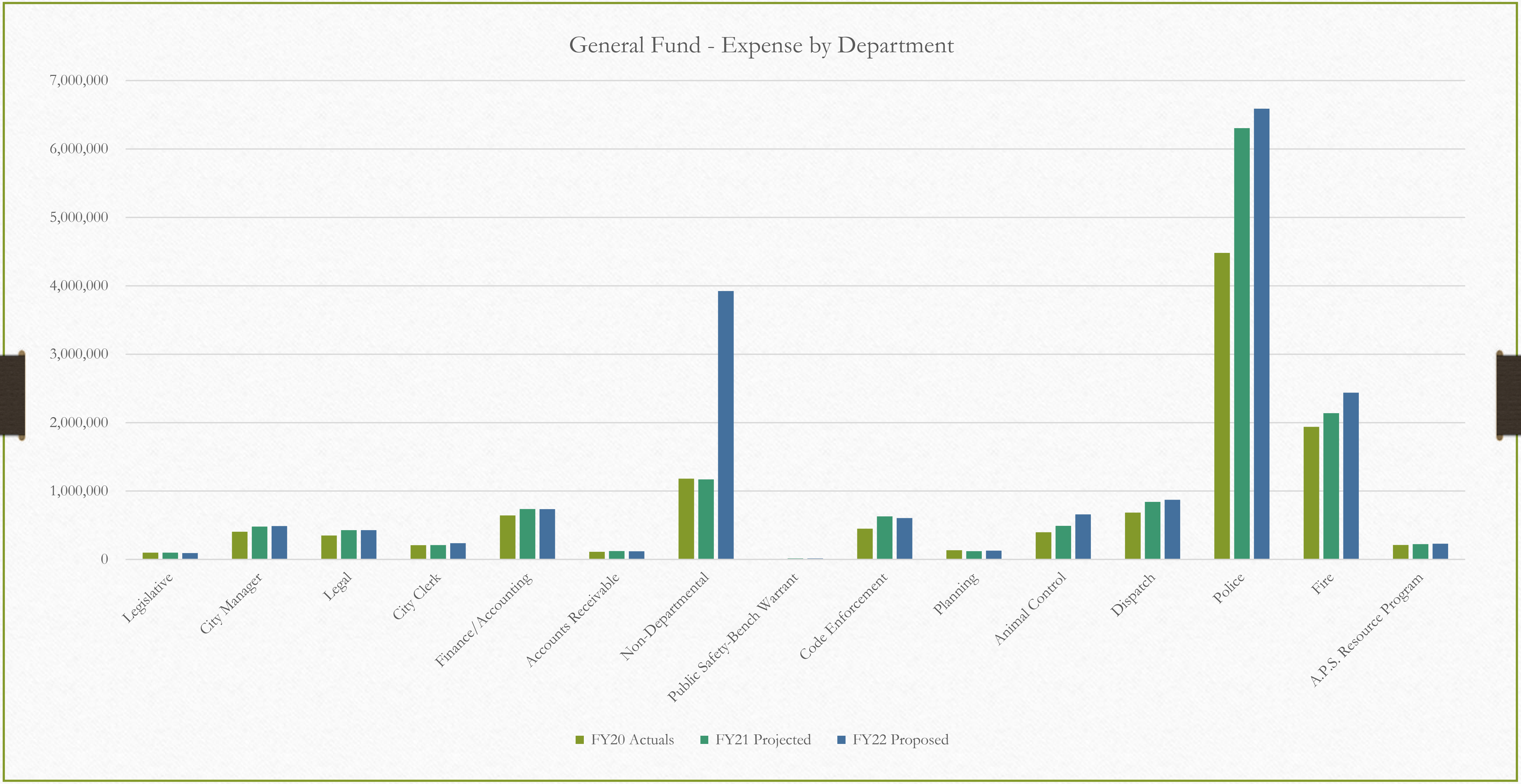

General Fund - Revenue by Category
$12,000,000
$10,000,000
$8,000,000
$6,000,000
$4,000,000
$2,000,000
$-
TAXES
FEES & PERMITS
STATE SHARED FEES
USER FEES
FINES
MISC REVENUE
GRANTS
INVESTMENT INCOME
FY20 Actuals
FY21 Projected
FY22 Proposed


General Fund - Transfers In/Out
$9,000,000
$8,000,000
$7,000,000
$6,000,000
$5,000,000
$4,000,000
$3,000,000
$2,000,000
$1,000,000
$-
TRANSFERS IN
TRANSFERS OUT
FY20 Actuals
FY21 Projected
FY22 Proposed


General Fund - Expenditures by Category
$12,000,000
$10,000,000
$8,000,000
$6,000,000
$4,000,000
$2,000,000
$-
SALARIES & BENEFITS
SUPPLIES
MAINTENANCE
UTILITIES
OTHER SERVICES
OTHER EXPENSE
INSURANCE PREMIUMS
DEBT SERVICE
CAPITAL OUTLAY
FY20 Actuals
FY21 Projected
FY22 Proposed

GRIP Note

- The expenses presented here for the General Fund include $100,000 in the GRIP line
- This is to cover any final GRIP request made by the Home2 project
- There are not any further GRIP expenses included in this budget



General Fund - Expense by Department
7,000,000
6,000,000
5,000,000
4,000,000
3,000,000
2,000,000
1,000,000
0
Legislative
City Manager
Legal
City Clerk
Finance/Accounting
Accounts Receivable
Non-Departmental
Public Safety-Bench Warrant
Code Enforcement
Planning
Animal Control
Dispatch
Police
Fire
A.P.S. Resource Program
FY20 Actuals
FY21 Projected
FY22 Proposed

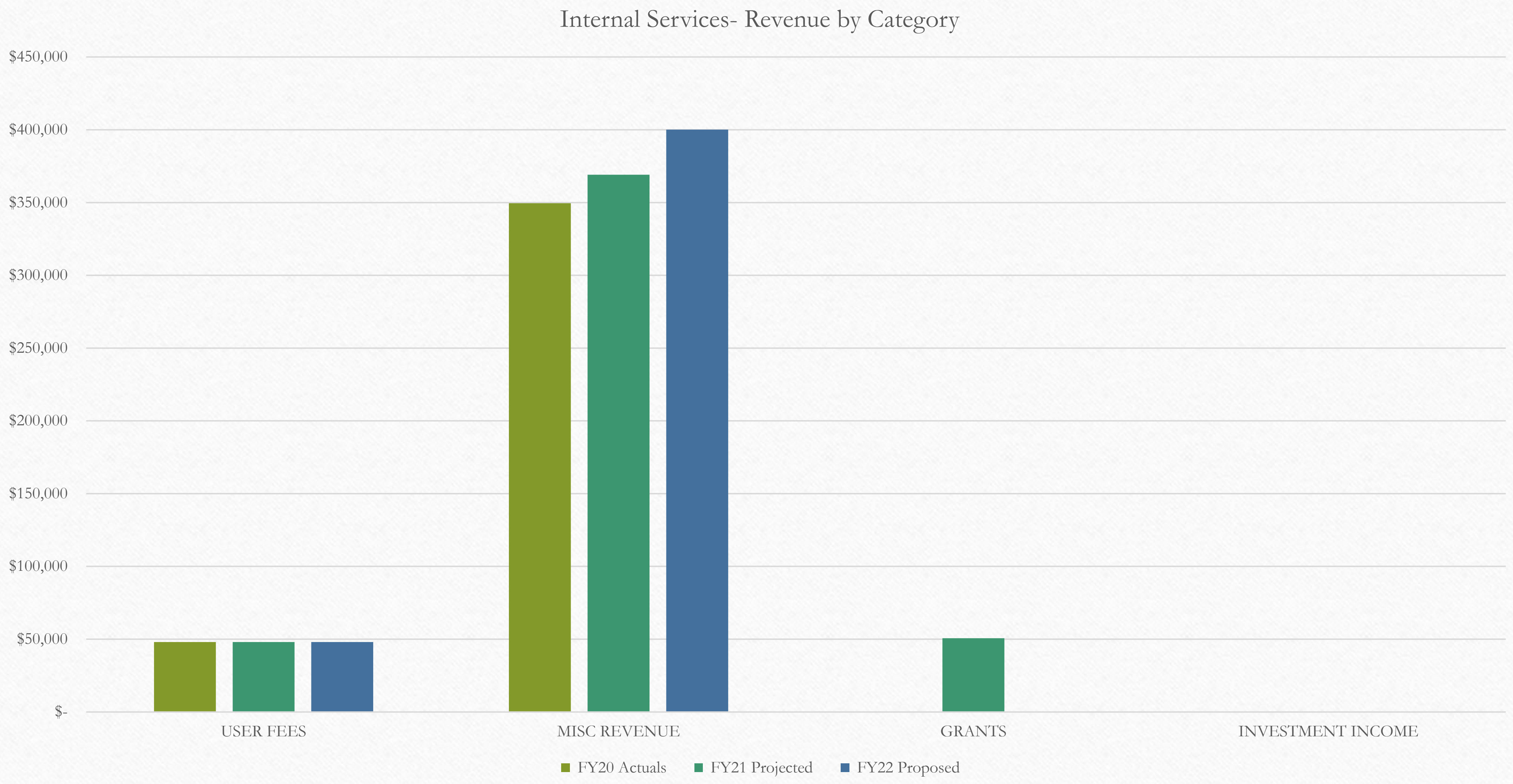

General Fund - Revenues vs. Expenditures
$25,000,000
$20,000,000
$15,000,000
$10,000,000
$5,000,000
$-
FY 20 Actuals
FY21 Projected
FY22 Proposed
Revenue
Expenditures

Internal Services

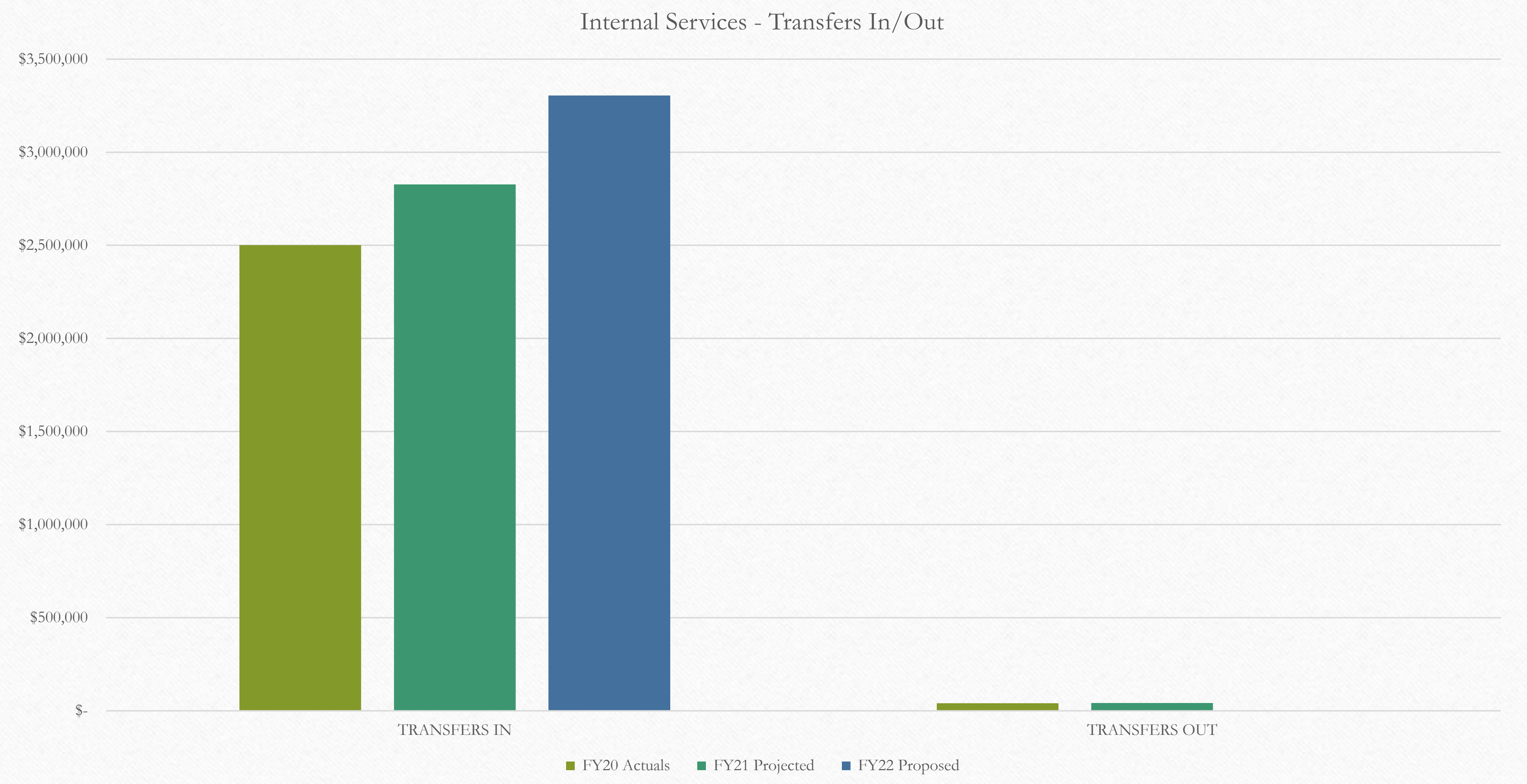
- Fund 12
  - Departments
    - Procurement 12-1602
    - Human Resources 12-1701
    - Non-Departmental 12-2400
    - Facility Maintenance 12-3303
    - MIS 12-3402
    - Fleet Maintenance 12-3503

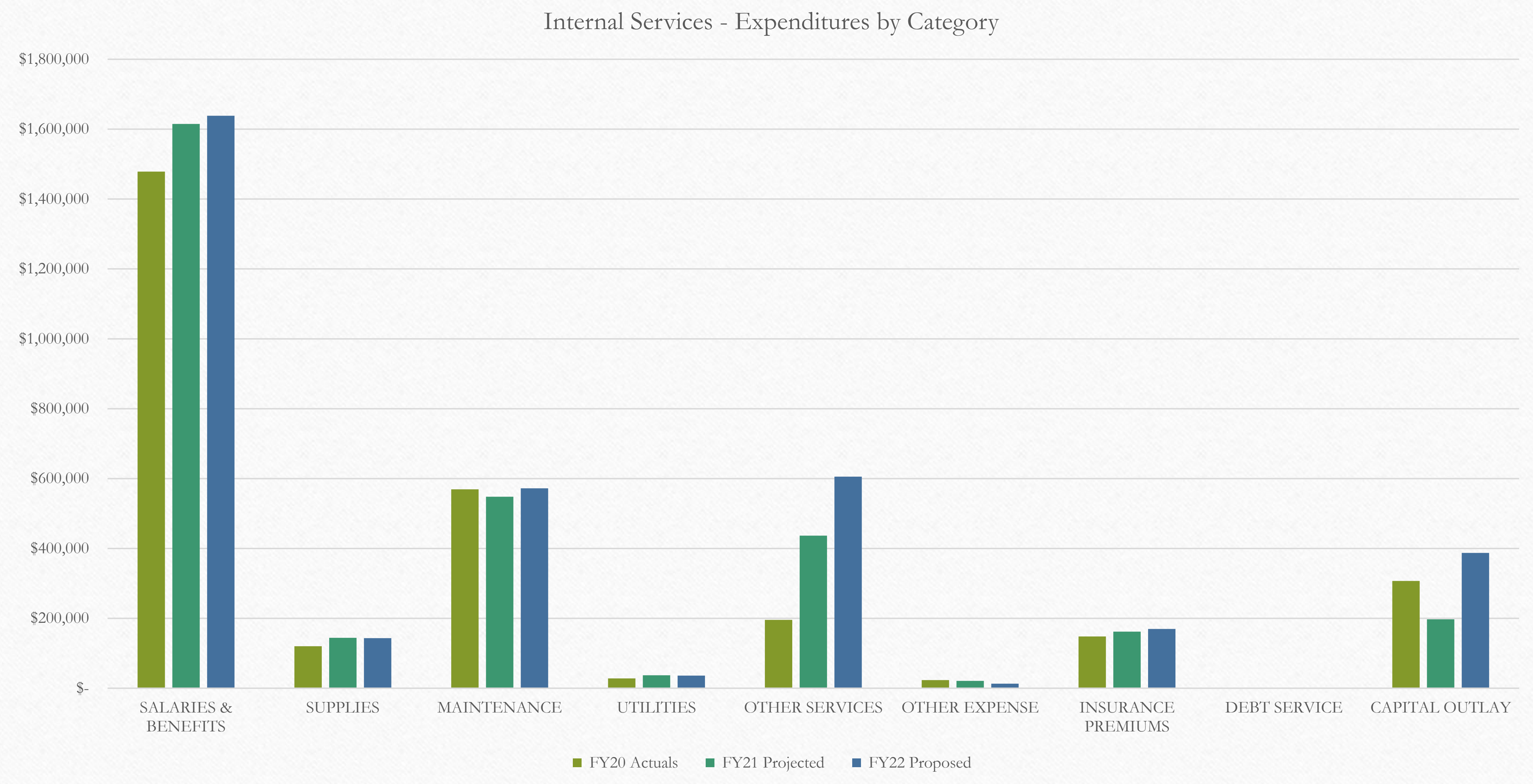
FUND NO.	FY 2020-2021 FUND DESCRIPTION	UNAUDITED BEGINNING CASH BALANCE	ESTIMATED REVENUES	TRANSFERS IN	TRANSFERS OUT	NET CASH TRANSFERS	BUDGETED EXPENDITURES	ESTIMATED ENDING CASH BALANCE	LOCAL RESERVE REQUIREMENTS UNAVAILABLE FOR BUDGETING	ADJUSTED ENDING CASH BALANCE
12	INTERNAL SERVICE FUND	75,354	467,831	2,826,751	41,528	2,785,223	3,161,193	167,215		$167,215

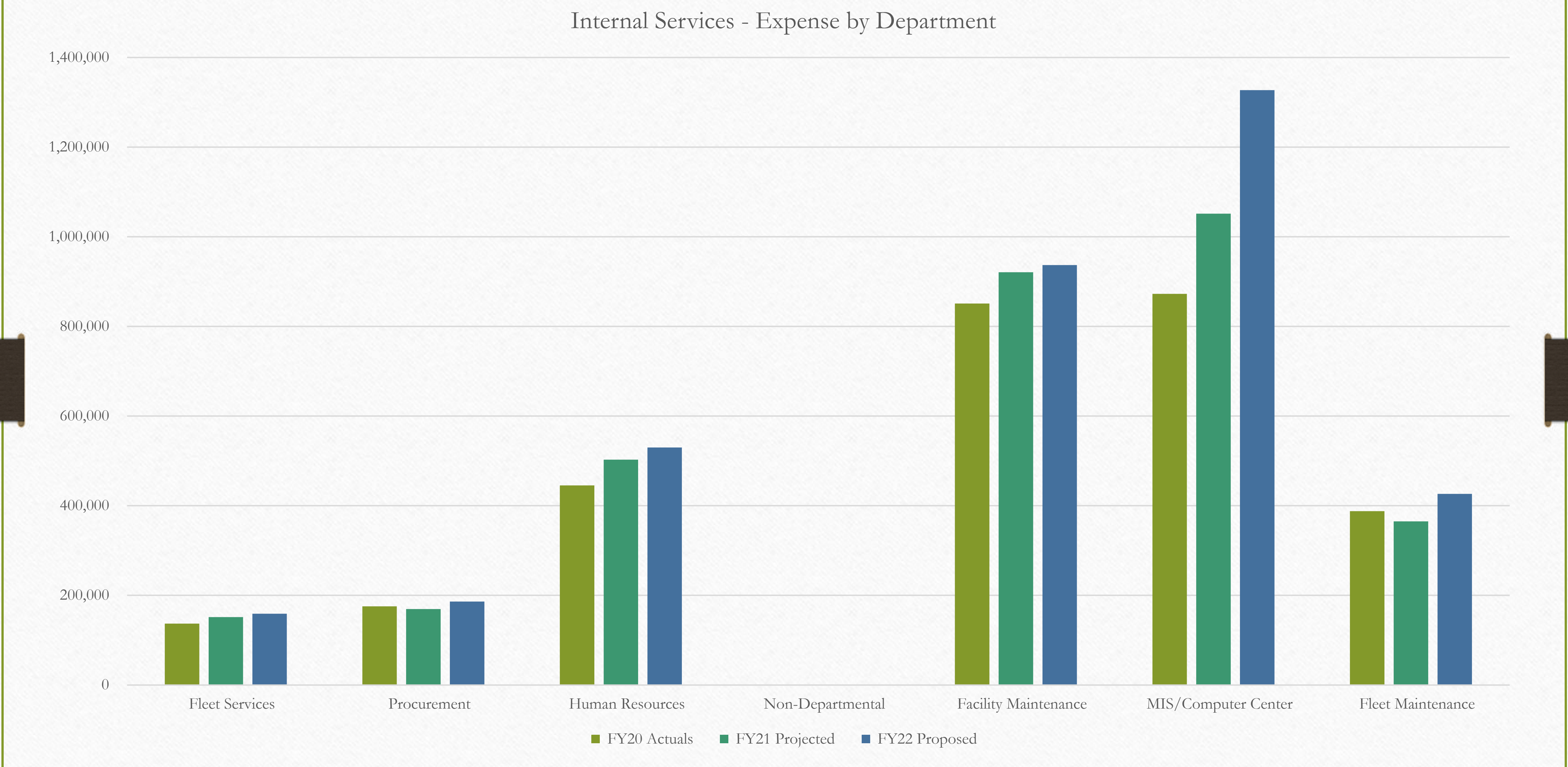
FUND NO.	FY 2021-2022 FUND DESCRIPTION	UNAUDITED BEGINNING CASH BALANCE	ESTIMATED REVENUES	TRANSFERS IN	TRANSFERS OUT	NET CASH TRANSFERS	BUDGETED EXPENDITURES	ESTIMATED ENDING CASH BALANCE	LOCAL RESERVE REQUIREMENTS UNAVAILABLE FOR BUDGETING	ADJUSTED ENDING CASH BALANCE
12	INTERNAL SERVICE FUND	0	448,100	3,304,534	0	3,304,534	3,565,099	187,535		$187,535



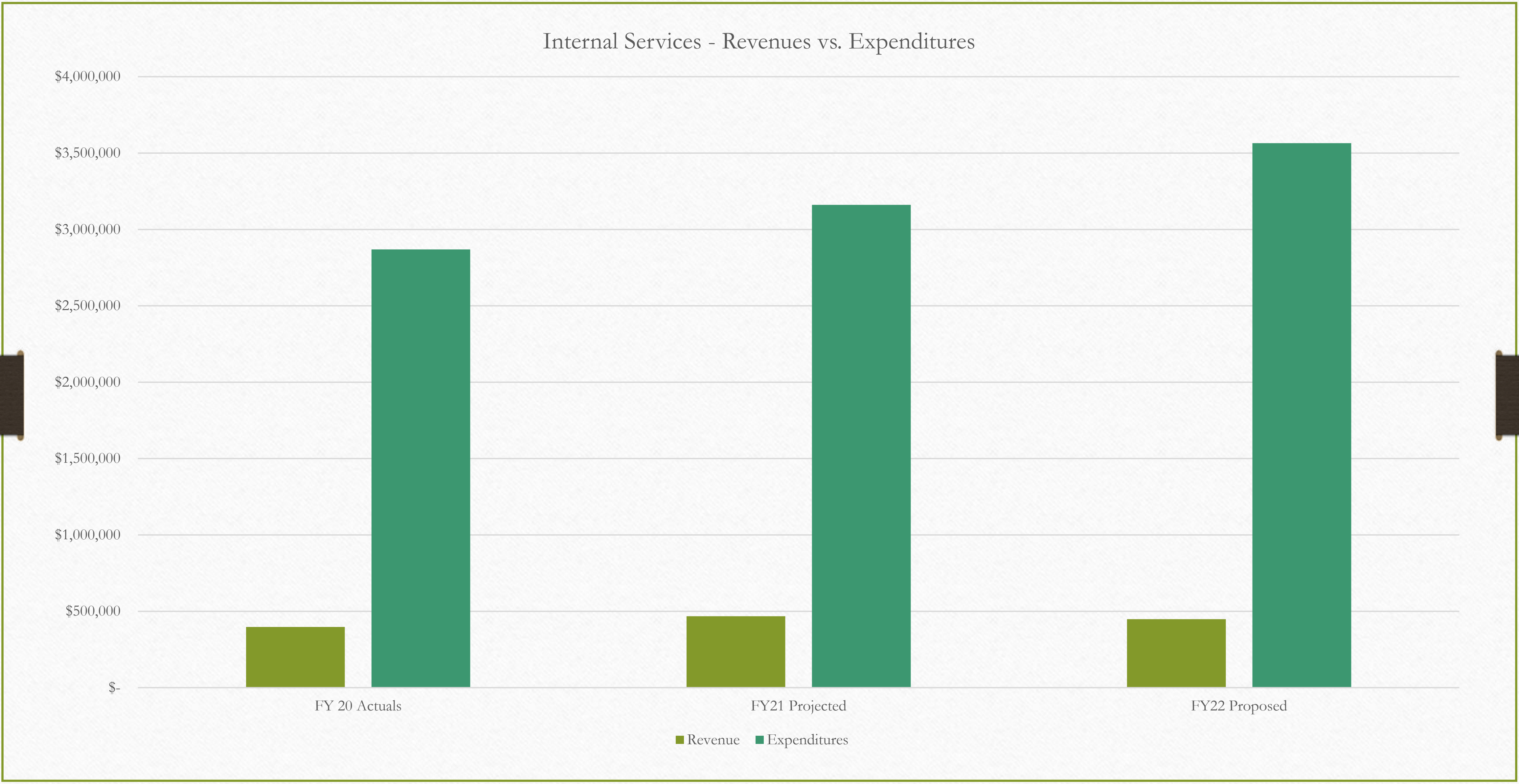
Internal Services- Revenue by Category
$450,000
$400,000
$350,000
$300,000
$250,000
$200,000
$150,000
$100,000
$50,000
$-
USER FEES
MISC REVENUE
GRANTS
INVESTMENT INCOME
FY20 Actuals
FY21 Projected
FY22 Proposed


Internal Services - Transfers In/Out
$3,500,000
$3,000,000
$2,500,000
$2,000,000
$1,500,000
$1,000,000
$500,000
$-
TRANSFERS IN
TRANSFERS OUT
FY20 Actuals
FY21 Projected
FY22 Proposed


Internal Services - Expenditures by Category
$1,800,000
$1,600,000
$1,400,000
$1,200,000
$1,000,000
$800,000
$600,000
$400,000
$200,000
$-
SALARIES & BENEFITS
SUPPLIES
MAINTENANCE
UTILITIES
OTHER SERVICES
OTHER EXPENSE
INSURANCE PREMIUMS
DEBT SERVICE
CAPITAL OUTLAY
FY20 Actuals
FY21 Projected
FY22 Proposed



Internal Services - Expense by Department
1,400,000
1,200,000
1,000,000
800,000
600,000
400,000
200,000
0
Fleet Services
Procurement
Human Resources
Non-Departmental
Facility Maintenance
MIS/Computer Center
Fleet Maintenance
FY20 Actuals
FY21 Projected
FY22 Proposed


Internal Services - Revenues vs. Expenditures
$4,000,000
$3,500,000
$3,000,000
$2,500,000
$2,000,000
$1,500,000
$1,000,000
$500,000
$-
FY 20 Actuals
FY21 Projected
FY22 Proposed
Revenue
Expenditures

Special Revenue

- Fund 15 – Corrections
- Fund 16 – Lodger's Tax – Promotions
- Fund 19 – Court Automation
- Fund 20 – Lodger's Tax – City Portion
- Fund 21 – DARE Donations
- Fund 22 – Designated Gift
- Fund 27 – Municipal Court

Special Revenue, Continued

- Fund 28 – Police Contingency
- Fund 31 – Cemetery Perpetual Care
- Fund 32 – Community Services
- Fund 33 – Fire Protection
- Fund 35 – HIDTA Grant
- Fund 36 – Law Enforcement Protection
- Fund 37 – State Highway

Special Revenue, Continued

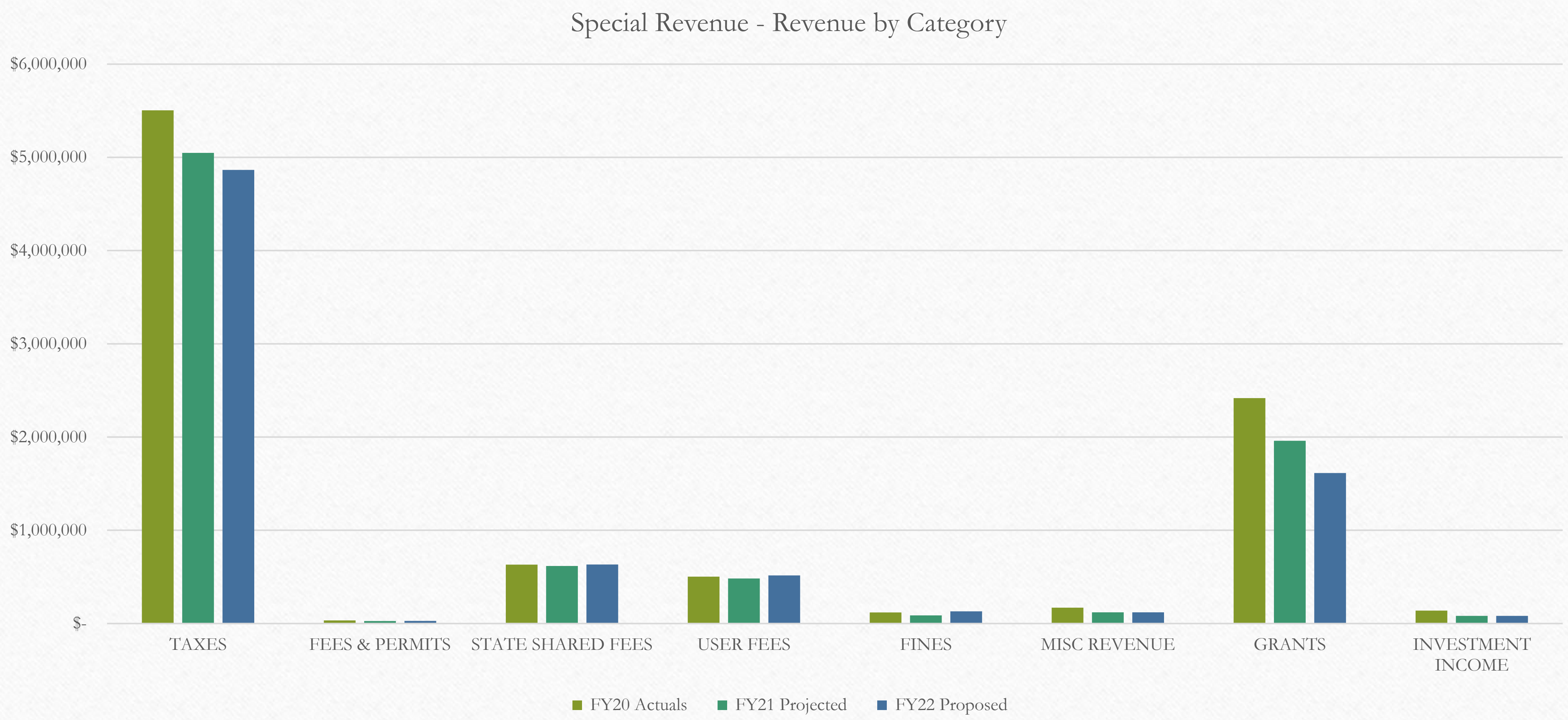
- Fund 38 – Traffic Safety
- Fund 42 – 1984 Gross Receipts Tax
- Fund 44 – Transportation
- Fund 63 – Engineering
- Fund 69 – 1994 Gross Receipts Tax
- Fund 71 – Senior Center
- Fund 74 – Senior Center Gift Fund

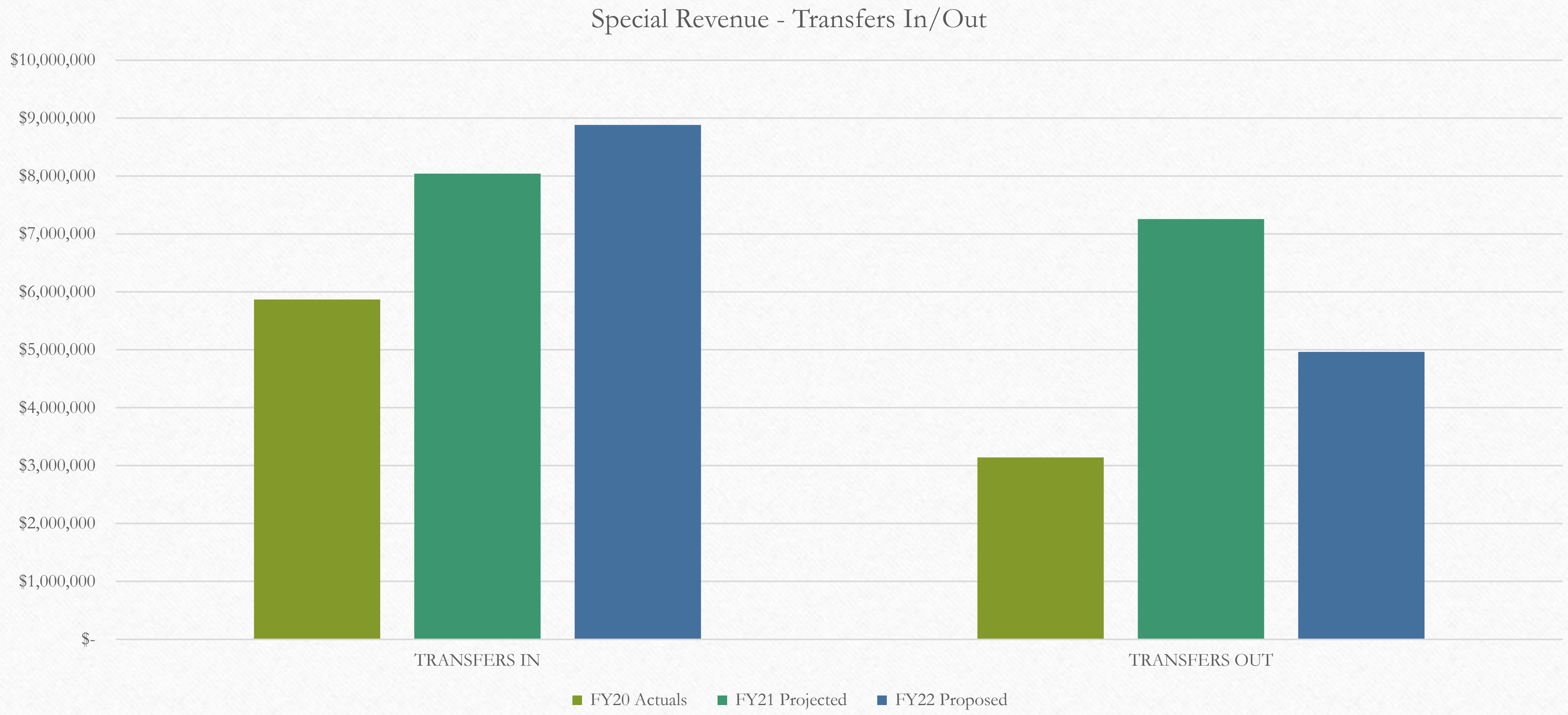
Special Revenue, Continued

- Fund 75 – Retired & Senior Volunteer Program
- Fund 89 – Environmental Gross Receipts Tax
- Fund 96 – Self Insurance
- Fund 107 – Liabilities/Deductibles

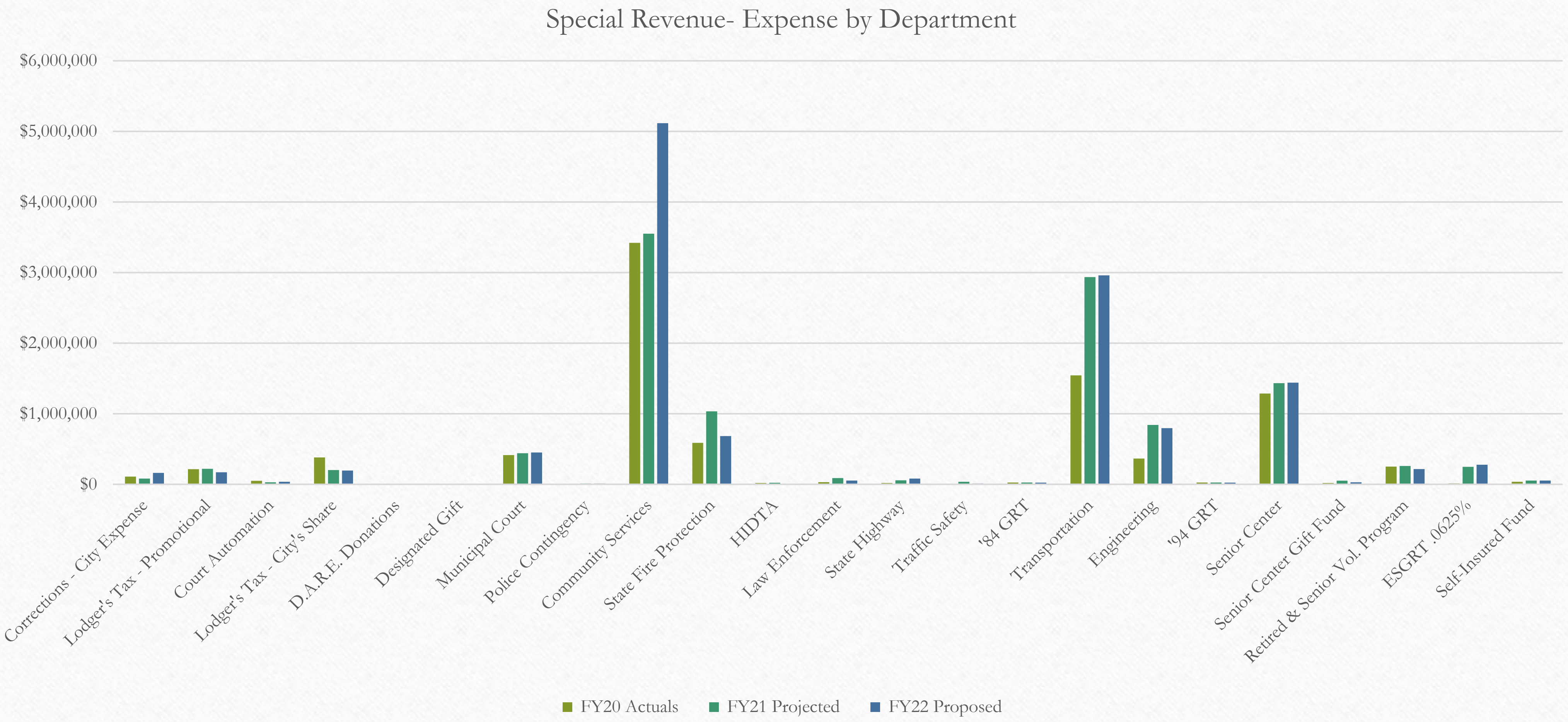
FUND NO.	FY 2020-2021 FUND DESCRIPTION	UNAUDITED BEGINNING CASH BALANCE	ESTIMATED REVENUES	TRANSFERS IN	TRANSFERS OUT	NET CASH TRANSFERS	BUDGETED EXPENDITURES	ESTIMATED ENDING CASH BALANCE	LOCAL RESERVE REQUIREMENTS UNAVAILABLE FOR BUDGETING	ADJUSTED ENDING CASH BALANCE
15	CORRECTIONS-JAIL	10,557	47,318	69,300	273	69,027	81,000	45,902		$45,902
16	LODGER'S TAX-PROMOTIONAL FUND	193,655	176,477	2,839	1,159	1,680	219,126	152,686		$152,686
19	COURT AUTOMATION FUND	0	30,150	10,000	9,000	1,000	27,932	0		$0
20	LODGER'S TAX-CITY	39,187	277,012	0	61,971	(61,971)	202,290	51,938		$51,938
21	D.A.R.E. DONATIONS FUND	22,129	265	0	0	0	6,109	16,285		$16,285
27	MUNICIPAL COURT OPERATIONS	331	32,869	448,500	15,594	432,906	439,797	26,309		$26,309
28	POLICE CONTINGENCY	59,105	2,549	0	0	0	10,000	51,654		$51,654
31	CEMETERY-PERPETUAL CARE	796,327	16,640	0	0	0	0	812,967		$812,967
32	COMMUNITY SERVICES	9,212	423,903	4,170,500	616,285	3,554,215	3,550,618	436,712		$436,712
33	FIRE PROTECTION	560,664	686,662	0	0	0	1,033,361	213,965		$213,965
35	HIDTA GRANT FUND	0	21,232	0	0	0	21,232	0		$0
36	LAW ENFORCEMENT FUND	32,692	55,200	0	0	0	87,892	0		$0
37	STATE HIGHWAY FUND	142,772	67,722	0	0	0	56,081	154,413		$154,413
38	TRAFFIC SAFETY FUND	77,841	10,491	0	0	0	36,000	52,332		$52,332
42	1984 GROSS RECEIPTS TAX	1,081,048	1,846,288	0	1,613,091	(1,613,091)	24,180	1,290,065	251,546	$1,038,519
44	TRANSPORTATION FUND	552,452	1,278,919	1,429,337	162,308	1,267,029	2,935,057	163,343		$163,343
63	COMMUNITY DEVELOPMENT	2,300	60	884,087	39,283	844,804	841,269	5,895		$5,895
69	1994 GROSS RECEIPTS	3,080,368	1,870,447	0	2,625,814	(2,625,814)	24,180	2,300,821	554,603	$1,746,218
71	ALAMO SENIOR CENTER	7,231	772,406	656,718	1,081	655,637	1,433,625	1,649		$1,649
74	ALAMO SENIOR CENTER GIFT	140,663	5,066	0	0	0	51,676	94,053		$94,053
75	RETIRED & SENIOR VOL. PROGRAM	382	242,606	69,500	18,496	51,004	259,945	34,047		$34,047
89	ESGRT .0625%	3,067,403	487,529	0	2,078,210	(2,078,210)	247,421	1,229,301		$1,229,301
96	SELF-INSURED FUND	528,693	64,595	0	0	0	52,648	540,640		$540,640
107	SELF INSURED/LIABILITY	952,065	6,805	300,000	14,718	285,282	583,948	660,204		$660,204
								0		
	TOTALS FY2021	11,357,077	8,423,211	8,040,781	7,257,283	783,498	12,225,387	8,335,181	806,149	7,529,032

FUND NO.	FY 2021-2022 FUND DESCRIPTION	UNAUDITED BEGINNING CASH BALANCE	ESTIMATED REVENUES	TRANSFERS IN	TRANSFERS OUT	NET CASH TRANSFERS	BUDGETED EXPENDITURES	ESTIMATED ENDING CASH BALANCE	LOCAL RESERV REQUIREMENT UNAVAILABLE FOR BUDGETIN
15	CORRECTIONS-JAIL	45,902	75,994	45,000	248	44,752	161,000	5,648	
16	LODGER'S TAX-PROMOTIONAL FUND	152,686	218,407	1,936	1,405	531	170,950	200,674	
19	COURT AUTOMATION FUND	0	50,000		10,571	(10,571)	35,895	3,534	
20	LODGER'S TAX-CITY	51,938	352,857		70,150	(70,150)	194,571	140,074	
21	D.A.R.E. DONATIONS FUND	16,285	2,165			0	8,109	10,341	
27	MUNICIPAL COURT OPERATIONS	26,309	13,000	450,000	16,009	433,991	450,691	22,609	
28	POLICE CONTINGENCY	51,654	2,549			0	10,000	44,203	
31	CEMETERY-PERPETUAL CARE	812,967	20,140			0		833,107	
32	COMMUNITY SERVICES	436,712	365,718	4,939,513	617,373	4,322,140	5,115,459	9,111	
33	FIRE PROTECTION	213,965	686,662			0	683,593	217,034	
35	HIDTA GRANT FUND	0	0			0	0	0	
36	LAW ENFORCEMENT FUND	0	53,400			0	53,400	0	
37	STATE HIGHWAY FUND	154,413	22,967			0	80,044	97,336	
38	TRAFFIC SAFETY FUND	52,332	10,491			0	10,000	52,823	
42	1984 GROSS RECEIPTS TAX	1,290,065	1,730,991		1,970,774	(1,970,774)	22,675	1,027,607	
44	TRANSPORTATION FUND	163,343	1,239,016	1,796,537	140,914	1,655,623	2,960,442	97,540	
63	COMMUNITY DEVELOPMENT	5,895	0	837,090	37,143	799,947	795,858	9,984	
69	1994 GROSS RECEIPTS	2,300,821	1,755,150		1,706,102	(1,706,102)	22,675	2,327,194	
71	ALAMO SENIOR CENTER	1,649	669,951	775,000	0	775,000	1,439,968	6,632	
74	ALAMO SENIOR CENTER GIFT	94,053	21,238			0	28,689	86,602	
75	RETIRED & SENIOR VOL. PROGRAM	34,047	166,664	36,000	16,102	19,898	215,512	5,097	
89	ESGRT .0625%	1,229,301	458,704		376,625	(376,625)	276,512	1,034,868	
96	SELF-INSURED FUND	540,640	64,595			0	52,648	552,587	
107	SELF INSURED/LIABILITY	660,204	6,805			0	635,000	32,009	
								0	
	TOTALS FY2022	**8,335,181**	**7,987,464**	**8,881,076**	**4,963,416**	**3,917,660**	**13,423,691**	**6,816,614**	


Special Revenue - Revenue by Category
$6,000,000
$5,000,000
$4,000,000
$3,000,000
$2,000,000
$1,000,000
$-
TAXES
FEES & PERMITS
STATE SHARED FEES
USER FEES
FINES
MISC REVENUE
GRANTS
INVESTMENT INCOME
FY20 Actuals
FY21 Projected
FY22 Proposed

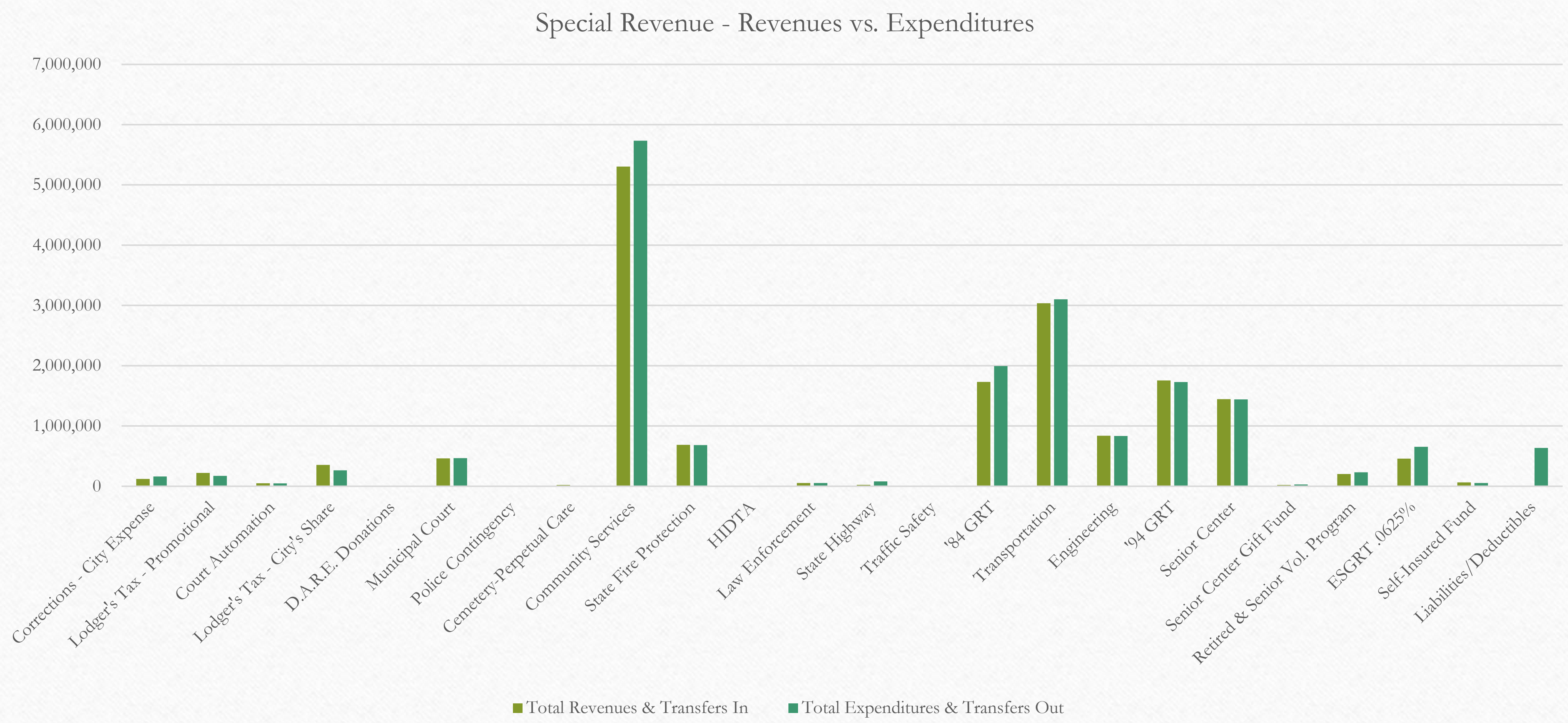

Special Revenue - Transfers In/Out
$10,000,000
$9,000,000
$8,000,000
$7,000,000
$6,000,000
$5,000,000
$4,000,000
$3,000,000
$2,000,000
$1,000,000
$-
TRANSFERS IN
TRANSFERS OUT
FY20 Actuals
FY21 Projected
FY22 Proposed

Special Revenue- Expenditures by Category
$6,000,000
$5,000,000
$4,000,000
$3,000,000
$2,000,000
$1,000,000
$-
SALARIES & BENEFITS
SUPPLIES
MAINTENANCE
UTILITIES
OTHER SERVICES
OTHER EXPENSE
INSURANCE PREMIUMS
DEBT SERVICE
CAPITAL OUTLAY
FY20 Actuals
FY21 Projected
FY22 Proposed


Special Revenue- Expense by Department
$6,000,000
$5,000,000
$4,000,000
$3,000,000
$2,000,000
$1,000,000
$0
Corrections - City Expense
Lodger's Tax - Promotional
Court Automation
Lodger's Tax - City's Share
D.A.R.E. Donations
Designated Gift
Municipal Court
Police Contingency
Community Services
State Fire Protection
HIDTA
Law Enforcement
State Highway
Traffic Safety
'84 GRT
Transportation
Engineering
'94 GRT
Senior Center
Senior Center Gift Fund
Retired & Senior Vol. Program
ESGRT .0625%
Self-Insured Fund
FY20 Actuals
FY21 Projected
FY22 Proposed

RSVP Note

- The Retired Senior Volunteer Program (RSVP) did not receive a renewal for its federal funding. This funding is usually $50,000.
- Due to the loss of the federal funding, the RSVP program will not receive any State funding as well.
- Due to these funding losses, it has been determined that the program should be discontinued.
- The expenses for it included in this budget would cover its operations through September 2021



Special Revenue - Revenues vs. Expenditures
7,000,000
6,000,000
5,000,000
4,000,000
3,000,000
2,000,000
1,000,000
0
Corrections - City Expense
Lodger's Tax - Promotional
Court Automation
Lodger's Tax - City's Share
D.A.R.E. Donations
Municipal Court
Police Contingency
Cemetery-Perpetual Care
Community Services
State Fire Protection
HIDTA
Law Enforcement
State Highway
Traffic Safety
'84 GRT
Transportation
Engineering
'94 GRT
Senior Center
Senior Center Gift Fund
Retired & Senior Vol. Program
ESGRT .0625%
Self-Insured Fund
Liabilities/Deductibles
Total Revenues & Transfers In
Total Expenditures & Transfers Out

Capital

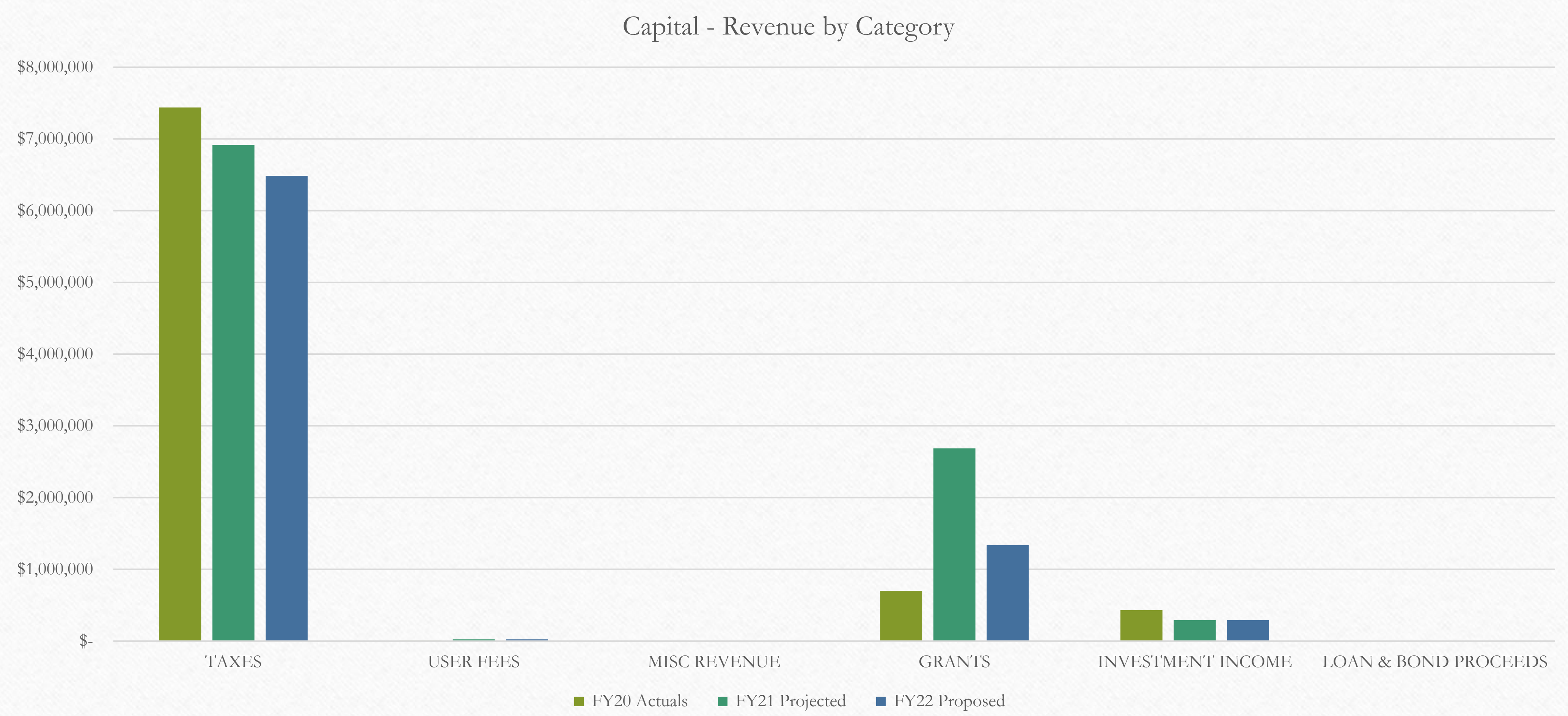
- Fund 24 – Grant Capital Improvement
- Fund 40 – Airport Improvement Projects
- Fund 48 – NM CDBG
- Fund 50 – Property Acquisition
- Fund 54 – Reverse Osmosis Project
- Fund 56 – Flood Control Project – Corp of Engineers
- Fund 61 – Municipal Infrastructure Gross Receipts Tax

Capital, Continued

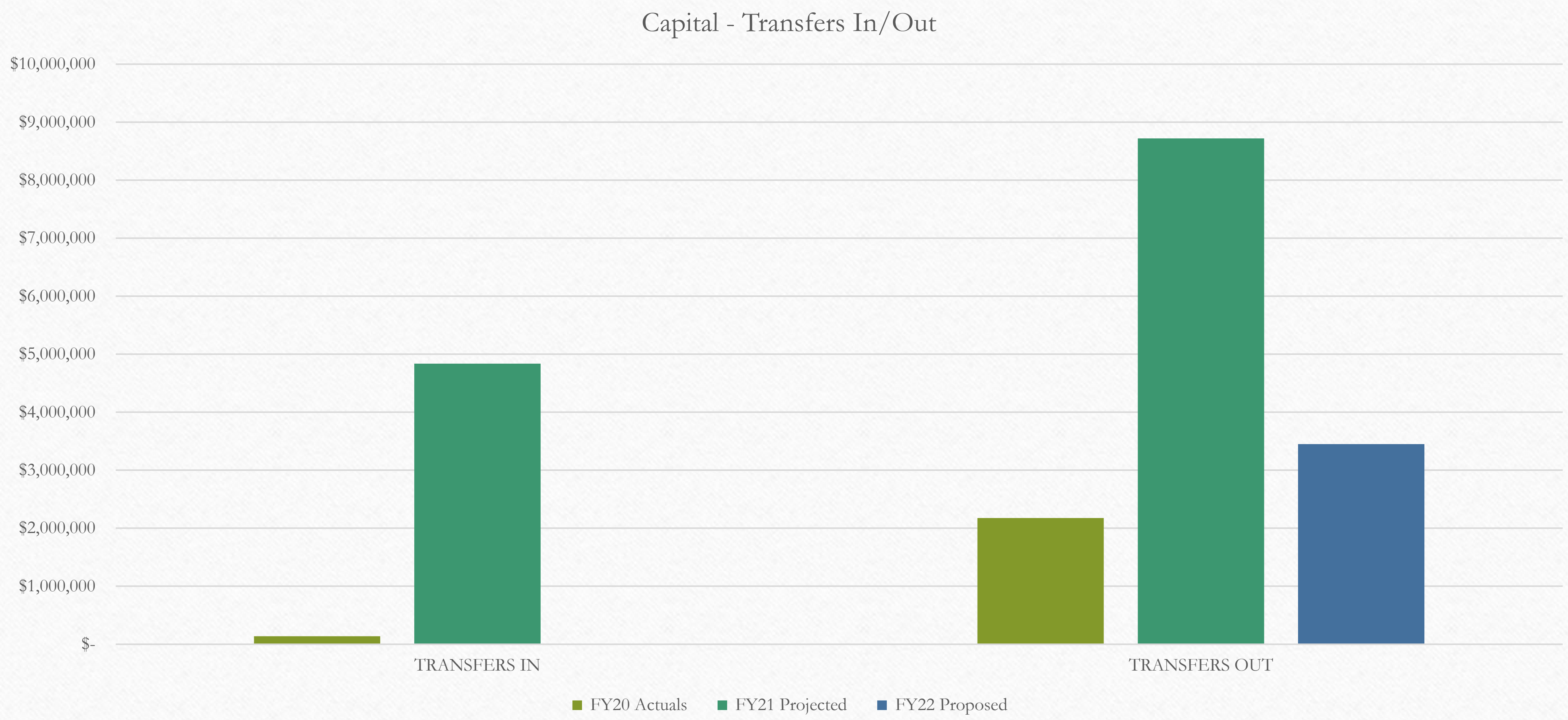
- Fund 105 – Economic Development Gross Receipts Tax
- Fund 109 – Street Capital Gross Receipts Tax
- Fund 113 – GO Bond – Sewer
- Fund 114 – Sidewalk Revolving Loan
- Fund 116 – Regional Water Supply Transmission Line
- Fund 117 – Revenue Bond
- Fund 119 – Quality of Life Gross Receipts Tax Revenue Bond
- Fund 121 – GO Bond – Family Fun Center
- Fund 122 – GO Bond - Streets

FUND NO.	FY 2020-2021 FUND DESCRIPTION	UNAUDITED BEGINNING CASH BALANCE	ESTIMATED REVENUES	TRANSFERS IN	TRANSFERS OUT	NET CASH TRANSFERS	BUDGETED EXPENDITURES	ESTIMATED ENDING CASH BALANCE	LOCAL RESERVE REQUIREMENTS UNAVAILABLE FOR BUDGETING	ADJUSTED ENDING CASH BALANCE
24	GRANT CAPITAL IMPROVEMENT	65,880	2,185,743	20,000	0	20,000	2,192,355	79,268		$79,268
48	NEW MEXICO C.D.B.G.	0	500,000	806,305	0	806,305	1,306,305	0		$0
49	1986 GROSS RECEIPTS TAX	5,367,554	1,896,680	0	3,841,333	(3,841,333)	327,605	3,095,296	269,505	$2,825,791
50	PROPERTY ACQUISITION	85,010	0	0	0	0	0	85,010		$85,010
54	REVERSE OSMOSIS PROJECT RSV	21,967	0	37,465	0	37,465	37,465	21,967		$21,967
56	99 GRT FLOOD CONTROL BOND PROJ	19,843	29,091	3,971,608	0	3,971,608	3,763,555	256,987		$256,987
61	MUNICIPAL INFRASTRUCTURE .0625%	1,148,787	466,580	0	834,819	(834,819)	6,045	774,503		$774,503
105	ECONOMIC DEVELOPMENT	3,704,019	983,224	0	0	0	349,415	4,337,828		$4,337,828
109	2004 GRT CAPITAL OUTLAY	13,782,068	3,824,274	0	4,043,365	(4,043,365)	8,206,177	5,356,800	533,704	$4,823,096
114	SIDEWALKS REVOLVING LOANS	141,416	1,454	0	0	0	32,360	110,510		$110,510
119	2012 GRT REF/IMP REVBD	690,594	29,960	0	0	0	442,811	277,743		$277,743
121	2015 GO BONDS-FUN CENTER	89,067	914	0	0	0	0	89,981		$89,981
122	2015 GO BONDS-STREETS	172,584	1,771	0	0	0	0	174,355		$174,355
	TOTALS FY2021	25,288,789	9,919,691	4,835,378	8,719,517	(3,884,139)	16,664,093	14,660,248	803,209	13,857,039

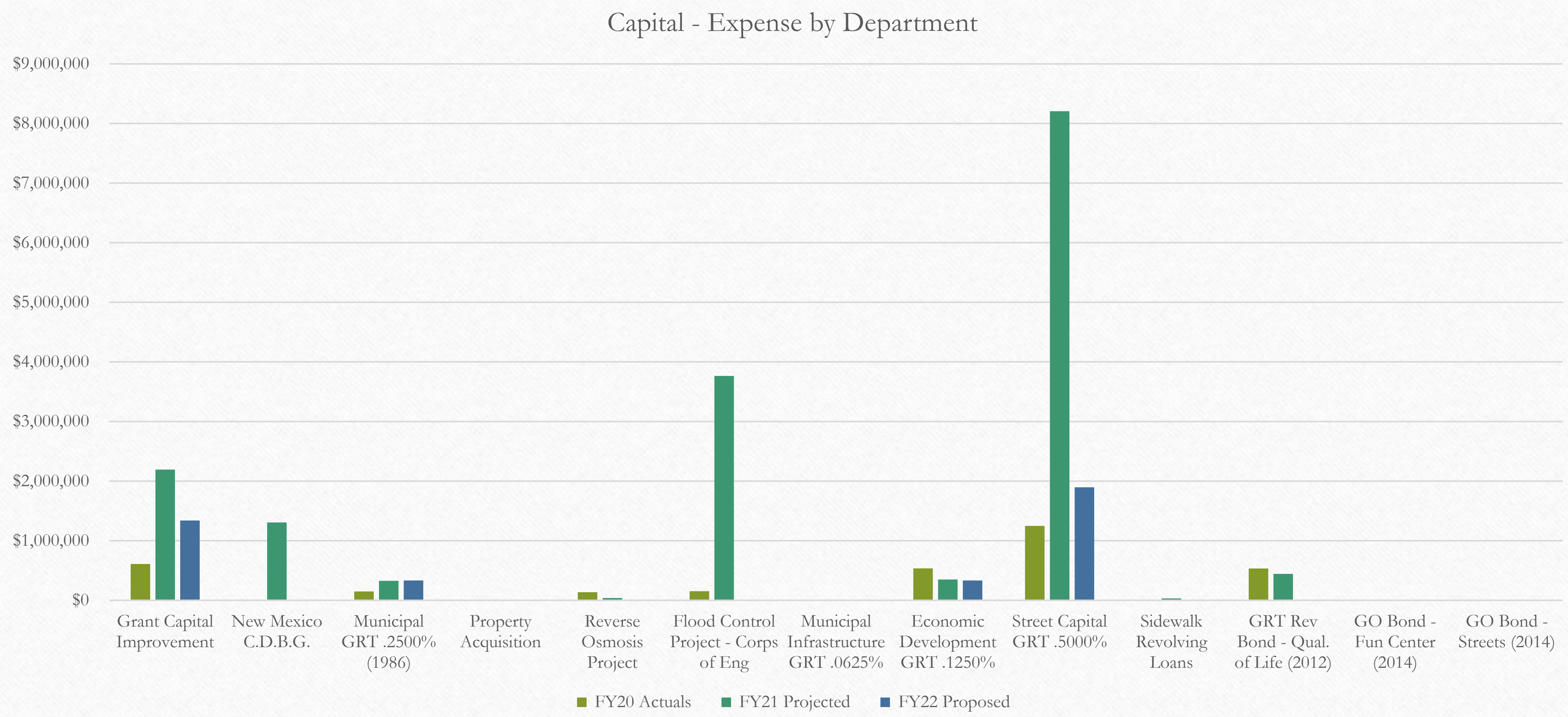
FUND NO.	FY 2021-2022 FUND DESCRIPTION	UNAUDITED BEGINNING CASH BALANCE	ESTIMATED REVENUES	TRANSFERS IN	TRANSFERS OUT	NET CASH TRANSFERS	BUDGETED EXPENDITURES	ESTIMATED ENDING CASH BALANCE	LOCAL RESERVE REQUIREMENTS UNAVAILABLE FOR BUDGETING	ADJUSTED ENDING CASH BALANCE
24	GRANT CAPITAL IMPROVEMENT	79,268	1,339,063			0	1,339,063	79,268		$79,268
48	NEW MEXICO C.D.B.G.	0	0			0	0	0		$0
49	1986 GROSS RECEIPTS TAX	3,095,296	1,781,383		1,326,064	(1,326,064)	332,675	3,217,940		$3,217,940
50	PROPERTY ACQUISITION	85,010	0			0	0	85,010		$85,010
54	REVERSE OSMOSIS PROJECT RSV	21,967	0			0		21,967		$21,967
56	99 GRT FLOOD CONTROL BOND PROJ	256,987	29,091		19,476	(19,476)	0	266,602		$266,602
61	MUNICIPAL INFRASTRUCTURE .0625%	774,503	437,756		400,000	(400,000)	5,669	806,590		$806,590
105	ECONOMIC DEVELOPMENT	4,337,828	925,576			0	333,527	4,929,877		$4,929,877
109	2004 GRT CAPITAL OUTLAY	5,356,800	3,593,680		1,701,434	(1,701,434)	1,895,350	5,353,696		$5,353,696
114	SIDEWALKS REVOLVING LOANS	110,510	1,454			0		111,964		$111,964
119	2012 GRT REF/IMP REVBD	277,743	29,960			0	0	307,703		$307,703
121	2015 GO BONDS-FUN CENTER	89,981	914			0		90,895		$90,895
122	2015 GO BONDS-STREETS	174,355	1,771			0		176,126		$176,126
	TOTALS FY2022	14,660,248	8,140,648	0	3,446,974	(3,446,974)	3,906,284	15,447,638	0	15,447,638

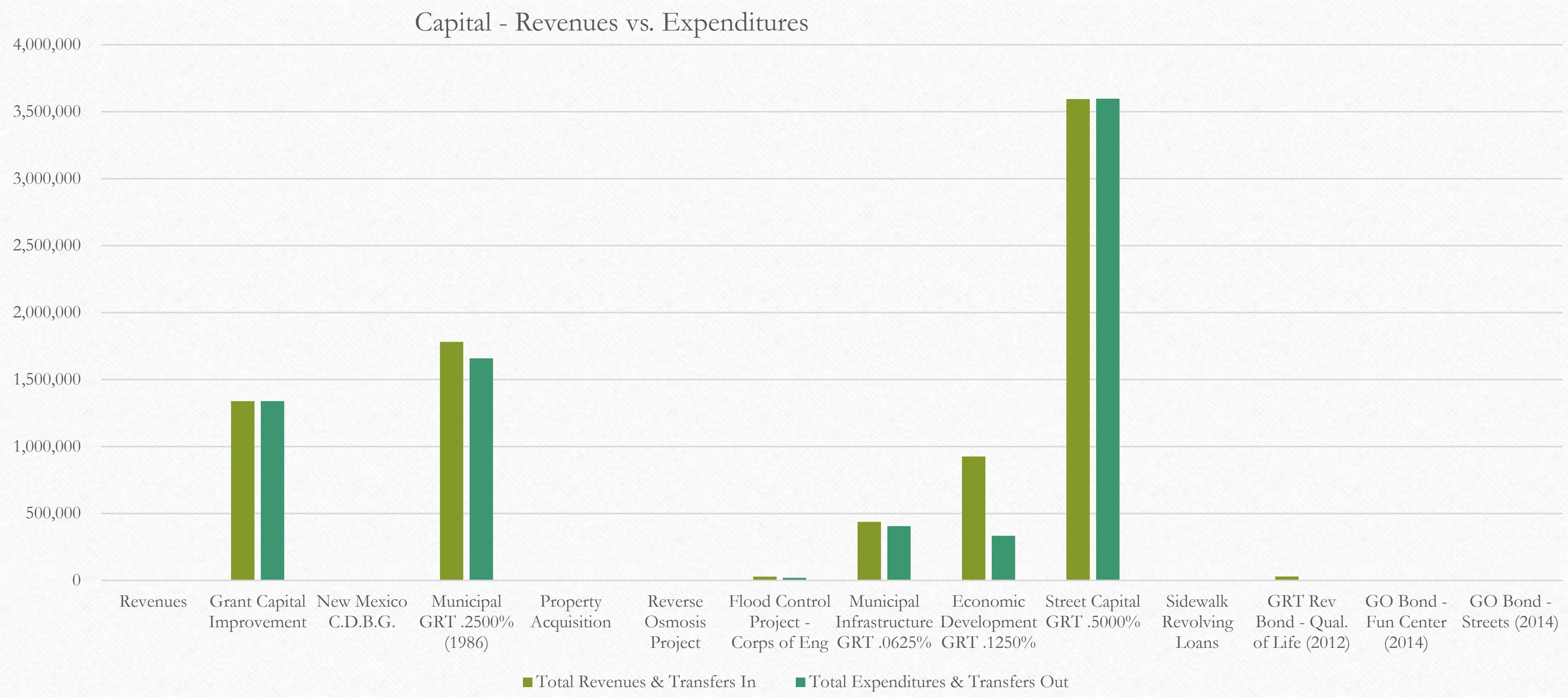


Capital - Revenue by Category
$8,000,000
$7,000,000
$6,000,000
$5,000,000
$4,000,000
$3,000,000
$2,000,000
$1,000,000
$-
TAXES
USER FEES
MISC REVENUE
GRANTS
INVESTMENT INCOME
LOAN & BOND PROCEEDS
FY20 Actuals
FY21 Projected
FY22 Proposed


Capital - Transfers In/Out
$10,000,000
$9,000,000
$8,000,000
$7,000,000
$6,000,000
$5,000,000
$4,000,000
$3,000,000
$2,000,000
$1,000,000
$-
TRANSFERS IN
TRANSFERS OUT
FY20 Actuals
FY21 Projected
FY22 Proposed


Capital - Expenditures by Category
$18,000,000
$16,000,000
$14,000,000
$12,000,000
$10,000,000
$8,000,000
$6,000,000
$4,000,000
$2,000,000
$-
SALARIES & BENEFITS
SUPPLIES
MAINTENANCE
UTILITIES
OTHER SERVICES
OTHER EXPENSE
INSURANCE PREMIUMS
DEBT SERVICE
CAPITAL OUTLAY
FY20 Actuals
FY21 Projected
FY22 Proposed


Capital - Expense by Department
$9,000,000
$8,000,000
$7,000,000
$6,000,000
$5,000,000
$4,000,000
$3,000,000
$2,000,000
$1,000,000
$0
Grant Capital Improvement
New Mexico C.D.B.G.
Municipal GRT .2500% (1986)
Property Acquisition
Reverse Osmosis Project
Flood Control Project - Corps of Eng
Municipal Infrastructure GRT .0625%
Economic Development GRT .1250%
Street Capital GRT .5000%
Sidewalk Revolving Loans
GRT Rev Bond - Qual. of Life (2012)
GO Bond - Fun Center (2014)
GO Bond - Streets (2014)
FY20 Actuals
FY21 Projected
FY22 Proposed



Capital - Revenues vs. Expenditures
4,000,000
3,500,000
3,000,000
2,500,000
2,000,000
1,500,000
1,000,000
500,000
0
Revenues
Grant Capital Improvement
New Mexico C.D.B.G.
Municipal GRT .2500% (1986)
Property Acquisition
Reverse Osmosis Project
Flood Control Project - Corps of Eng
Municipal Infrastructure GRT .0625%
Economic Development GRT .1250%
Street Capital GRT .5000%
Sidewalk Revolving Loans
GRT Rev Bond - Qual. of Life (2012)
GO Bond - Fun Center (2014)
GO Bond - Streets (2014)
Total Revenues & Transfers In
Total Expenditures & Transfers Out

Debt Service

- Fund 53 – General Obligation Principle & Interest
  - 2009 GO Bond
  - 2011 GO Fire Bond
  - 2014 A GO Bond – Fun Center
  - 2014 B GO Bond – Streets
  - 2017 GO Bond

Debt Service, Continued

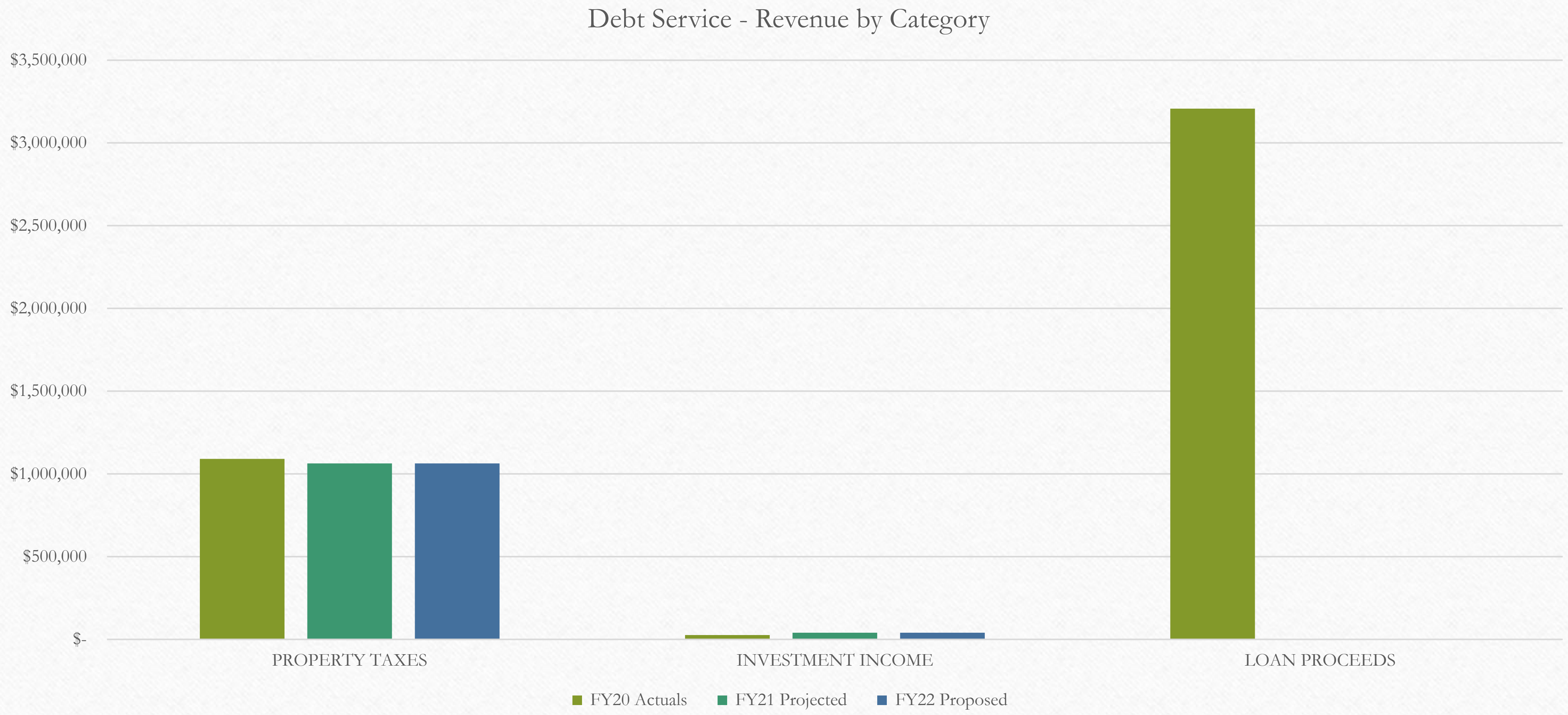
- Fund 59 – Gross Receipts Tax Principle & Interest
  - Loan 13 – Flood Control
  - Loan 15 – Various Street Projects
  - Loan 16 – GRT Refunding & Improvement
  - Loan 19 – Refunding, Flood Control & Natatorium
  - Loan 20 – Streets
  - Loan 21 – Flood Control

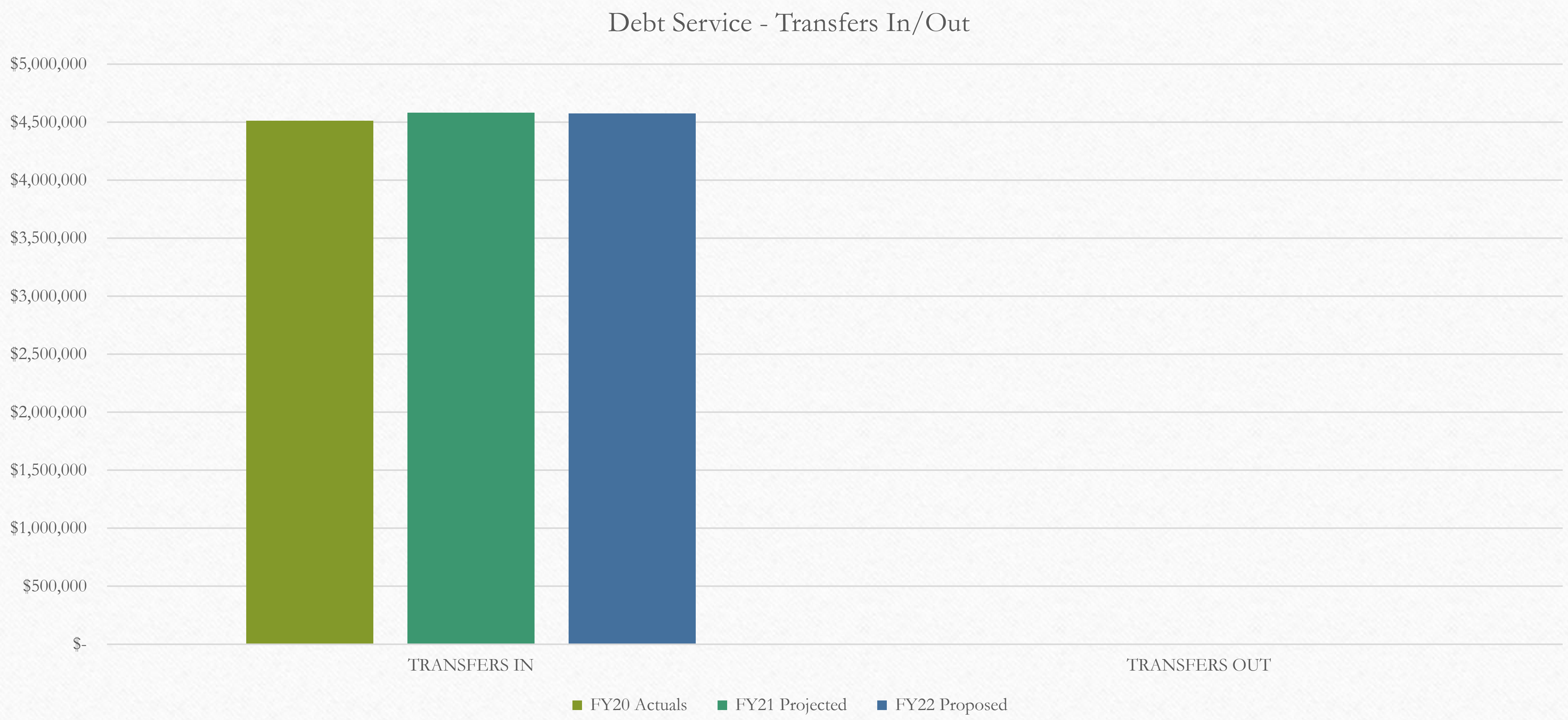
Debt Service, Continued

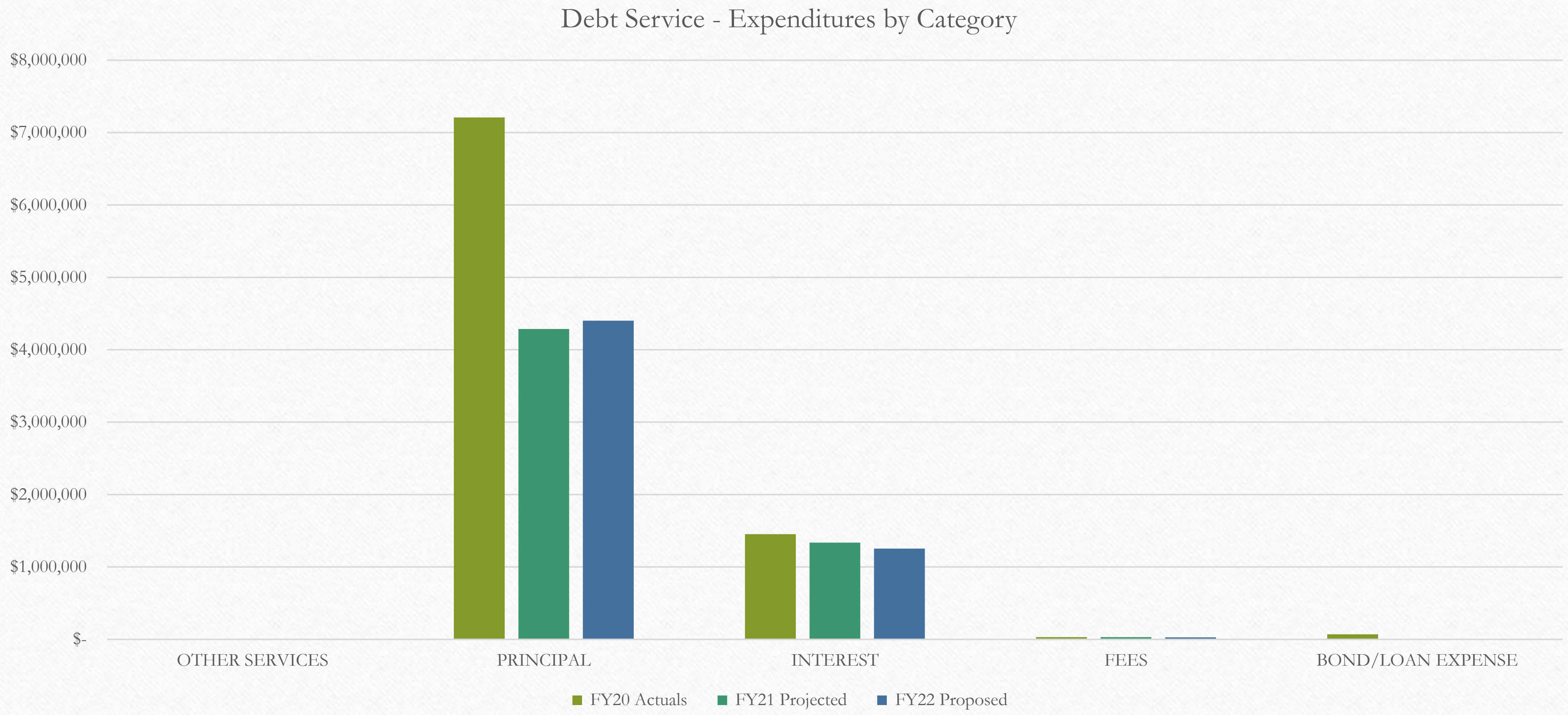
- Fund 82 – Water/Sewer Principle & Interest
  - Loan 3 – Drinking Water
  - Loan 4 – West Side
  - Loan 10 – Water/Wastewater
  - Loan 11 – WTB
  - Loan 14 – Refunded Bond & Water/Wastewater Treatment Plant Improvement
  - Loan 17 – Drinking Water
  - Loan 18 – Desalination Facility
  - Loan 22 – JWS Refunding

FUND NO.	FY 2020-2021 FUND DESCRIPTION	UNAUDITED BEGINNING CASH BALANCE	ESTIMATED REVENUES	TRANSFERS IN	TRANSFERS OUT	NET CASH TRANSFERS	BUDGETED EXPENDITURES	ESTIMATED ENDING CASH BALANCE	LOCAL RESERVE REQUIREMENTS UNAVAILABLE FOR BUDGETING	ADJUSTED ENDING CASH BALANCE
53	GENERAL OBLIGATION	942,316	1,062,849	0	0	0	1,080,492	924,673	539,815	$384,858
59	REVENUE BOND P & I FUND	152,016	7,364	2,679,704	0	2,679,704	2,679,704	159,380		$159,380
82	98 JT WATER/SEWER BOND P&I	1,251,402	32,886	1,899,703	0	1,899,703	1,899,703	1,284,288		$1,284,288
	TOTALS FY2021	**2,345,734**	**1,103,099**	**4,579,407**	**0**	**4,579,407**	**5,659,899**	**2,368,341**	**539,815**	**1,828,526**

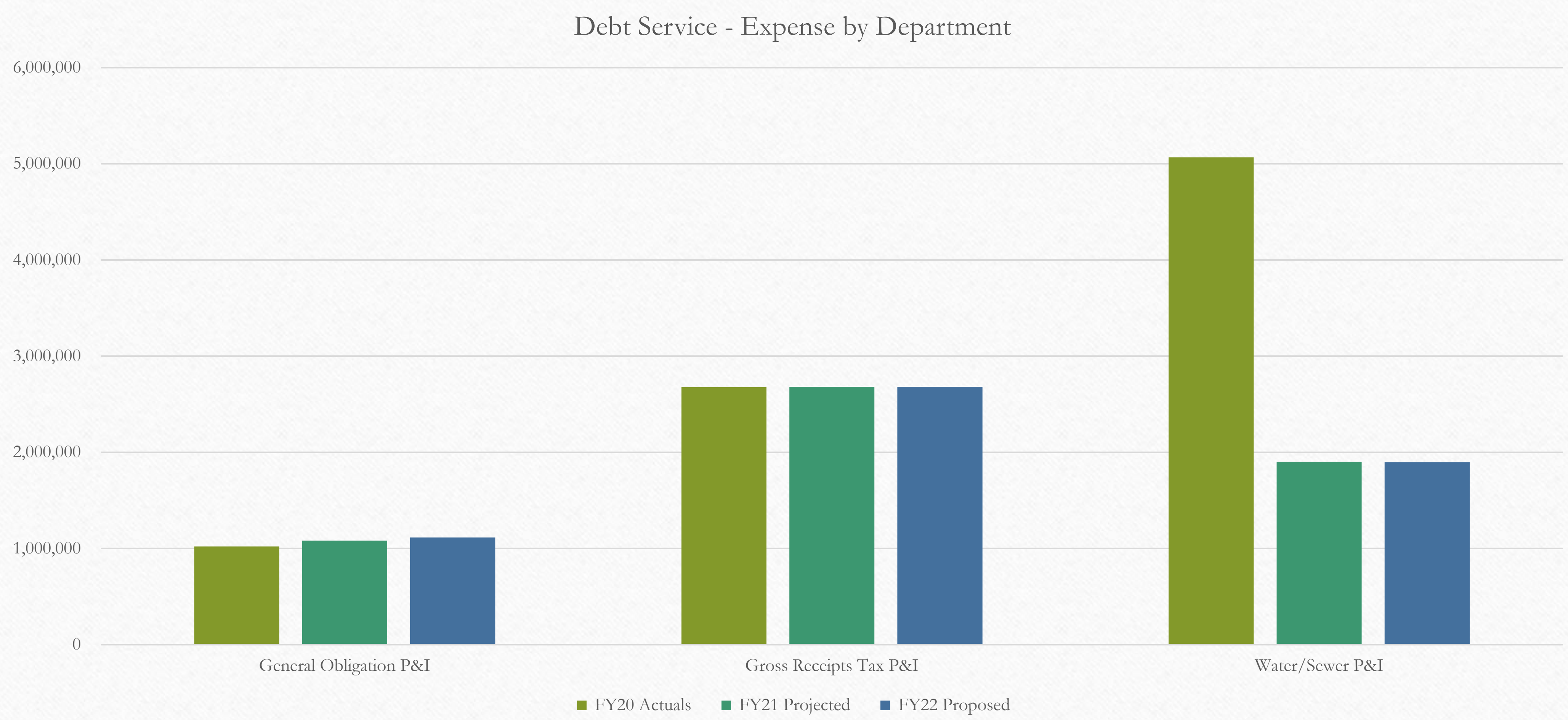
FUND NO.	FY 2021-2022 FUND DESCRIPTION	UNAUDITED BEGINNING CASH BALANCE	ESTIMATED REVENUES	TRANSFERS IN	TRANSFERS OUT	NET CASH TRANSFERS	BUDGETED EXPENDITURES	ESTIMATED ENDING CASH BALANCE	LOCAL RESERVE REQUIREMENTS UNAVAILABLE FOR BUDGETING	ADJUSTED ENDING CASH BALANCE
53	GENERAL OBLIGATION	924,673	1,062,849			0	1,114,058	873,464		$873,464
59	REVENUE BOND P & I FUND	159,380	7,363	2,679,243		2,679,243	2,679,243	166,743		$166,743
82	98 JT WATER/SEWER BOND P&I	1,284,288	32,886	1,893,605		1,893,605	1,895,840	1,314,939		$1,314,939
	TOTALS FY2022	**2,368,341**	**1,103,098**	**4,572,848**	**0**	**4,572,848**	**5,689,141**	**2,355,146**	**0**	**2,355,146**


Debt Service - Revenue by Category
$3,500,000
$3,000,000
$2,500,000
$2,000,000
$1,500,000
$1,000,000
$500,000
$-
PROPERTY TAXES
INVESTMENT INCOME
LOAN PROCEEDS
FY20 Actuals
FY21 Projected
FY22 Proposed


Debt Service - Transfers In/Out
$5,000,000
$4,500,000
$4,000,000
$3,500,000
$3,000,000
$2,500,000
$2,000,000
$1,500,000
$1,000,000
$500,000
$-
TRANSFERS IN
TRANSFERS OUT
FY20 Actuals
FY21 Projected
FY22 Proposed



Debt Service - Expenditures by Category
$8,000,000
$7,000,000
$6,000,000
$5,000,000
$4,000,000
$3,000,000
$2,000,000
$1,000,000
$-
OTHER SERVICES
PRINCIPAL
INTEREST
FEES
BOND/LOAN EXPENSE
FY20 Actuals
FY21 Projected
FY22 Proposed

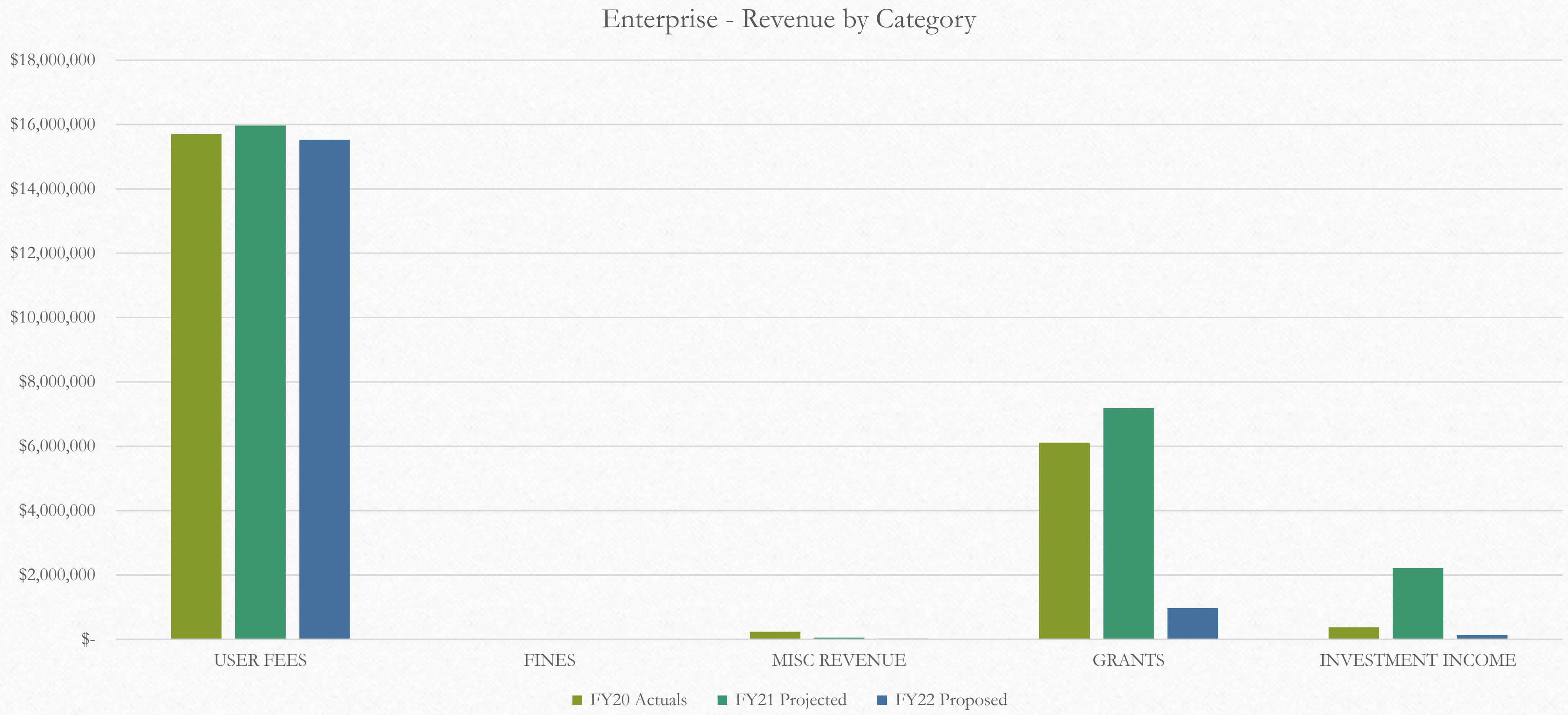

Debt Service - Expense by Department
6,000,000
5,000,000
4,000,000
3,000,000
2,000,000
1,000,000
0
General Obligation P&I
Gross Receipts Tax P&I
Water/Sewer P&I
FY20 Actuals
FY21 Projected
FY22 Proposed

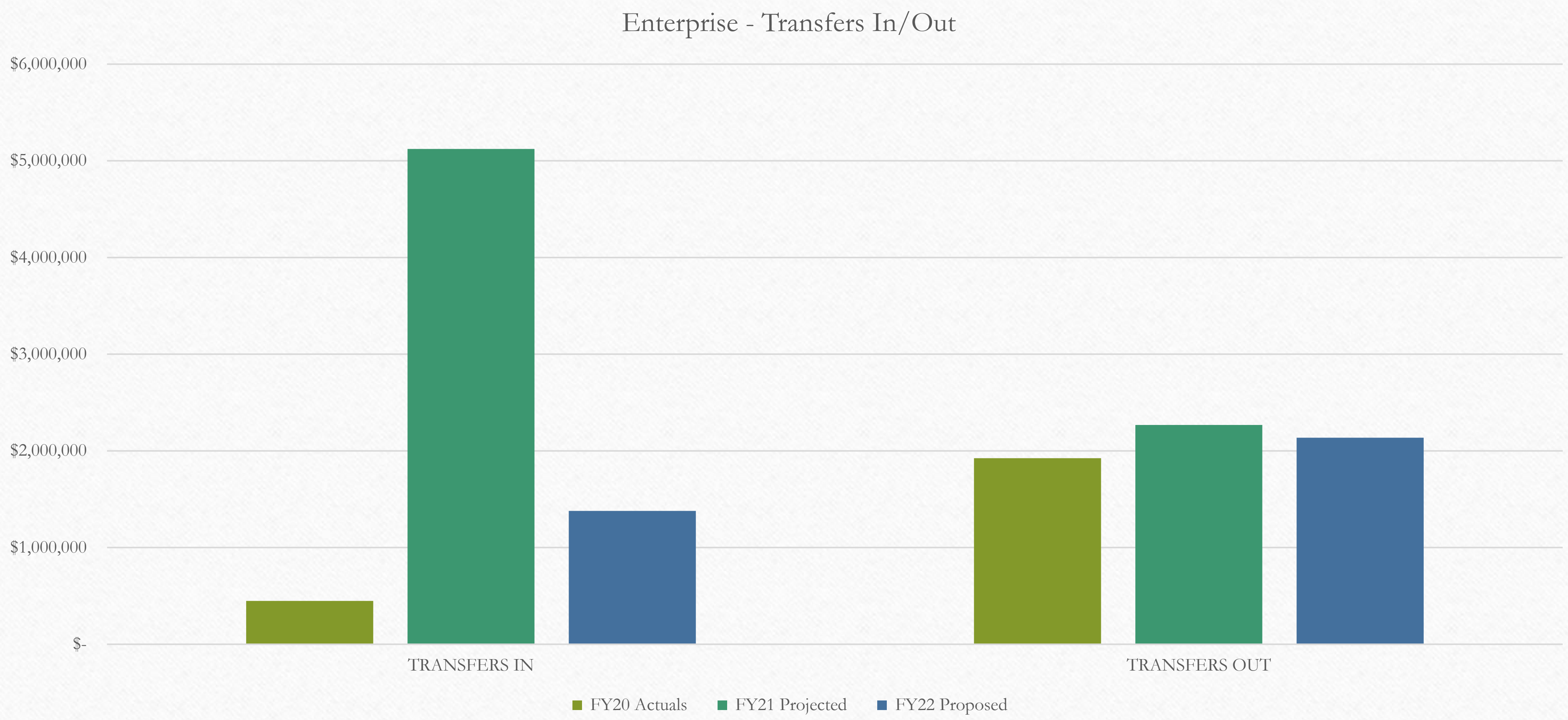
Enterprise

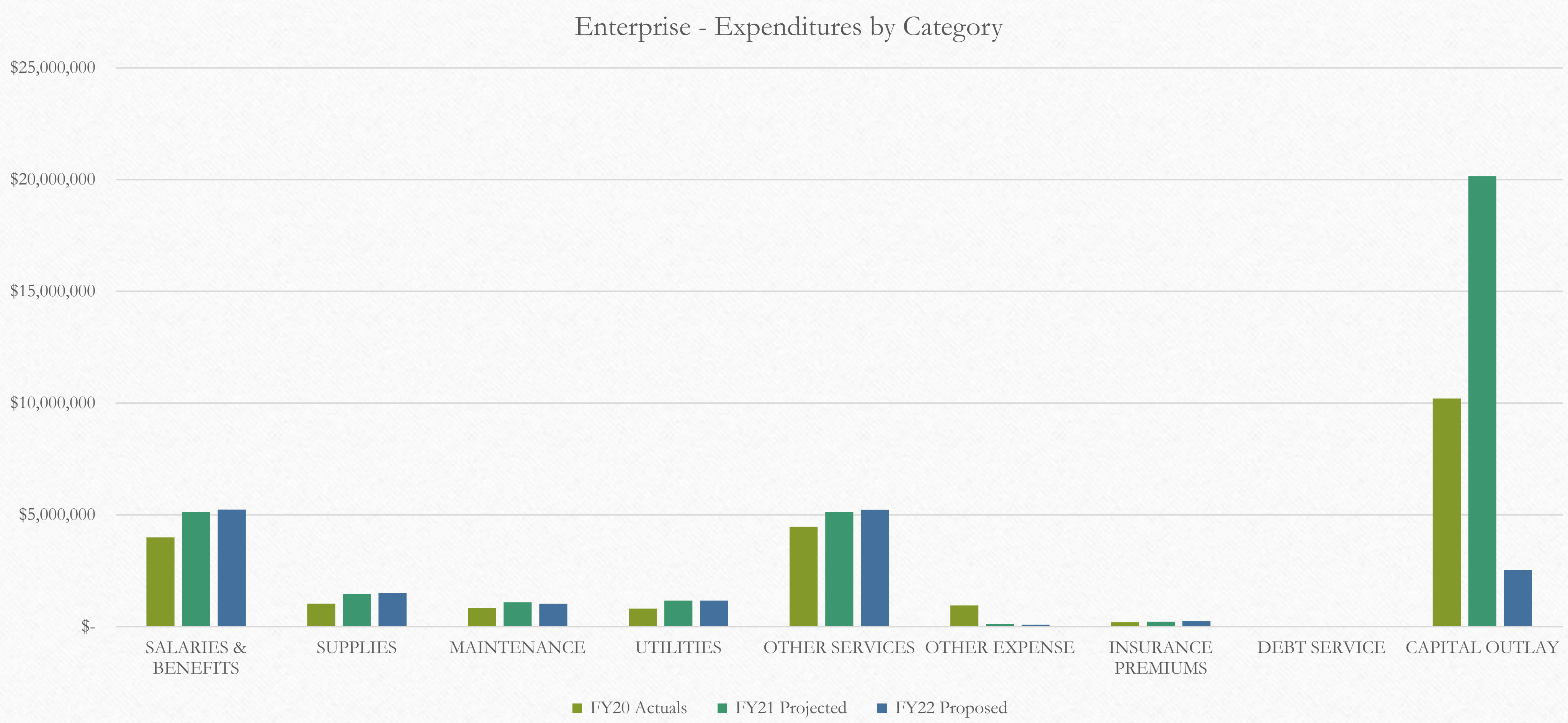
- Fund 81 – Water/Sewer Operating
- Fund 86 – Solid Waste Collection
- Fund 88 – Bonito Lake Campground
- Fund 90 – Desert Lakes Golf Course
- Fund 91 – White Sands Regional Airport
- Fund 94 – Green Tree Regional Landfill
- Fund 901 – Housing Authority – Low Rent Public Housing
- Fund 903 – Housing Authority – Homeownership
- Fund 904 – Housing Authority – Capital Fund

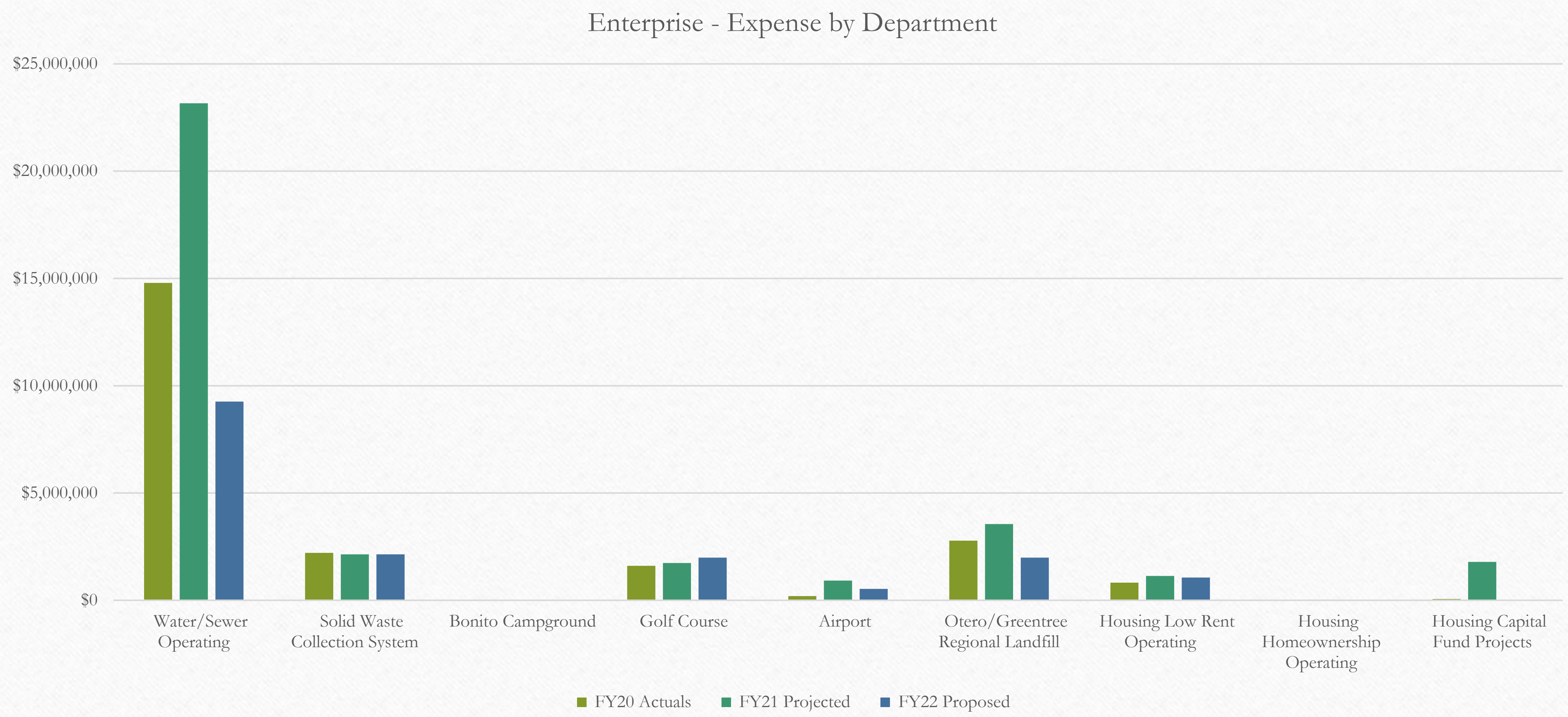
FUND NO.	FY 2020-2021 FUND DESCRIPTION	UNAUDITED BEGINNING CASH BALANCE	ESTIMATED REVENUES	TRANSFERS IN	TRANSFERS OUT	NET CASH TRANSFERS	BUDGETED EXPENDITURES	ESTIMATED ENDING CASH BALANCE	LOCAL RESERVE REQUIREMENTS UNAVAILABLE FOR BUDGETING	ADJUSTED ENDING CASH BALANCE
81	WATER/SEWER OPERATING	8,703,658	15,892,685	4,574,578	1,998,892	2,575,686	23,163,926	4,008,103	1,359,965	$2,648,138
86	SOLID WASTE COLLECTION SYS.	534,473	2,098,062	0	132,962	(132,962)	2,143,307	356,266	166,854	$189,412
88	BONITO CAMPGROUND	392,085	3,498	0	0	0	4,000	391,583		$391,583
90	GOLF COURSE	64	1,390,757	448,000	81,190	366,810	1,737,619	20,012		$20,012
91	AIRPORT	120,432	898,993	100,000	45,966	54,034	920,045	153,414		$153,414
94	OTERO GREENTREE REG LANDFILL	4,137,173	1,918,939	0	8,155	(8,155)	3,553,660	2,494,297		$2,494,297
901	HOUSING LOW RENT OPERATING	1,130,674	1,134,783	0	50	(50)	1,134,617	1,130,790	86,881	$1,043,909
903	HOUSING HOMEOWNERSHIP OPER	728,361	1,525	0	0	0	28,355	701,531		$701,531
904	HOUSING CAPITAL FUND PROJECTS	0	2,082,174	0	0	0	1,790,260	291,914		$291,914
	TOTALS FY2021	**15,746,920**	**25,421,416**	**5,122,578**	**2,267,215**	**2,855,363**	**34,475,789**	**9,547,910**	**1,613,700**	**7,934,210**

FUND NO.	FY 2021-2022 FUND DESCRIPTION	UNAUDITED BEGINNING CASH BALANCE	ESTIMATED REVENUES	TRANSFERS IN	TRANSFERS OUT	NET CASH TRANSFERS	BUDGETED EXPENDITURES	ESTIMATED ENDING CASH BALANCE	LOCAL RESERVE REQUIREMENTS UNAVAILABLE FOR BUDGETING	ADJUSTED ENDING CASH BALANCE
81	WATER/SEWER OPERATING	4,008,103	10,325,861	723,413	1,855,098	(1,131,685)	9,262,266	3,940,013		$3,940,013
86	SOLID WASTE COLLECTION SYS.	356,266	2,096,375		135,438	(135,438)	2,142,997	174,206		$174,206
88	BONITO CAMPGROUND	391,583	3,498			0	4,000	391,081		$391,081
90	GOLF COURSE	20,012	1,472,648	655,000	91,334	563,666	1,989,395	66,931		$66,931
91	AIRPORT	153,414	552,780		53,178	(53,178)	530,010	123,006		$123,006
94	OTERO GREENTREE REG LANDFILL	2,494,297	1,379,465		725	(725)	1,987,059	1,885,978		$1,885,978
901	HOUSING LOW RENT OPERATING	1,130,790	822,703			0	1,063,716	889,777	86,881	$802,896
903	HOUSING HOMEOWNERSHIP OPER	701,531	1,525			0	17,921	685,135		$685,135
904	HOUSING CAPITAL FUND PROJECTS	291,914	0			0	0	291,914		$291,914
	TOTALS FY2022	**9,547,910**	**16,654,855**	**1,378,413**	**2,135,773**	**(757,360)**	**16,997,364**	**8,448,041**	**86,881**	**8,361,160**

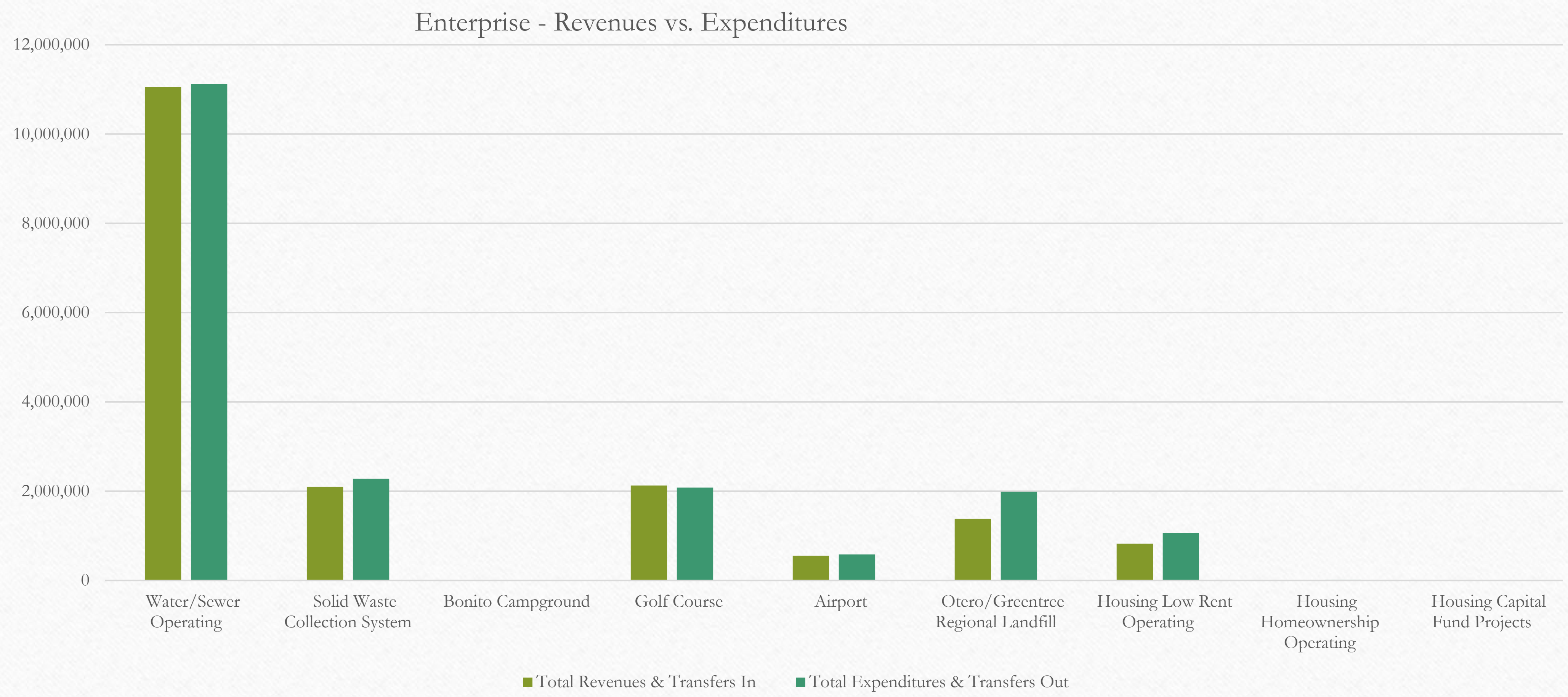

Enterprise - Revenue by Category
$18,000,000
$16,000,000
$14,000,000
$12,000,000
$10,000,000
$8,000,000
$6,000,000
$4,000,000
$2,000,000
$-
USER FEES
FINES
MISC REVENUE
GRANTS
INVESTMENT INCOME
FY20 Actuals
FY21 Projected
FY22 Proposed


Enterprise - Transfers In/Out
$6,000,000
$5,000,000
$4,000,000
$3,000,000
$2,000,000
$1,000,000
$-
TRANSFERS IN
TRANSFERS OUT
FY20 Actuals
FY21 Projected
FY22 Proposed


Enterprise - Expenditures by Category
$25,000,000
$20,000,000
$15,000,000
$10,000,000
$5,000,000
$-
SALARIES & BENEFITS
SUPPLIES
MAINTENANCE
UTILITIES
OTHER SERVICES
OTHER EXPENSE
INSURANCE PREMIUMS
DEBT SERVICE
CAPITAL OUTLAY
FY20 Actuals
FY21 Projected
FY22 Proposed



Enterprise - Expense by Department
$25,000,000
$20,000,000
$15,000,000
$10,000,000
$5,000,000
$0
Water/Sewer Operating
Solid Waste Collection System
Bonito Campground
Golf Course
Airport
Otero/Greentree Regional Landfill
Housing Low Rent Operating
Housing Homeownership Operating
Housing Capital Fund Projects
FY20 Actuals
FY21 Projected
FY22 Proposed


Enterprise - Revenues vs. Expenditures
12,000,000
10,000,000
8,000,000
6,000,000
4,000,000
2,000,000
0
Water/Sewer Operating
Solid Waste Collection System
Bonito Campground
Golf Course
Airport
Otero/Greentree Regional Landfill
Housing Low Rent Operating
Housing Homeownership Operating
Housing Capital Fund Projects
Total Revenues & Transfers In
Total Expenditures & Transfers Out

Trust & Agency

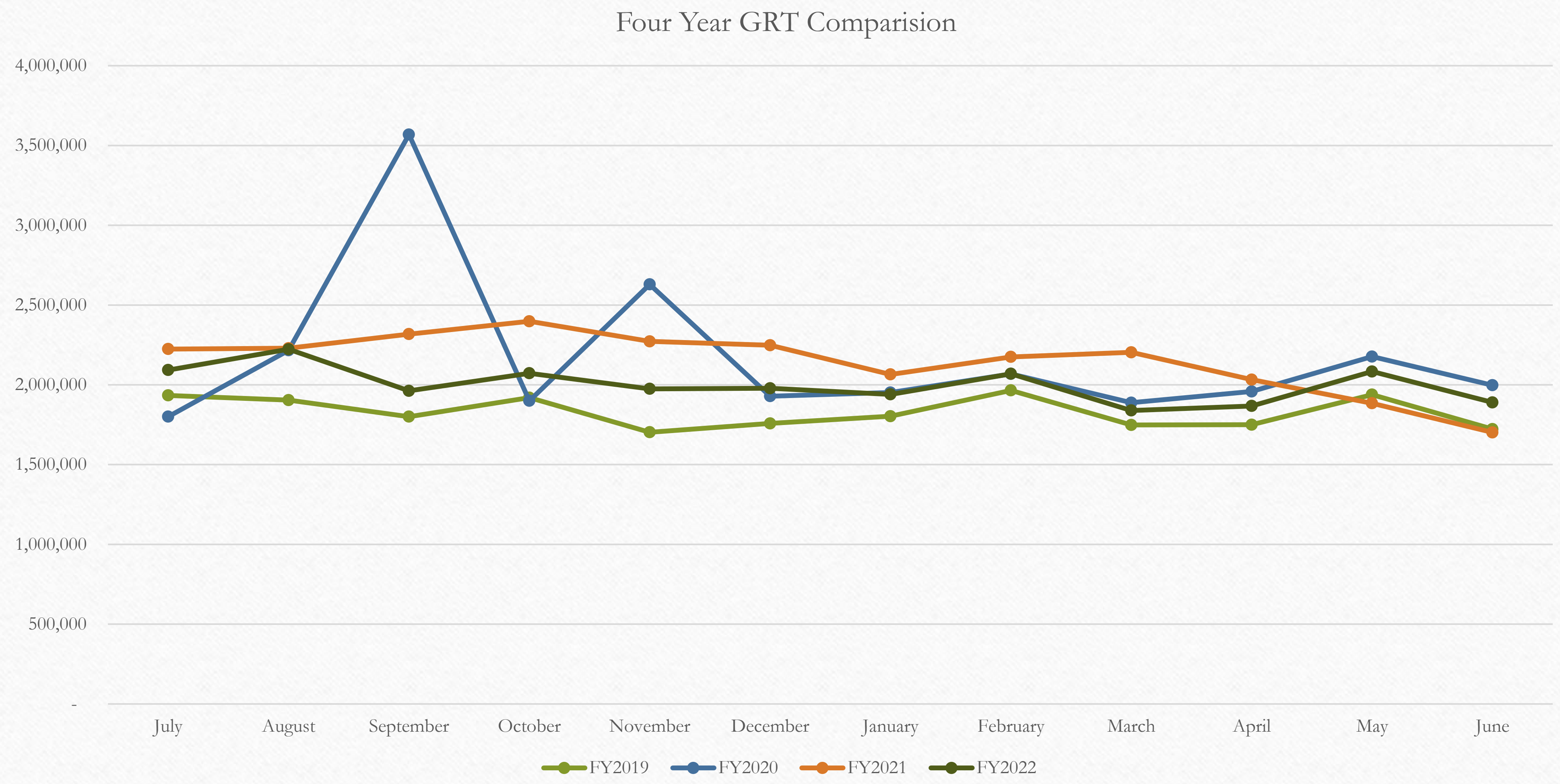
- Fund 17 – Police Court Bonds
- Fund 39 – State Judicial
- Fund98 – Payroll Clearing
- Fund 104 – Utility Deposits
- Fund 115 – Corp Escrow Reserve Account

FUND NO.	FY 2021-2022 FUND DESCRIPTION	UNAUDITED BEGINNING CASH BALANCE	ESTIMATED REVENUES	TRANSFERS IN	TRANSFERS OUT	NET CASH TRANSFERS	BUDGETED EXPENDITURES	ESTIMATED ENDING CASH BALANCE	LOCAL RESERVE REQUIREMENTS UNAVAILABLE FOR BUDGETING	ADJUSTED ENDING CASH BALANCE
17	POLICE COURT BOND	7,938	0			0		7,938		$7,938
39	STATE JUDICIAL	2,171	75,500			0	75,500	2,171		$2,171
98	PAYROLL CLEARING	212,703	0			0		212,703		$212,703
104	UTILITY DEPOSITS	674,999	0			0		674,999		$674,999
115	CORP ESCROW ACCOUNT RESERVE	1,000	0			0		1,000		$1,000
	TOTALS FY2022	**898,811**	**75,500**	**0**	**0**	**0**	**75,500**	**898,811**	**0**	**898,811**

FUND NO.	FY 2021-2022 FUND DESCRIPTION	UNAUDITED BEGINNING CASH BALANCE	ESTIMATED REVENUES	TRANSFERS IN	TRANSFERS OUT	NET CASH TRANSFERS	BUDGETED EXPENDITURES	ESTIMATED ENDING CASH BALANCE	LOCAL RESERVE REQUIREMENTS UNAVAILABLE FOR BUDGETING	ADJUSTED ENDING CASH BALANCE
17	POLICE COURT BOND	7,938	0			0		7,938		$7,938
39	STATE JUDICIAL	2,171	75,500			0	75,500	2,171		$2,171
98	PAYROLL CLEARING	212,703	0			0		212,703		$212,703
104	UTILITY DEPOSITS	674,999	0			0		674,999		$674,999
115	CORP ESCROW ACCOUNT RESERVE	1,000	0			0		1,000		$1,000
	TOTALS FY2022	**898,811**	**75,500**	**0**	**0**	**0**	**75,500**	**898,811**	**0**	**898,811**

Gross Receipts Tax Overview

	FY2019 Actuals	FY2020 Actuals	FY2021 Actuals	FY2022 Budget
July	1,933,748	1,800,302	2,224,188	2,092,590
August	1,904,046	2,216,016	2,229,509	2,223,035
September	1,800,296	3,568,789	2,318,057	1,962,381
October	1,919,447	1,899,951	2,398,129	2,072,509
November	1,702,729	2,629,350	2,272,309	1,974,796
December	1,758,095	1,929,015	2,248,179	1,978,430
January	1,803,461	1,952,005	2,065,062	1,940,176
February	1,965,289	2,068,263	2,174,804	2,069,452
March	1,748,255	1,888,107	2,203,621	1,839,335
April	1,750,097	1,958,406	2,032,672	1,867,490
May	1,938,418	2,176,869	1,884,609	2,083,527
June	1,722,665	1,997,397	1,701,529	1,889,845
Total	21,946,547	26,084,470	25,752,667	23,993,566


Four Year GRT Comparision
4,000,000
3,500,000
3,000,000
2,500,000
2,000,000
1,500,000
1,000,000
500,000
-
July
August
September
October
November
December
January
February
March
April
May
June
FY2019
FY2020
FY2021
FY2022

FY2021	Budget	Actual	Difference
July	1,513,908	2,224,188	710,280
August	1,551,624	2,229,509	677,885
September	1,403,147	2,318,057	914,910
October	1,478,952	2,398,129	919,176
November	1,438,193	2,272,309	834,116
December	1,418,338	2,248,179	829,841
January	1,664,129	2,065,062	400,933
February	1,796,425	2,174,804	378,379
March	1,853,736	2,203,621	349,885
April	1,773,045	2,032,672	259,626
May	1,884,609	1,884,609	-
June	1,701,529	1,701,529	-
	19,477,635	25,752,667	6,275,032

FY2021 Reprojection by Fund

LINE ITEM	DESCRIPTION	AMOUNT	INCREMENT
011-0000-311.10-10	MUNICIPAL GRT .5000%	$ 3,688,889.18	0.5000%
011-0000-311.10-23	MUNICIPAL GRT .1250%	$ 922,222.29	0.1250%
011-0000-311.10-24	INTERNET SALES	$ 613,946.30	Allocation
011-0000-313.12-09	STATE SHARE GRT 1.225%	$ 9,037,778.49	1.2250%
042-0000-311.10-21	MUNICIPAL GRT .2500%	$ 1,844,444.59	0.2500%
044-0000-311.10-15	INFRASTRUCTURE GRT .0625%	$ 461,111.15	0.0625%
049-0000-311.10-21	MUNICIPAL GRT .2500%	$ 1,844,444.59	0.2500%
061-0000-311.10-15	INFRASTRUCTURE GRT .0625%	$ 461,111.15	0.0625%
069-0000-311.10-21	MUNICIPAL GRT .2500%	$ 1,844,444.59	0.2500%
089-0000-311.10-17	ENVIRONMENTAL GRT .0625%	$ 461,111.15	0.0625%
105-0000-311.10-12	ECON DEV GRT .1250%	$ 922,222.29	0.1250%
109-0000-311.10-19	MUNICIPAL GRT .2500%	$ 1,844,444.59	0.2500%
109-9003-311.10-13	CAPITAL OUTLAY GRT .2500%	$ 1,844,444.59	0.2500%
		$ 25,790,614.95	3.4125%

FY2022 Budget by Fund

LINE ITEM	DESCRIPTION	AMOUNT	INCREMENT
011-0000-311.10-10	MUNICIPAL GRT .5000%	$ 3,458,296.40	0.5000%
011-0000-311.10-23	MUNICIPAL GRT .1250%	$ 864,574.10	0.1250%
011-0000-311.10-24	INTERNET SALES	$ 390,693.10	Allocation
011-0000-313.12-09	STATE SHARE GRT 1.225%	$ 8,472,826.18	1.2250%
042-0000-311.10-21	MUNICIPAL GRT .2500%	$ 1,729,148.20	0.2500%
044-0000-311.10-15	INFRASTRUCTURE GRT .0625%	$ 432,287.05	0.0625%
049-0000-311.10-21	MUNICIPAL GRT .2500%	$ 1,729,148.20	0.2500%
061-0000-311.10-15	INFRASTRUCTURE GRT .0625%	$ 432,287.05	0.0625%
069-0000-311.10-21	MUNICIPAL GRT .2500%	$ 1,729,148.20	0.2500%
089-0000-311.10-17	ENVIRONMENTAL GRT .0625%	$ 432,287.05	0.0625%
105-0000-311.10-12	ECON DEV GRT .1250%	$ 864,574.10	0.1250%
109-0000-311.10-19	MUNICIPAL GRT .2500%	$ 1,729,148.20	0.2500%
109-9003-311.10-13	CAPITAL OUTLAY GRT .2500%	$ 1,729,148.20	0.2500%
		$ 23,993,566.02	3.4125%

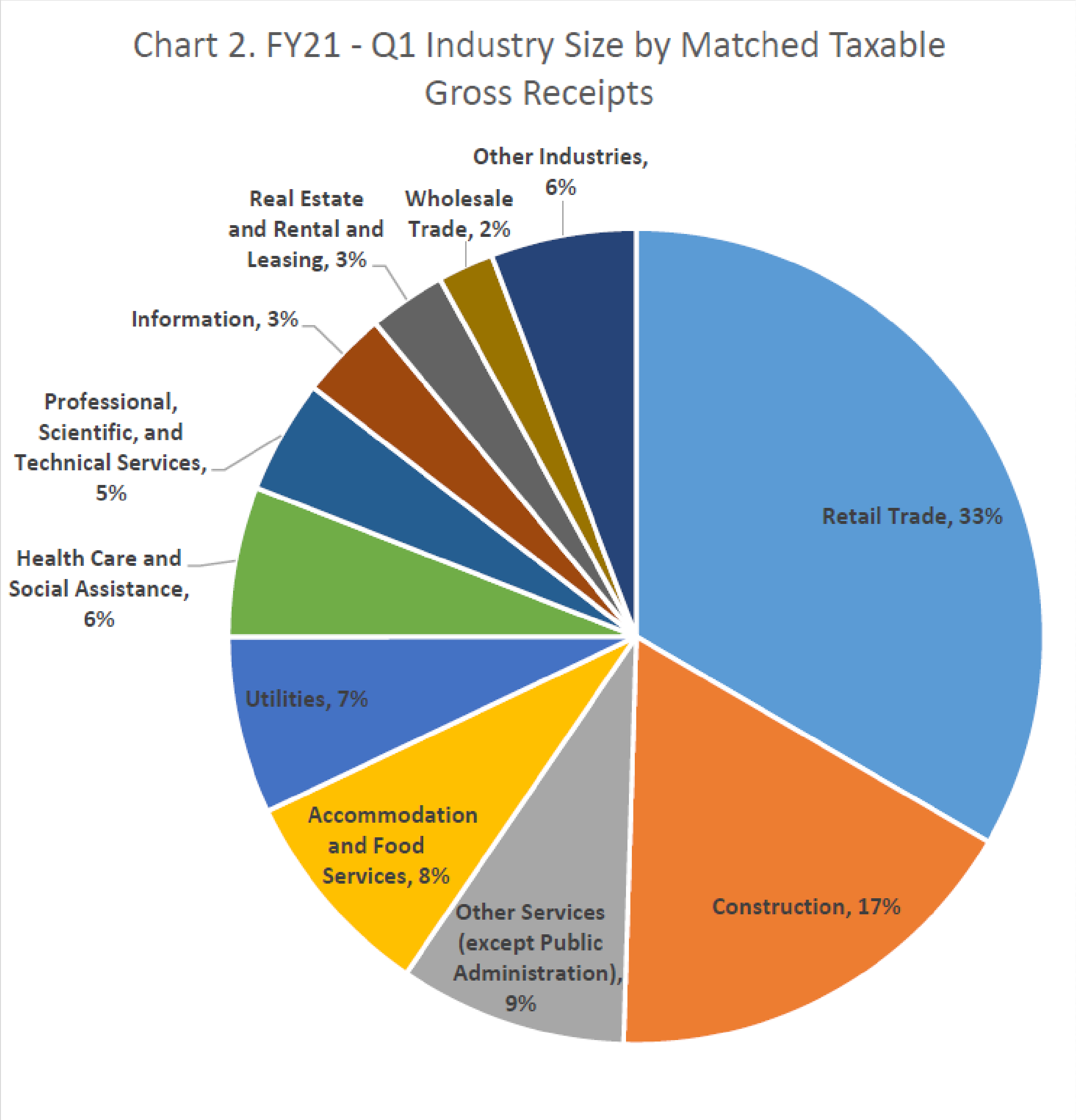


Chart 2. FY21 - Q1 Industry Size by Matched Taxable Gross Receipts
Other Industries, 6%
Wholesale Trade, 2%
Real Estate and Rental and Leasing, 3%
Information, 3%
Professional, Scientific, and Technical Services, 5%
Health Care and Social Assistance, 6%
Utilities, 7%
Accommodation and Food Services, 8%
Other Services (except Public Administration), 9%
Construction, 17%
Retail Trade, 33%

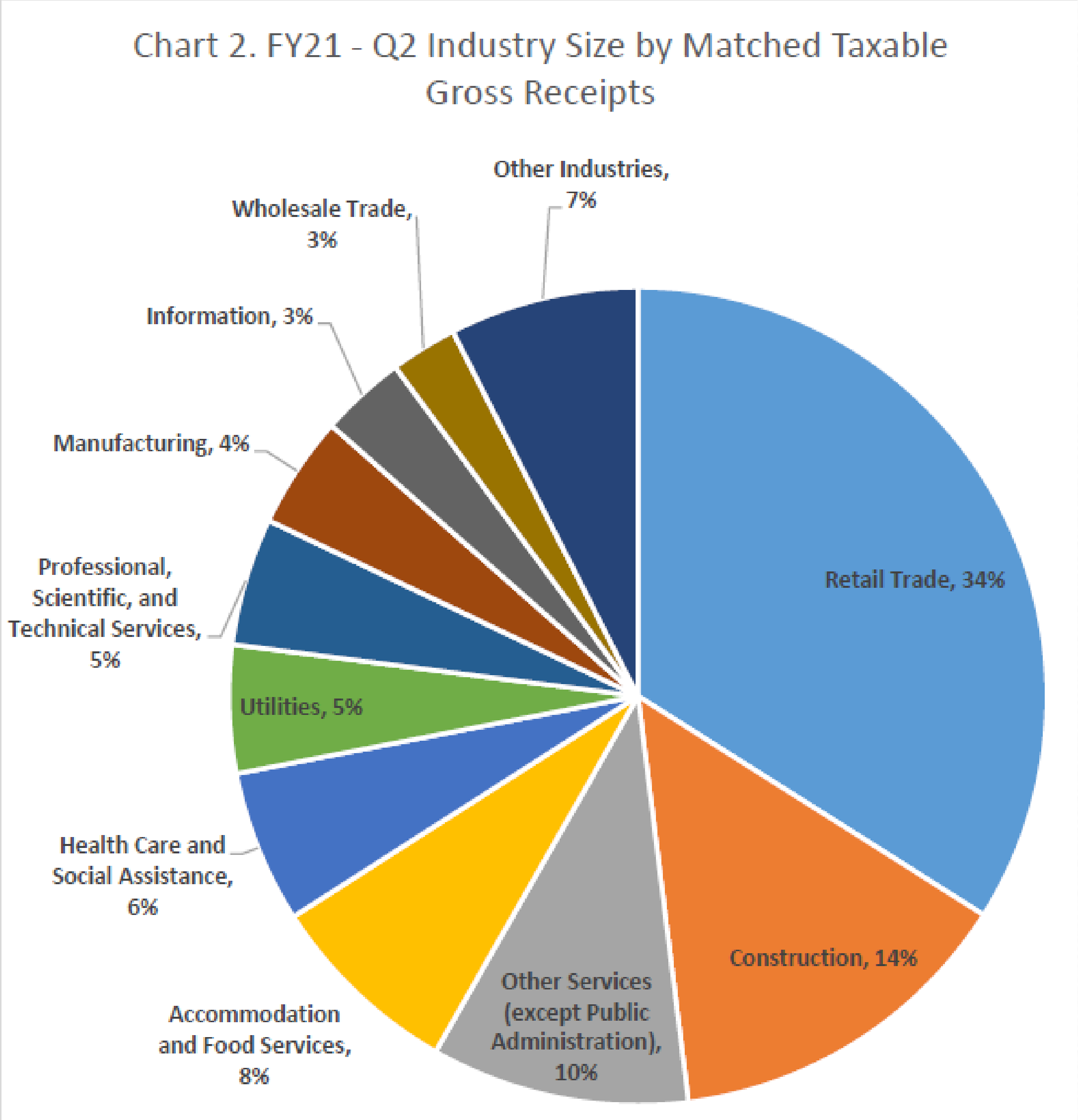


Chart 2. FY21 - Q2 Industry Size by Matched Taxable Gross Receipts
Other Industries, 7%
Wholesale Trade, 3%
Information, 3%
Manufacturing, 4%
Professional, Scientific, and Technical Services, 5%
Utilities, 5%
Health Care and Social Assistance, 6%
Accommodation and Food Services, 8%
Other Services (except Public Administration), 10%
Construction, 14%
Retail Trade, 34%

FY2022 – Personnel Budget

Kim Torres

Deputy Human Resources Director

FY22 City Staffing Levels

FY21 STAFFING-ALL FUNDS		FY22 STAFFING-ALL FUNDS	
Regular Full-Time	371	Regular Full-Time	372
Regular Part-Time	28	Regular Part-Time	7
Seasonal	23	Seasonal	4
Total Actual Positions	422	Total Actual Positions	383

STATISTICS

Average tenure of current staff is 7.4 years of service

Voluntary turnover rate for calendar year 2020 was 15 %

FY22 Proposed Positions

3	Regular Full Time	Firefighters	AFD
2	Regular Full Time	Recreation Attendant	Recreation Center
1	Regular Full Time	Golf Course Maintenance and Support	Golf Course
2	Regular Full Time	Parks Laborers	Parks

Approval of the above requests will increase the total actual positions to 391

FY22 – Personnel Budget Factors

- NM Minimum wage increase 1/01/2022 from $10.50 to $11.50/hour – Propose $0.50/hour 7/01/2021 and $0.50/hour 1/01/2022 for all City staff – Impact $800,000
- Notified there will not be insurance premium increases to Health, Dental, or Vision coverages– Impact zero
- Workers Comp modification rate at 1.53. We have not been notified of any increase
- Negotiations completed with APSOA Union. New contract has an effective date of June 28, 2021– AFSCME contract still pending and has expired as of 06/30/2020
- Senate Bill 72 – PERA; changes to City and Employee contribution rates starting in FY23

NM Minimum Wage – Senate Bill 437 Recommendations Proposed for FY20-23 Budget

Requirements and Recommendations: Year 3 of 4-year plan

Compliance Date	Minimum Wage	Cost Estimate	Fiscal Year	
1/1/2020	$9.00	$814,112	FY2020	Increase EE's to $9/hour 1/1/20-compliance/salary compression. Plus $0.50/hr 7/1/19. All other EE's-$0.50/hour increase 7/1/19 and another $0.50 effective 1/1/20. Last ATB increase 2016. Insurance increase of 5% effective 07/01/19.
1/1/2021	$10.50	$815,000	FY2021	Increase of $1.00/hour to all employees. Increase of $0.50/hour effective 07/01/20 and another $0.50/hour effective 01/01/21.
1/1/2022	$11.50	$815,000	FY2022	Increase of $1.00/hour to all employees. Increase of $0.50/hour effective 07/01/21, and another $0.50 effective 01/01/22.
1/1/2023	$12.00	$265,000	FY2023	Increase of $0.50/hour to all employees. Increase of $0.50/hour effective 01/01/23.

*Adjustment to pay grades and employee pay required for compliance and minimizing salary compression.

*Pay adjustments may be applied in increments provided compliance is met by deadline of 1/1/22.

FY22 Approved Capital

APPROVED CAPITAL

ITEM	AMOUNT	Capital Funding Sources
FUND 11 GENERAL FUND		
011-2400-419.6570 - NONDEPARTMENTAL		
City Hall HVAC System Replacement	100,000	General Fund
City Hall Parking Lot Lighting	30,000	General Fund
011-2400-419.6100 - NONDEPARTMENTAL		
Technology Upgrade	2,500,000	General Fund
TOTAL NONDEPARTMENTAL	2,630,000	
011-3804-429.6391 - ANIMAL CONTROL		
Animal Control New Roof	150,000	Transfer from Fund 69-'94 Gross Receipts
TOTAL ANIMAL CONTROL	150,000	
011-4104-420.6570 - PUBLIC SAFETY		
Oregon School Renovation Evidence & Admin. Storage	200,000	Transfer from Fund 69-'94 Gross Receipts
011-4104-420.6162 - PUBLIC SAFETY		
Pre-Emption Devices & Equipment for intersections	150,000	Transfer from Fund 109-Street Capital GRT
011-4104-420.6185 - PUBLIC SAFETY		
Backup Generator for Radio sites	200,000	Transfer from Fund 69-'94 Gross Receipts
TOTAL PUBLIC SAFETY	550,000	
011-4204-421.6391 - FIRE		
Fire Station lighting upgrades(Poles-Station 4 & Wall Pack)	20,000	Transfer from Fund 69-'94 Gross Receipts
Fire Station bay door upgrades	30,000	Transfer from Fund 69-'94 Gross Receipts
TOTAL FIRE	50,000	
FUND 11 TOTAL	**3,380,000**	
FUND 11 Capital Funding Sources		
Transfer from Fund 69-'94 Gross Receipts(011-0000-391.1969)	600,000	069-0000-491.1811
Transfer from Fund 109-Street Capital GRT(011-0000-391.9109)	150,000	109-0000-491.1811
General Fund	2,630,000	
FUND 11 TOTAL FUNDING SOURCES	**3,380,000**	

FUND 12 INTERNAL SERVICE FUND

012-3402-419.6022 - MIS		
Replace Main Core Switch-MIS	150,000	Transfer from Fund 11-General Fund
TOTAL MIS	150,000	
012-3503-419.6160 - FLEET MAINTENANCE		
Brake Lathe	11,550	Transfer from Fund 11-General Fund
Automotive Lift Replacement	24,000	Transfer from Fund 11-General Fund
Wheel & Tire Balancer	10,500	Transfer from Fund 11-General Fund
TOTAL FLEET MAINTENANCE	46,050	
FUND 12 TOTAL	**196,050**	
FUND 12 Capital Funding Sources		
Transfer from Fund 11-General Fund(012-0000-391.1911)	196,050	011-0000-491.1812
FUND 12 TOTAL FUNDING SOURCES	**196,050**	

APPROVED CAPITAL

ITEM	AMOUNT	Capital Funding Sources
FUND 32 COMMUNITY SERVICES FUND		
032-6199-990.6185 - RECREATION CENTER		
Van-15 Passenger	37,000	Community Services Fund 32
032-6106-450.6570 - RECREATION CENTER		
Splash Park Equipment upgrade & Fence restore/replace	40,000	Community Services Fund 32
TOTAL RECREATION CENTER	77,000	
032-6206-410.6001 - PARKS		
Alameda Park Irrigation & Renovations	753,250	Transfer from Fund 11-General Fund $376,625
032-6299-990.6185 - PARKS		Transfer from Fund 89- ESGRT $376,625
Vehicle-Ford F250	59,782	Community Services Fund 32
Vehicle-Ford F250 w/Equipment Rack	59,782	Community Services Fund 32
Vehicle-Ford F150	40,161	Community Services Fund 32
Dump Truck	61,398	Transfer from Fund 11-General Fund
Utility Tractor with Loader	40,738	Transfer from Fund 11-General Fund
Utility Tractor with Loader & Backhoe	55,680	Transfer from Fund 11-General Fund
TOTAL PARKS	1,070,791	
032-6306-452.6392 - ZOO		
Zoo Otter Exhibit Repairs	20,000	Community Services Fund 32
Walk In Freezer	15,000	Community Services Fund 32
Parking Lot Lights upgrades	20,000	Community Services Fund 32
Zoo Exhibit Doors replacement	20,000	Community Services Fund 32
TOTAL RECREATION CENTER	75,000	
FUND 32 TOTAL	**1,222,791**	
FUND 32 Capital Funding Sources		
Transfer from Fund 11-General Fund(032-0000-391.1911)	534,441	011-0000-491.1832
Transfer from Fund 89- ESGRT $376,625(032-0000-391.1989)	376,625	089-0000-491.1832
Community Services Fund 32	311,725	
FUND 32 TOTAL FUNDING SOURCES	**1,222,791**	

FUND 37 STATE HIGHWAY CLEANUP

037-0006-431.6185-KEEP ALAMOGORDO BEAUTIFUL		
Graffiti Eradication Equipment	30,000	State Highway Cleanup Fund 37
Vehicle-Ford Explorer	36,419	State Highway Cleanup Fund 37
TOTAL KEEP ALAMOGORDO BEAUTIFUL	66,419	
FUND 37 Capital Funding Sources		
State Highway Cleanup	66,419	State Highway Cleanup
FUND 37 TOTAL FUNDING SOURCES	**66,419**	

APPROVED CAPITAL

ITEM	AMOUNT	Capital Funding Sources
FUND 44 - TRANSPORTATION		
044-5203-431.6160 - STREETS MAINTENANCE		
Street Sweeper	390,000	Transfer from Fund 42-1984 Gross Receipts
Vehicle-Service Truck	72,000	Transfer from Fund 42-1984 Gross Receipts
Salt Spreader	52,419	Transfer from Fund 42-1984 Gross Receipts
044-5203-431.6162 - STREETS MAINTENANCE		
Intersection Traffic Signal Upgrades(25 Signals)	150,000	Transfer from Fund 109-Street Capital GRT
School Zone Time Clock Upgrades(17 Zones)	50,000	Transfer from Fund 109-Street Capital GRT
Crosswalks (6 Solar powered)	50,000	Transfer from Fund 109-Street Capital GRT
Streetlight Replacement to LED	30,000	Transfer from Fund 109-Street Capital GRT
Traffic Light Battery Backups	50,000	Transfer from Fund 109-Street Capital GRT
TOTAL STREET MAINTENANCE	844,419	
044-5303-431.6921 - DRAINAGE/WEED MAINTENANCE		
Front End Loader	152,118	Transfer from Fund 42-1984 Gross Receipts
TOTAL DRAINAGE/WEED MAINTENANCE	152,118	
FUND 44 TOTAL	**996,537**	
FUND 44 Capital Funding Sources		
Transfer from Fund 42-1984 Gross Receipts(044-0000-391.1942)	666,537	042-0000-491.1844
Transfer from Fund 109-Street Capital GRT(044-0000-391.9109)	330,000	109-0000-491.1844
FUND 44 TOTAL FUNDING SOURCES	**996,537**	

FUND 81 - WATER/SEWER

081-5599-990.6185 - Utilities Maintenance		
Vehicle-New Pickup for Inspector	42,000	From Water/Sewer Fund 81
Vehicle-New Pickup for Utility Locator	42,000	From Water/Sewer Fund 81
081-5599-990.6921 - Utilities Maintenance		
Dump Truck-(5 yard)	119,000	From Water/Sewer Fund 81
Backhoe	105,000	From Water/Sewer Fund 81
TOTAL UTILITIES MAINTENANCE	308,000	
081-5603-432.6160 - WASTEWATER TREATMENT PLANT		
Vehicle-New Pickup	42,000	From Water/Sewer Fund 81
TOTAL WASTEWATER TREATMENT PLANT	42,000	
081-5703-461.6185 - Water Filter Plant		
Compliance Sampling Stations	250,000	Transfer from Fund 61-'91 GRT Infrastructure
Vehicle-New Pickup	42,000	From Water/Sewer Fund 81
Dump Truck-(5 yard)	119,000	From Water/Sewer Fund 81
Comprehensive Water Master Plan	375,000	Transfer from Fund 49-'86 Gross Receipts
TOTAL WATER FILTER PLANT	786,000	
FUND 81 TOTAL	**1,136,000**	
FUND 81 Capital Funding Sources		
Transfer from Fund 49-'86 Gross Receipts-(081-0000-391.1949)	375,000	049-0000-491.1881
Transfer from Fund 61-'91 GRT Infrastructure(081-0000-391.1961)	250,000	061-0000-491.1881
Water/Sewer	511,000	
FUND 81 TOTAL FUNDING SOURCES	**1,136,000**	

APPROVED CAPITAL

ITEM	AMOUNT	Capital Funding Sources
FUND 90 - GOLF COURSE		
090-0101-456.60-01		
Walk-in Refrigerator & Freezer	20,000	Transfer from Fund 11-General Fund
Golf Course Clubhouse Roof replacement	250,000	Transfer from Fund 11-General Fund
	270,000	
090-0199-990.65-69		
Greens Sprayer	35,000	Transfer from Fund 11-General Fund
	35,000	
FUND 90 TOTAL	**305,000**	
FUND 90 Capital Funding Sources		
Transfer from Fund 11-General Fund(090-0000-391.1911)	305,000	011-0000-491.1890
FUND 90 TOTAL FUNDING SOURCES	**305,000**	

Technology Upgrade

The Challenge Facing All Municipalities

- The challenge lies in living up to what has become the new normal in societies across the world – delivering fast, convenient and innovative services to an increasingly technologically savvy population.

  All the while

- Municipal authorities are managing a range of different services on a tight budget.

Alamogordo's Specific Pain Points

- The City's core public administration suite needs replacement
  - It is over two decades old and is a dead-end technology.
  - The Platform that it runs on (IBM powerservers) is extremely expensive and is due for replacement.
  - It is very difficult to find qualified resources to maintain the platform.
  - Because the technology is old, it does not integrate well with newer and emerging technologies.

Alamogordo's Specific Pain Points cont.

- The City's IT systems and infrastructure need to be upgraded and improved to :
  - Allow centralized management to improve efficiency of maintenance and uptime.
  - Increase interoperability and collaboration potential.
  - Meet regulatory compliance for data confidentiality, integrity, availability.

Why to Invest in New Technology

- Speed
  - New technology generally allows for things to get done more quickly. Time is money.
- Efficiency
  - Advancements in tech usually make things work more efficiently. This cuts down on errors made in the workplace. By having the latest technology working for us, we will be better able to handle larger workloads.
- Innovation
  - Innovation provides a long list of benefits from improved performance to increased confidence. Potential employees want to work for organizations that utilize current technology.
- Cost Savings
  - Although investing in tech involves a certain amount of expense, it will usually end up saving us a great deal of money over time.
- Expansion
  - New technology allows for expansion of capacity and services. It positions us for the future.

Additional Factors Driving Technology Needs

- Cybersecurity
  - Investing in information technology security is increasingly important for all public sector entities. Data breaches will render your public opinion as untrustworthy, and the aftermath of a breach could potentially cost many times the cost of securing the information systems proactively.
- Regulatory
  - IPRA
  - HIPAA
  - AWIA
  - CJIS Compliance
  - New Mexico's Data Breach Notification Act

Outside Agencies

Outside Agencies

All outside agencies were budgeted at current contract levels with no increases

- Zia Therapy Center – Z-Trans
- Alamogordo Chamber of Commerce
- Mainstreet Alamogordo
- Otero County Economic Development Council (OCEDC)
- Final year of ARMS agreement will carry over

Questions?