



Alamogordo City Commission

NOTICE OF MEETING

Regular Meeting Agenda

June 10, 2025 - 6:30 PM

Donald E. Carroll City Commission Chambers
City Hall, 1376 E. Ninth Street

Susan L. Payne Mayor
Sharon McDonald Mayor Pro-Tem, District 5
Crystal Guthrie District 1
Stephen Burnett District 2
Warren Robinson District 3
Josh Rardin District 4
Mark Tapley District 6

Stephanie Hernandez Acting City Manager
Darrell Mori City Attorney
Rachel Hughs City Clerk

MISSION STATEMENT as Adopted by the City Commission on March 24, 1995.

The City of Alamogordo is a Municipal Corporation that exists solely for the purpose of providing the best possible services to our customers, the citizens of Alamogordo. We are committed to providing these services with honesty, integrity, compassion, fairness, and a commitment to excellence.

We are committed to the long-term financial stability and responsible growth of the City and all decisions will be driven by our commitment to provide the best services possible in a financially sound and responsible manner given the economic realities facing the City.

In accordance with Section 10-15-1.D, NMSA 1978 (2010 Cumulative Supplement), this agenda has been posted on the east bulletin board located in the south of the City Hall and in the glass case located outside the north entrance of the City Hall, distributed to the appropriate news media, and posted on the City website: <http://ci.alamogordo.nm.us> within the required time frame. As a courtesy, the entire Agenda Packet has also been posted on the City of Alamogordo website: <http://ci.alamogordo.nm.us>

The Mayor and City Commission request that all cell phones be turned off or set to vibrate. Members of the audience are requested to step outside the Commission Chambers to respond to or to conduct a phone conversation. The Alamogordo Commission Chambers is wheelchair accessible. Other special assistance for disabled attendees must be requested 48 hours in advance by contacting the City Clerk's Office at 575-439-4100.

CALL TO ORDER & ROLL CALL

Announce the presence of a Quorum.

INVOCATION & PLEDGE OF ALLEGIANCE

APPROVAL OF AGENDA

PUBLIC COMMENT

Residents must sign up with the City Clerk to address the City Commission. The standard allotted time is 3 minutes, but the Mayor reserves the right to change depending on the number of public comments.

CITY MANAGER'S REPORT

REMARKS AND INQUIRIES BY THE CITY COMMISSION

CONSENT AGENDA (Roll Call Vote Required for an Ordinance or Resolution)

All matters listed under the Consent Agenda are considered to be routine by the City Commission and will be enacted by one motion. There will not be separate discussion of these items. If discussion is desired, that item will be removed from the Consent Agenda and will be considered separately.

1. Approve the minutes for the Regular Commission meeting on May 27, 2025. *(Rachel Hughs, City Clerk)*
2. Approve the statements related to the Executive Closed Sessions held on May 27, 2025. *(Rachel Hughs, City Clerk)*
3. Consider, and act upon, Ordinance 1712 for final publication to approve a Local Economic Development Project for up to \$1,000,000, Secured Assistance Proposed by Rad Retrocade. *(Stephanie Hernandez, Acting City Manager, and Alex Macias, Owner)* **(Roll Call Vote Required)**
4. Consider, and act upon, the Professional Services Contract between the Alamogordo Police Department and the Alamogordo Public Schools for three (3) School Resource Officers. *(David Kunihiro, Chief of Police)*
5. Consider, and act upon, Resolution No. 2025-14 removing uncollectible and unsecured Utility, Library, and other miscellaneous accounts from the City's Accounts Receivable. *(Sue Ashe, Accounting Manager)* **(Roll Call Vote Required)**
6. Consider, and act upon, the Investment Report for the quarter ending March 31, 2025 in accordance with the City of Alamogordo Investment Ordinance. *(Sue Ashe, Accounting Manager)*

ITEMS REMOVED FROM CONSENT AGENDA

NEW BUSINESS

7. Consider, and act upon, the future operational direction for the City of Alamogordo's municipal Desert Lakes Golf Course. *(Belinda Bass, Parks and Recreation Director, and Stephanie Hernandez, Acting City Manager)*

ADJOURNMENT

AGENDA REPORT

CITY OF ALAMOGORDO

CITY COMMISSION

Meeting Date: 6/10/2025

Report Date: 06/02/2025

Report No: 1.

Submitted By: Rachel Hughs

Subject: Approve the minutes for the Regular Commission meeting on May 27, 2025. *(Rachel Hughs, City Clerk)*

Fiscal Impact:

Amount Budgeted:

Fund:

Additional Fiscal Impact:

Recommendation: Approve the minutes.

Background: This is required by the Open Meetings Act.

**CITY OF ALAMOGORDO, NEW MEXICO
CITY COMMISSION REGULAR DRAFT MEETING MINUTES
6:30 PM, DONALD E. CARROLL COMMISSION CHAMBERS
May 27, 2025**

**SUSAN PAYNE, MAYOR
SHARON MCDONALD, MAYOR PRO-TEM
CRYSTAL GUTHRIE, COMMISSIONER
STEPHEN BURNETT, COMMISSIONER
WARREN ROBINSON, COMMISSIONER**

**JOSHUA RARDIN, COMMISSIONER
MARK TAPLEY, COMMISSIONER
STEPHANIE HERNANDEZ, ACTING CITY
MANAGER
ASHLEY SMITH, CITY ATTORNEY
RACHEL HUGHS, CITY CLERK**

CALL TO ORDER & ROLL CALL

Mayor Payne called the meeting to order at 6:30 PM. Roll Call was taken by the City Clerk. City Clerk Hughes announced there was a quorum present.

INVOCATION & PLEDGE OF ALLEGIANCE

Invocation was given by Pastor Justin Crispin of The Worship Center, and the Pledge of Allegiance was led by Commissioner Burnett.

APPROVAL OF AGENDA

**Mayor Pro-Tem McDonald moved to approve.
Commissioner Robinson seconded the motion.
Motion Passed with a vote of 7 - 0 - 0.**

PUBLIC COMMENT

None.

CITY MANAGER'S REPORT

Acting City Manager Hernandez made the following remarks:

1. I want to introduce City Attorney Mori, who is here with us. This will be City Attorney Smith's last meeting.
2. Patching for potholes has now caught up. We will start putting social media out for people to call them if seen.
3. The sinkhole on 1st and New York will be fixed within two weeks.
4. Work on 10th and Washington will start on Monday, June 2nd. A structural engineer gave the OK to put a temporary patch on it. It should be open by July 19th.

REMARKS AND INQUIRIES BY THE CITY COMMISSION

Commissioner Tapley said he was notified that the sprinklers at the Golf Course were not being turned on. Acting City Manager Hernandez asked if he was talking about all the sprinklers. He said no, just around the back greens. She said she would check on it.

CONSENT AGENDA

- 1. Approve the minutes for the Budget Hearing Workshops on May 5, 2025, and May 6, 2025, and the minutes for the Regular Commission meeting on May 13, 2025. (Rachel Hughes, City Clerk)**
- 2. Consider, and act upon, acceptance of a \$20,000 grant award from the Carroll Petrie Foundation to Alamogordo Animal Control. (Stephanie Hernandez, Ph.D, Acting City Manager and David Kunihiro, Police Chief)**
- 3. Consider, and act upon, Resolution 2025-15 to restrict the sale and use of fireworks through July 31, 2025, due to extreme dry conditions. (Jerry Ramirez, Fire Chief) (Roll Call Vote Required)**
- 4. Consider, and act upon, Resolution 2025-16 requesting written approval from the Local Government Division of the Department of Finance and Administration, State of NM for the revised budget numbers computed as of May 27, 2025. (Evelyn Huff, Finance Director) (Roll Call Vote Required)**

5. Consider, and act upon, approval of Change Order 2, in the amount of \$605,627.55, excluding NMGRT, to Crosstown Construction and Trucking LLC, to add additional concrete work, asphalt, striping, and PHB, all within the scope of work. (Justen Boyle, Senior Project Manager)

Commissioner Rardin said he wanted to remove Items 3 and 5 from the Consent Agenda.

Commissioner Burnett moved to approve Items 1, 2, and 4.

Commissioner Tapley seconded the motion.

Motion Passed with a vote of 7 - 0 - 0.

ITEMS REMOVED FROM CONSENT AGENDA

3. Consider, and act upon, Resolution 2025-15 to restrict the sale and use of fireworks through July 31, 2025, due to extreme dry conditions. (Jerry Ramirez, Fire Chief) (Roll Call Vote Required)

Commissioner Rardin said he pulled this to vote no. It is dry every year. People should be able to celebrate the Fourth of July. Fire Chief Ramirez said fires happened this weekend in Ruidoso. A big fire in the Fort Stanton area burned over two hundred and fifty acres. They were able to contain it, but there has been no determination of where or how that fire started. As it was the Memorial Day weekend, it could have been started by campfires or cigarettes. As of yesterday in Ruidoso, another fire broke out in the Upper Canyon area, which was already heavily devastated by last summer's fires and the ensuing floods. They got a quick handle on that one with air operations. There was yet another fire above the Inn of the Mountain Gods, but again, they got a quick hold of it with air assets. I am not saying we have that kind of topography here in Alamogordo, but with the upcoming Fourth of July weekend, we could have a fire that turns from a brush fire into a wildland fire and devastates the area. There is a drought here. June could give heavy saturation with an early monsoon season. If so, I do not see why the ban could not be lifted. Until then, we should keep the restrictions on fireworks, their sale, and no fireworks for the Fourth of July.

Mayor Payne said I believe we said no aerials last year. Acting City Manager Hernandez said we followed what the County had last year. This resolution follows what the County did. The problem with last year was that the County's resolution did not talk about incorporated municipalities, so there were many problems within Alamogordo. We are basically doing the same thing the County did, which they did again a couple of weeks ago, but for the City because we are incorporated.

Commissioner Burnett asked if there were any alternatives regarding the Fourth of July. Mayor Payne asked if we were doing the drone show. Acting City Manager Hernandez said when I spoke to Fire Chief Ramirez earlier this year, we discussed how we had fires earlier in the year, and there was a severe drought because we did not have much of a monsoon season. There wasn't much snow in winter, either. We are getting a drone show, and I believe it will be in the same spot where we normally do our fireworks show. Mayor Payne asked what happened last year. Acting City Manager Hernandez said we did not do a firework show last year, but there was a drone show for Veterans Day at Alameda Park.

Commissioner Tapley asked if we could hold off on the sale for a few weeks to see what the weather does. Acting City Manager Hernandez said it is dry right now, which is why we are trying to do that as soon as possible. If we get a lot of rain, the Fire Chief can lift it anytime. Mayor Payne asked if this needed to be brought back to be reversed. Acting City Manager Hernandez said the resolution allows the Fire Chief to lift it. Commissioner Guthrie said if it was lifted, would that mean the City would give the regular fireworks show? Acting City Manager Hernandez said no, we have already contracted for the drones, but the citizens could use fireworks.

Commissioner Rardin asked how many fires typically start from fireworks. Fire Chief Ramirez asked if he was talking about the fireworks show. We have had multiple structure and brush fires from fireworks, especially on that night. I bring in two additional crews to support the City and the fires from fireworks. Commissioner Rardin asked if the fires were started by the main fireworks show or by individuals. Fire Chief Ramirez said both. People sneak into the desert, which is BLM or Otero County property. There is some fallout from the main fireworks show, which falls into a brush area. We have asked for County and US Forestry personnel to support our mission out there, but we are still short with the fires from both the show and individuals. Commissioner Rardin asked how many citations were written last

year when fireworks were banned. Acting City Manager Hernandez said we could get those numbers for you, but they received hundreds of calls. Commissioner Rardin said we could pass this, but it is almost unenforceable. Fireworks were going off all over town last year. Acting City Manager Hernandez said last year we were going through the County, who lifted it. We were abiding by the County, and the City did not have one in place. Commissioner Rardin said he has been here all his life, and they did that show until last year. Did we have fires when it was done at Griggs Field? Fire Chief Ramirez said we did. Most of those embers fell on Hang Glider Park and the northeast, which is County property. The County was on the response for brushfires that evening. Acting City Manager Hernandez said that throughout the country, people are moving towards drone shows. The big fireworks shows are happening less and less. We will try it this year, see how it works out, and re-evaluate next year. Commissioner Guthrie asked who made that call and when that decision was made. Acting City Manager Hernandez said the City Manager makes that decision. We started planning in January because we must get fireworks or drones booked quickly, or there would be nothing. Commissioner Rardin said the drone show is booked, and the fireworks are not. Acting City Manager Hernandez said correct. We would have had to go out for RFP for fireworks. We went with the drone show because of dry conditions and will re-evaluate next year. Commissioner Burnett asked how much the drone show cost. Acting City Manager Hernandez said \$60,000. Commissioner Rardin said the fireworks typically ran about \$50,000, so the fireworks were cheaper. Acting City Manager Hernandez said the fireworks are cheaper, but not with the additional personnel that must be out there. It would have to be blocked off by personnel and all the Fire Departments, not just the Alamogordo Fire Department. Mayor Payne asked if there would still be an event at the Space Center. Acting City Manager Hernandez said she was unsure but thought there would still be a viewing party. We are not doing anything there. Fire Chief Ramirez said they are allowing a tailgate party this year for members of the Space Hall organization.

Commissioner Tapley said the County has already put this restriction in place. If they lift theirs, are we going to follow? Acting City Manager Hernandez said it depends. They have a bigger area and may get a lot of rain in the mountains, but Alamogordo may not. It comes down to the moisture and rain we get. Fire Chief Ramirez said the OES Chief lifted the ban around the Fourth of July last year, which could have permitted a more devastating wildfire season up there. We will follow suit if the moisture is significant enough, but right now, it will stand until the moisture comes in, even if the County lifts theirs prior to the 4th of July. Commissioner Rardin said if Otero County has one passed, and we are in Otero County, why does Alamogordo need this? Acting City Manager Hernandez said that their resolution says all areas of Otero County except incorporated municipalities. Commissioner Rardin asked if what was sold at Walmart would be allowed. Fire Chief Ramirez said we had not gone to look. Commissioner Rardin said this says ground and handheld sparkling devices. Fire Chief Ramirez said in years past, it was basically sparklers. Commissioner Rardin said cones and tanks also shoot sparks but not very high. Are those allowed? Acting City Manager Hernandez said the ground ones are allowed. Commissioner Rardin said it says only ground and handheld. Acting City Manager Hernandez said those are allowed as long as they are in a paved area and not on the grass. It has to be clear of debris. Commissioner Rardin said a fireworks stand sold fireworks here in Alamogordo last year. Fire Chief Ramirez said we are trying to catch that. Commissioner Rardin said they are sold in Otero County, not city limits. Fire Chief Ramirez said correct. The problem is they bring them in even with restrictions in place. If the fireworks fall on someone's house and burn down, they will just say sorry. Once they are sold, they are sold.

Commissioner Burnett asked if the City would not allow fireworks stands to sell fireworks. Acting City Manager Hernandez said those are typically in the County. Commissioner Rardin said there are one or two within Alamogordo, but they do not sell aerial ones. Will those be able to open? Fire Chief Ramirez said correct, they are ground type fireworks. Commissioner Rardin asked how they would enforce people buying fireworks in the County and bringing them into City limits. Acting City Manager Hernandez said like all laws, we put this out there and give the police the tools to do their job. Police Chief Kunihiro said the ordinance talks about the sale or possession. Every Fourth of July, we see thousands of fireworks but do not catch most of them. We spend most of the time chasing fireworks, and when we get there, no one knows what happened. We are not going to have lots of citations. It is hard to enforce. Mayor Payne asked what would happen if they did catch them. Police Chief Kunihiro said the officer has discretion to cite them or not. Commissioner Rardin asked if a ticket would be more warranted if alcohol was involved. Police Chief Kunihiro said he could not answer that.

Mayor Payne said she teetered on this but believed aerial fireworks should be banned. Shingle roofs can catch fire, and we cannot even prove who did it. Is it tyrannical or responsible to ban it unless the weather changes? Commissioner Rardin asked how many structure fires we had last year. Fire Chief Ramirez said he would get that number. Police Chief Kunihiro said to be clear with the ordinance right now, that aerial is considered anything that

goes over ten feet. Those are already illegal as we speak. Commissioner Rardin said so fireworks are already illegal per ordinance. Police Chief Kunihiro said if you are describing an aerial firework, correct. Anything louder than a cap gun is also technically illegal. There is a definition of fireworks in the ordinance.

Commissioner Robinson moved to approve.

Mayor Pro-Tem McDonald seconded the motion.

Motion Passed with a vote of 4 - 3 - 0. Commissioners Burnett, Rardin, and Tapley voted nay.

5. Consider, and act upon, approval of Change Order 2, in the amount of \$605,627.55, excluding NMGR, to Crosstown Construction and Trucking LLC, to add additional concrete work, asphalt, striping, and PHB, all within the scope of work. (Justen Boyle, Senior Project Manager)

Senior Project Manager Boyle said that two meetings ago, he brought to the attention of the Commission that there would be a change order regarding striping and an armbar for the crosswalk on 10th Street. This is that change order. Commissioner Rardin asked if striping was not included in the original bid. Senior Project Manager Boyle said the traffic study I mentioned at that previous meeting included everything in this change order. Now that the study is completed, we know exactly how to go from 10th Street to 12th, from White Sands to Michigan, which will be a one-way now. Commissioner Rardin said the study was not done prior to bidding. Senior Project Manager Boyle said no, this project was designed before I arrived. The grant was close to being terminated because it was never put out, so I had no choice but to put it out and continue with the traffic study. Commissioner Rardin asked if this was grant money. Senior Project Manager Boyle said this was coming out of Fund 109. Commissioner Rardin asked if all of it would come out of Fund 109. Senior Project Manager Boyle said yes. Commissioner Rardin asked if the previous change order would come out of Fund 109 as well. Senior Project Manager Boyle said no, the previous change order was Funds 109 and 81. There was an AC line. Commissioner Rardin said there was a \$2,000,000 discrepancy between the two bidders. Senior Project Manager Boyle said right, but we are still below the \$5,200,000. Commissioner Rardin asked if we anticipate additional changes. Senior Project Manager Boyle said no. The contractor demolished everything they needed to, and we did not find anything else wrong. They have already gotten the base course all the way up to 8th Street. They are putting curbs and sidewalks in. More change orders for this would be rare. Commissioner Rardin said so you are saying on the record you will not have any more change orders. Senior Project Manager Boyle said I said it would be rare, but I cannot guarantee it. Commissioner Rardin said this was almost \$1,000,000. Senior Project Manager Boyle said on my other projects, I am trying to ensure we do not have change orders. However, because this project had just been sitting for three years, there were a lot of things that should have been involved, but with the grant potentially going away, I had to put it out to bid.

Commissioner Burnett asked when the estimated date was to start paving on the north side of New York. Senior Project Manager Boyle said if this is approved, I do not want to open it up at all until the striping is completed. Trying to open it while striping is ongoing will cause problems. There was an issue where the asphalt was higher than the curve. I am also trying to correct that. Commissioner Rardin asked about the dry pad, or alley pad removal, with fifty-four yards of concrete. Is that in the alleyway coming off 9th Street? Senior Project Manager Boyle said it was the alleyway on the 10th Street side. Additional concrete work needs to be done for the armbars because of ADA. I added additional concrete to fix the concrete in front of the Pool Hall. Commissioner Rardin asked how far that would go. Senior Project Manager Boyle said up to the light pole.

Mayor Pro-Tem McDonald moved to approve.

Commissioner Rardin seconded the motion.

Motion Passed with a vote of 7 - 0 - 0.

NEW BUSINESS

6. Consider, and act upon, Case M-2025-0001(A) to remove the condition that was placed on the address known as 1115 Alaska Ave. per case Z-1985-085(A). (Stella Rael, City Planner) (Roll Call Vote Required)

City Planner Rael gave her presentation, detailed the process, and recommended approval since this request would not be materially detrimental to the surrounding property owners or the public. She said that the condition had been placed there by the Commission, and the condition was that it was only to be used for bank purposes. The Worship

Center has owned that property for fifteen years and needs to remove the condition for insurance purposes.

Commissioner Rardin asked if the file stated why there was a restriction. City Planner Rael said the file did not explain. There were four homes there. Mayor Payne said so we are just taking the bank restriction off. City Planner Rael said yes.

Commissioner Rardin said he had a contract with The Worship Center and would abstain from voting if the Commission had a problem with it. Mayor Payne said she ran a nonprofit they helped support yearly but would not abstain. Commissioner Rardin said he just wanted it on the record that it was disclosed.

Commissioner Robinson moved to approve.

Commissioner Guthrie seconded the motion.

Motion Passed with a vote of 7 - 0 - 0.

7. Consider, and act upon, the replat of Case S-2025-0008(A), Alamo Blocks, Block 89, Replat A. (Stella Rael, City Planner) (Roll Call Vote Required)

City Planner Rael gave her presentation, detailed the process, and recommended approval since this request would not be materially detrimental to the surrounding property owners or the public. It is one parcel in an R1 zoning district with three homes on it. I do not know how that happened; it should not have been allowed. The property owners are requesting that the parcel be split into four lots. The parcel with a home furthest to the north had its front setback get close when north Florida was realigned. We have ensured the setbacks are met with the proposed plat.

Mayor Payne asked what the owners would do with it. City Planner Rael said she did not know. Three lots have homes, and the lot furthest to the north is vacant. Commissioner Rardin asked if they were planning on building a home there. City Planner Rael said she did not know and received no plans. Mayor Payne asked if they were all residential. City Planner Rael said yes, the zoning is still the same.

Commissioner Guthrie asked regarding the house furthest north that is sitting in that setback zone if it is in the zone or outside the setback area. It looks like it is in the middle of the setback. City Planner Rael said it is really close. It is six feet two inches from the road. Mr. Baxter Pattillo of Alamotero Land Surveyors said it was six feet two inches from the right of way. I would say that the house suffered an undue hardship with the right of way taking. The curvature was purchased. Their deed saves and accepts that portion taken by the highway department. It is hard to say when that house got built versus the taking. It is in the setback, to be sure. Commissioner Guthrie said if they were trying to resell this property, is there anything written down saying they are except from that? City Planner Rael said if they were to resell the property, it would have to be sold as-is. If demolished and rebuilt, they would have to meet that twenty-foot setback. Mayor Payne said they can keep the setback as long as they sell it as-is. Commissioner Rardin asked how much wider the right of way was compared to the road. Your property line may be up to the road, but it is about ten or fifteen feet away from the road. Mr. Pattillo said that north Florida has an eighty foot right of way and a curve. The front setback is shown with the twenty-five feet, and that is how much you are over with that house. Commissioner Rardin said there is enough room to park a car there. The road is not taking up the whole right of way. Mayor Payne asked if the empty lot would have to abide by setbacks. City Planner Rael said definitely if they build there.

Commissioner Burnett moved to approve.

Commissioner Tapley seconded the motion.

Motion Passed with a vote of 7 - 0 - 0.

8. Consider, and act upon, the replat of Case S-2025-0005(A), Wolf Replat B, Lots 1B-4B. (Stella Rael, City Planner) (Roll Call Vote Required)

City Planner Rael gave her presentation, detailed the process, and recommended approval since this request would not be materially detrimental to the surrounding property owners or the public. She said this was four lots in 1999, then one parcel in 2002, and now the current owner wants to split it up into four parcels.

Mayor Pro-Tem McDonald said she was out there today, and they were doing something. City Planner Rael said they could legally start building on it now as-is. They figured if you approve this replat, the structure being built now would meet all the setback requirements for the first lot. If it does not pass tonight, he can still build on there. The plan is to have two sets of duplexes on each lot. Mayor Pro-Tem McDonald said there is so much land behind it. City Planner Rael said those are behind this. Mayor Pro-Tem McDonald asked if the land was locked. If they are developing, surely someone else will eventually come in there. There is no road. Will there be a problem with that? City Planner Rael asked if she was referring to the lots to the east. Mayor Pro-Tem McDonald said this was referring to Lots 1B to 4B, and I did not see that. I just see Lot 1A. City Planner Rael said are you asking if this is approved, then how will they gain access to the other duplexes to the east? With this preliminary plat, I have asked for a fifty foot private access easement, which is on the plat. That takes them all the way to the back. Mayor Pro-Tem McDonald asked if they would do the road for the subdivision. City Planner Rael said if it is within the property, yes, they will have to do the private easement.

Acting City Manager Hernandez said this subdivision is a bit of an issue. There will be fire access issues, and the reason it has taken so long to get here is because staff are divided on approving this because of access. There is no entry. The road there, Vickory Lane, is a vacated dirt road. City Planner Rael said in 2002, Post Avenue should have ran across Holly Avenue east towards Highway 54. Per the Commission's minutes from 2002, the Commission vacated Post Avenue. They also vacated Vickory Lane in other minutes. So yes, those are landlocked at this point. Mayor Payne asked what she meant by vacated. City Planner Rael said that when it came before the Commission, the minutes showed that it had been vacated. Commissioner Burnett asked when that was. City Planner Rael said Post Avenue was in 2002, and Vickory Lane was in 1998. It was not revisited until this came up, and I discovered that. Staff has gone back and forth with this. We are going to have to do something to have access up to those lots off of Vickory Lane. Commissioner Rardin asked why it was vacated. City Planner Rael said the minutes did not say. Commissioner Rardin said if it was vacated, why is it still on this plat? City Planner Rael said exactly. It was vacated at a Commission meeting, but there was never a replat. Commissioner Rardin said so it is technically still there.

Mr. Baxter Patillo of Alamotero Land Surveyors said he would like to suggest checking into the legal status of Vickory Lane. I am not sure if it was ever dedicated as a City road. If you want to consider vacation or access issues, you have a sixty-six foot wide road designed for access off an original plat from the 1950's, and I have not seen where it was dedicated to the City. I suggest looking into the status for the benefit of all the tracks of government subdivision number two. When that was approved, it was not part of City limits, and that sixty-six foot L-shape that goes down the center and to the east was reserved for access on that plat. There may be a few documents that confirm or deny what happened with the legal status. City Planner Rael said Mr. Patillo is correct; we have had a hard time finding anything. Mayor Payne asked if they were in the County or City. City Planner Rael said it was within City limits because it was annexed in. Commissioner Rardin asked when it was annexed. City Planner Rael said she did not know. Commissioner Rardin said in terms of tonight, they are just asking to replat into four separate lots, and we are going to do a fifty foot easment. City Planner Rael said a private easement to go from the entrance on Holly.

Acting City Manager Hernandez said they are putting two duplexes there that will be private sewer/sewage, and we will run into the same situation we have on Margarita Loop, which has issues with their private sewer and water. The City cannot do anything about that. City Attorney Smith said she received complaints at least yearly regarding Margarita Loop. They try tort claims, saying the City should go in and fix the sewer lines. The problem is those are private. I have tried reaching out to the subdivider who initially did that because the subdivision is a complete mess. I cannot get a hold of them to enforce anything upon them. I have been to some TRC meetings and met with staff about this subdivision. We see the issues with landlocked parcels, and we need to fix that. We are also concerned that if we allow a developer to put in private sewer lines, we will have the same issues in thirty years when the developer is no longer there, and the lines are breaking. The City may have to end up coming in and fixing those. As much as they are private on Margarita Loop, I think the City may have to come in, and it will be costly. There is nothing else we can do in that kind of situation. Mayor Payne said I understand this is a separate subject, but when that comes up, will it come before Commission? Acting City Manager Hernandez said it would come before the Technical Review Committee, TRC. The Fire Department would not sign off on it, and neither would Utilities. We hesitated to bring this up because we knew he was going to do a duplex. If we approve this tonight, then there will be some issues down the road in getting this approved by TRC. Mayor Payne said so we could approve this tonight, but TRC could deny it. Acting City Manager Hernandez said yes. City Planner Rael said as far as the preliminary plat, it meets all requirements per ordinance. I am not speaking for all the staff, but that is why I am recommending approval. We will have to look at other things down the road. Mayor Payne said we cannot deny this based on what may happen. Acting City Manager Hernandez said we are telling you about the issues there. If you want to approve

the zoning of it, understand you will probably be getting the calls. The Fire Department will not sign off on it because road conditions will not meet their heaviest apparatus, plus the private sewer and water lines.

Commissioner Guthrie asked if we were allowed to ask why they did not want to tie into public sewer lines. Why did they want to go private? Why is this a concern and a decision that has to be made? Senior Project Manager Boyle said the concerns they had were that they did not want to follow the technical standards when it came to anything. That is why he wants a private drive, so he does not have to do the road the way we want it. Same thing with the utilities. Commissioner Guthrie asked if we had the capability to produce that road. It was originally something we drafted. Senior Project Manager Boyle said we offered him the original of what it was before, a twenty-five foot easement on both sides. He wanted us to pay for the whole road and did not want to do anything involving technical standards. He wants to build the quickest and easiest way. The fire truck will not be able to go on that private drive if he does not build to technical standards. If he does this the way he wants, we will put a meter on Holly, and he will have four private lines. If he sells and someone buys, they will have to worry about the other properties maintaining their portion of the road, sewer, and water. That is the loop part. We were told he did not want to follow technical standards at a TRC meeting. Commissioner Guthrie said so there was no negotiation about splitting costs. Senior Project Manager Boyle said no. It was an easement before. I am not sure how to legally explain the splitting part. City Attorney Smith said the City owns below this subdivision with City property. If you look at the road like a four-way stop, part of the road is on his property, and part of it would be on our property if we wanted to make it straight. So one thing we suggested was that the City would grant an easement on our property to put that road in so it lines up. Commissioner Guthrie asked if we were telling him he had to pay for it. Senior Project Manager Boyle said he was going to pay for it on his own property anyway. That is how every subdivision is doing it. In a subdivision contract with a developer, they are doing their own roads, curbs, and sidewalks. It would not be right not to force him to do what we are forcing other developers to do. We are not saying we will not do a fifty-fifty. We already had an easement there. It is more him not wanting to follow standards.

Commissioner Rardin asked if the property owner owned all the rest, like Tracts 4, 5, 6, and 7. City Planner Rael said no. He said he owns Lot 1A and the lot further to north. She said yes. There are already homes within those lots, and there are a couple of empty ones. He asked if Lot 2A was one we owned. She said yes, and Lot 3A too. He asked how far away the City's sewer service was. Commissioner Burnett said there was a connection across the street from the Joy Center. Does that run north up Holly Avenue? Commissioner Rardin said he would basically have a private line across his easement. Is that where the main sewer is? She said, according to Senior Project Manager Boyle, yes. Commissioner Burnett said if there is not a vein that runs up Holly Avenue, then technically, it is not within two hundred feet of a sewer line, and he can put septic. She said there is a water meter in front of Lot 1A. Commissioner Rardin said so that means the water extends past it. You all mentioned Margarita Loop. Where is that? Mayor Payne said it was behind the apartments on 1st Street, west of Las Ventanas. City Attorney Smith said it is the subdivision behind an apartment complex. Acting City Manager Hernandez said it was south of Dale Scott Ave. Mayor Payne said the problem with Margarita Loop is that there is something around twenty houses back there. City Attorney Smith said it was supposed to be part of an apartment complex, but someone somewhere approved turning them into houses. The City never accepted this, and it was never dedicated to us. Mayor Payne said it was shameful that those houses had been built back there. Nobody knew it somehow, and it was never connected. We never took possession of the road. Commissioner Rardin asked if the property owner submitted a plat for the subdivision, or if he was doing this lot by lot. This subdivision was probably already platted prior to it being City limits. Is there a plan for developing the whole area? City Planner Rael said the property owner had spoken about it, saying that if the opportunity arises, he would be interested. The property owner was interested in buying Lot 2A from the City. To answer the question about the sewer, according to the plat drawn by Alamotero, there is a sewer along the west on the right-of-way of Holly Avenue. Commissioner Burnett said there is a house there. City Planner Rael said there is a house on Tract 5 and a manufactured home on Tract 6. Commissioner Rardin asked if the others were on Tracts 7 and 8. She said it was Tract 7. He asked what was being done for the sewers on Tract 8. She said they are connected to City sewer. Commissioner Burnett asked if a main was there. She said yes. You can see it on the preliminary plat. Commissioner Rardin said so it would be a private space from the lot to the middle of Holly. Basically regular. City Planner Rael said we would have to look at that when he submits plans for further development.

Mayor Pro-Tem McDonald said he is building now. If this is not approved, would he be stuck? City Planner Rael said he is building the first set of duplexes. The Commission approved this to be rezoned to a multi-family dwelling district so he can do multiple duplexes without subdividing. We would have to look at the connections carefully when the time comes. If you were not to approve the plat splitting it up, he could still build others on there. Commissioner Burnett said it is a big risk to go build without knowing. Acting City Manager Hernandez said we need to have bigger

conversations about the plans going forward. We start getting issues and threats of lawsuits because it passes zoning and replant, but the Fire or Utilities Departments stop it, and it makes them look unreasonable. We are trying to have a big conversation in the beginning so they are aware of issues if this gets approved.

Commissioner Rardin said for the ones further north, the existing duplexes he has just built, how do we get our fire apparatus down there? What is the issue? Is it not wide enough? Fire Chief Ramirez said width is not the issue. Per Fire Code, the road has to be sustainable to hold the largest and heaviest apparatus. Right now, it is a dirt road, almost not even with a base course. There was supposed to be a fire hydrant placed between two tracks, but it never was. In order for us to shuttle water to fight fires there, the water draining off the apparatus can sink it down. The other concern is, to the furthest right, there is not enough hose to get to the back of the newest structures. Those roads need to be paved, and we need access, almost like emergency apparatus access, to get as close as possible to set up an aerial device or handlines to get to the furthest corner of the structure.

Commissioner Burnett asked if there were houses on Tracts 6, 7, and 8. Fire Chief Ramirez said it was further north. City Planner Rael said the house may be on Tract 7 and the manufactured home on Tract 8. Senior Project Manager Boyle said another issue we are having with the same developer is with those tracts above to the north. We have repeatedly mentioned the fire hydrant and water meters to him, but he has not completed everything he needs to. Based off the ordinance passed in June, everything up there is not to code or the standards of what we have in our ordinances. Commissioner Burnett asked how 2409 and 2407 Holly Avenue got approved. City Planner Rael said she did not know, they were there way before me. Fire Chief Ramirez said there was one further up, but it probably past Lindberg Avenue, which was closer to Tracts 3 and 4. It is still a ways away. Commissioner Guthrie asked why they received a certificate of occupancy when they were not meeting code standards. Who gave that to them? City Planner Rael said certificates of occupancy come from the Construction Industries Division for the construction of the building. Commissioner Guthrie asked if there were no signatures from Fire that were needed. Acting City Manager Hernandez said they do not have a certificate of occupancy yet. Commissioner Guthrie asked if that was for 2405. Acting City Manager Hernandez asked if that was the Joy Center. City Planner Rael said no, that is for the apartments he owns further up. Commissioner Rardin asked if those duplexes were occupied yet. Commissioner Guthrie said they are. Commissioner Rardin said so, if we have an issue, why did we issue a water meter and tap? Mayor Pro-Tem McDonald said the ones going up now already existed. Commissioner Rardin said those were built within the last year. City Planner Rael said correct. Commissioner Guthrie said they have been occupied since they were built.

Commissioner Rardin said he did not have a problem with the replat here. As far as Fire goes, it sounds like there is a hydrant nearby, and you may have some access to get in there down the fifty-foot easement. If we deny some of this or ask them to improve the road, we will probably kill the development out there. Consider the expenses of paving that road, putting in sidewalks, curbs, gutters, and upgrading the sewer and water lanes. Maybe we ought to have him look at it and do it in a phased approach, where he can do a little at a time. Senior Project Manager Boyle said that the fire hydrants, according to the standards, have to be five hundred feet away from each other. The two fire hydrants there are more than five hundred. They do not even meet standards now. Commissioner Rardin said that was an existing condition that was there when he bought it. Senior Project Manager Boyle said it was not an existing condition if the houses had not been built yet. On the development side, if he is trying to develop his own subdivision, he still has to abide by standards, even if it is with fire hydrants when it comes to Holly Avenue. The whole reason he is trying to do a private easement is to avoid all of that. As mentioned before, we will have other issues with things that are not to standards, even based off the ordinances. We have been pushing him to fix the meter can count on the top based off an ordinance from last year, and he does not have a backflow device on it. There are a lot of things that the developer has not yet complied with. Commissioner Rardin said the meter should have a backflow prevention device built into it. Senior Project Manager Boyle said that meter does not. Commissioner Rardin asked if it was not a standard three-quarter one-inch meter. Senior Project Manager Boyle said some old meters do not have it. That meter was probably before the ordinances. Commissioner Rardin said so he was using an existing water meter that was there prior to him buying it. Senior Project Manager Boyle said right. However, according to the ordinance that the Commission approved in June of last year, with a seven to zero vote, if any new building, or anything that is done on a property that is new after the ordinance was approved, they still have to go back and put a backflow presenter, regardless of if they had that prior before. Commissioner Rardin asked if that was on a residential structure. Senior Project Manager Boyle said yes, residential and commercial. For example, if I owned a building like a house and wanted to add something on there, if I did not have a backflow, I would have to put one in there now. Commissioner Rardin said he had an issue with that. I know the contractors are in a big fight with the City on that. I personally do not have a problem with the replat, but it sounds like an older subdivision where

things were not done correctly. I do not want to see the development killed. Senior Project Manager Boyle said right, that is why we were at least trying to get that easement back to where it was originally.

Commissioner Burnett asked if Holly Avenue was up to standard for Fire to drive a truck through right now. Fire Chief Ramirez said the width was. Commissioner Burnett asked who was responsible for doing the whole of Holly Avenue? Fire Chief Ramirez said that was asked of the contractor. Even in the first phase of it, even if he was going to build those two subdivisions, he had to meet Fire Code. We asked for another fire hydrant to be placed closest to the two existing townhomes. Commissioner Burnett said the developer would have to fix it, beginning on the right road up Holly Avenue to the drive. Fire Chief Ramirez said correct. Commissioner Burnett asked who owned Holly Avenue. City Planner Rael asked if he was asking who was responsible for the development of Holly Avenue. Acting City Manager Hernandez said wasn't this an original subdivision that should have had the roads done by the original developer? City Planner Rael said yes, and it never got done. Acting City Manager Hernandez said right, so now it is getting pieced out. It is unfortunate that the developers are suffering from that, but that is why we are holding the current developers accountable to ensure this does not continue to happen. The reason this issue exists is that the original developer never put those roads in. City Planner Rael said I want to clear, and it has been mentioned, but regarding the fifty foot easement being requested or suggested to keep from meeting the standards, I asked him for that easement because there was no other way to the rear of that property since Post Avenue does not exist. It is not because he is trying to stay away from the Technical Standards. I required that in this plat.

Commissioner Rardin said technically, the developer can build regardless with all four lots. It is zoned. City Planner Rael said yes, he could build an apartment complex, granted that he went through TRC, Fire, and Utilities and everyone looked at and approved those plans. It is an R4. It does not have to be split into separate lots. I requested approval of the preliminary plat because he meets all requirements for that portion of this. I cannot recommend denials on what-ifs.

Commissioner Rardin said he had an office out on a dirt road. Would that meet the Fire qualifications for the heaviest apparatus? Fire Chief Ramirez asked what the dirt road out there was lined with. Commissioner Rardin said it was just base course and gravel currently. It was chip-sealed at one time long ago. Fire Chief Ramirez said it technically does not, but I know you have hydrants close to your building, less than five hundred feet. Commissioner Rardin asked if the biggest issue was hydrant distance. Fire Chief Ramirez said that and access to it because of the road condition. If it is a rainy day, we will sink in it. How are we going to get to it? We will get stuck. City Planner Rael asked Commissioner Rardin if he was talking about 2405 or 2595. The hydrants at which location? He said he thought that Lot 1A was in range of the fire hydrants. 2405, the furthest, may not be. Fire Chief Ramirez asked if he was talking about the hydrant closest to the Joy Center. He replied yes. Fire Chief Ramirez said existing plots will meet that. However, the way they are designed, they have to have access to be able to get around the backside. If not, we will run into the same scenario with the two existing ones.

Commissioner Rardin asked how much of a hurry the developer was in to get this replatted. City Planner Rael said he is rushed with lenders on his back. Commissioner Rardin asked what effect two weeks would have. City Planner Rael said she could not answer that for the developer. Acting City Manager Hernandez said this was supposed to be last week, but I pulled it off because of the issues. City Planner Rael put it on this meeting for the Commission to discuss. Commissioner Rardin said kicking it down the road for two weeks would mean having an irritated developer. City Planner Rael said I would say yes. Mayor Payne said we are just voting on the replat.

Mayor Pro-Tem McDonald said when she was out there, it was just a straight line. You cannot go behind any houses. City Planner Rael said right now, you just have access on Holly Avenue from north to south. The top of Holly Avenue never got done by the original developer, and that is why we are in this situation. Mayor Payne asked how long ago the developer did that. Commissioner Rardin said it was probably forties or fifties. It says it was a military developer. City Planner Rael said she could not answer as to when the original plat was done. Mr. Patillo said the original government number two was in the 1950's.

Commissioner Guthrie said she would abstain because he was a client of one of the brokers she supervised.

Commissioner Burnett moved to approve.

Commissioner Rardin seconded the motion.

Motion Passed with a vote of 5 - 1 - 1. Mayor Pro-Tem McDonald voted nay. Commissioner Guthrie abstained.

9. Consider, and act upon, Resolution No. 2025-17 requesting interim approval from the Local Government Division of the Department of Finance & Administration, State of New Mexico, to adopt the Preliminary 2025-2026 Budget as of May 27, 2025. (Evelyn Huff, Finance Director) (Roll Call Vote Required)

Finance Director Huff said there were small changes, starting in the Law Enforcement Protection Fund, LAPF, Fund 36. When we presented Fund 36 to the Commission in the Budget Hearing, we had an estimation of \$170,000. Since then, DFA came back and gave us the actual amount of \$167,000, so we changed that. We also made corrections to Fund 81 for the Utility Maintenance salaries not showing up on the report that was previously submitted to the Commission. We made corrections to the REC Center salaries and benefits, where worker's comp was very high. Commissioner Rardin asked if that had been a typo. Finance Director Huff said one was, however, lifeguards fall into a different category with a high worker's comp. The five positions with the Youth Assistants were incorrect at a too-high rate. He asked what the workers comp for a lifeguard was and if it was considered a hazardous job. She said it is considered hazardous. We project our seasonal to get \$3,000 for their season in workers comp. To compare, an office clerical job will only be \$1,000 for an entire year. He asked if that was a percentage of payroll. She said not a percentage of payroll but a percentage of the payroll for the specific job type. There are around thirty-five different job types with different classifications. Police and Fire are huge, but clerical would be small.

Finance Director Huff said in looking at the recap we provided, everything is at a zero or higher than zero cash balance per general accepted accounting principles. We are leaving us with \$1,000,000 in unrestricted cash in the General Fund. This does not have any changes for Dispatch. This still has \$900,000 budgeted for Dispatch. When we bring you the final budget before July 31st, you will see a big change there because we have an operating budget for Dispatch plus the capital outlay that we are going to need to start the Center back up. There will be significant changes, more than usual, in carryovers and cash balances. Commissioner Rardin asked for a guess as to what that number would be. Finance Director Huff said not right now.

Commissioner Rardin said in the Legal Office, for the \$300,000 in contracts, we originally only had \$40,000 to \$60,000 a year in contracts. What are we intending to spend that \$300,000 in contracts on? Finance Director Huff said we did it mostly on a contingency basis. We have a Municipal Court Prosecution contract, which we have had for many years, that is \$65,000 to \$75,000, depending on where it falls. We have situations that keep arising. Acting City Manager Hernandez said we have attorneys at \$60,000 on a contingency basis for employment law, municipal law, airport law, and conflict prosecution. We have several attorneys on the books for when we need them. Commissioner Rardin said so we may not spend that much. City Attorney Smith said correct. We just calculated the total of their contracts. \$60,000 is the most we can do for a professional. You saw the big increase because I wanted to calculate if we had to spend all that. Commissioner Rardin said so we basically have five outside attorneys at \$60,000 each. Acting City Manager Hernandez said that sounds right. Finance Director Huff said there was a little bit of contingency there, too.

**Mayor Pro-Tem McDonald moved to approve.
Commissioner Robinson seconded the motion.
Motion Passed with a vote of 7 - 0 - 0.**

10. Consider, and act upon, Resolution 2025-18, giving notice to the Otero County Clerk of the local government positions to be filled at the next Regular Local Election on November 4, 2025. (Rachel Hughs, City Clerk) (Roll Call Vote Required)

City Clerk Hughs said we have been opted into the Regular Location Election since 2019. The open positions are Mayor at-Large for a four-year term, District 2 Commissioner for a four-year term, District 4 Commissioner for a four-year term, and the Municipal Judge at-Large for a four-year term. The seat for District 1 shall be on the ballot to complete the original four-year term, meaning the District 1 Commissioner will be for a two-year term. The filing candidate date is one day, August 26th, from 9 AM to 5 PM, with the County Clerk. To be a candidate, the person must be registered to vote in the district on the date the proclamation calling the local election is filed in the Office of the Secretary of State, which is August 6th. If you have changed residency and live in a different district and want to run, ensure your address is correct. After that date, you will not be able to run. There is a Write-In Candidate Day, which is a week later on September 2nd. The deadline for the County Clerk to certify the candidates to be placed on the ballot is September 5th.

Commissioner Rardin asked if we had a question that needed to go on the ballot, would we have to do one of these for that? City Clerk Hughs said prior to the seventieth day, which is August 25th, the municipality must adopt an ordinance or resolution to be established as a valid question. Commissioner Rardin said so it does not need to be done with this resolution. City Clerk Hughs said no.

Commissioner Burnett moved to approve.

Mayor Pro-Tem McDonald seconded the motion.

Motion Passed with a vote of 7 - 0 - 0.

11. Appointments to Boards and Committees. (Susan L. Payne, Mayor)

Mayor Payne appointed John Davis to the Alamogordo Public Library Board for a second term. No one was opposed.

EXECUTIVE SESSION

12. Adjourn into Executive Closed Session in compliance with 10-15-1(H)(7)NMSA (as amended) to discuss: Pending Litigation: All Current Litigation. (Clint Nicley, Risk Services Director, NM Self-Insurers' Fund, Ashley Smith, City Attorney, Darrell Mori, City Attorney)

Commissioner Robinson moved to adjourn to Executive Session at 8:23 PM.

Mayor Pro-Tem McDonald seconded the motion.

Motion Passed with a vote of 7 - 0 - 0.

ADJOURNMENT

ATTEST:

Mayor Susan Payne

City Clerk Rachel Hughs

(Prepared by Dylan Aleshire, Deputy Clerk)

Approved at the Regular Meeting held on June 10, 2025.

AGENDA REPORT

CITY OF ALAMOGORDO

CITY COMMISSION

Meeting Date: 6/10/2025

Report Date:

Report No: 2.

Submitted By: Rachel Hughs

Subject: Approve the statements related to the Executive Closed Sessions held on May 27, 2025. *(Rachel Hughs, City Clerk)*

Fiscal Impact:

Amount Budgeted:

Fund:

Additional Fiscal Impact:

Recommendation: The statement is required per the Open Meetings Act.

Background:

As required by Section 10-15-1 (J) of the Open Meetings Act, approve the following statements authorizing them to be included in the minutes of June 10, 2025: "The Governing Body of the City of Alamogordo, New Mexico, hereby states that on May 27, 2025, an Executive Closed Session was held, and the matters discussed in the closed meeting were limited discuss only Pending Litigation: All Current Litigation.

AGENDA REPORT

CITY OF ALAMOGORDO

CITY COMMISSION

Meeting Date: 6/10/2025

Report Date: 05/31/2025

Report No: 3.

Submitted By: Stephanie Hernandez

Subject: Consider, and act upon, Ordinance 1712 for final publication to approve a Local Economic Development Project for up to \$1,000,000, Secured Assistance Proposed by Rad Retrocade. (*Stephanie Hernandez, Acting City Manager, and Alex Macias, Owner*) **(Roll Call Vote Required)**

Fiscal Impact:

Amount Budgeted:

Fund:

Additional Fiscal Impact:

Recommendation:

Background: The City of Alamogordo is requesting Commission approval for a Local Economic Development Act (LEDA) partnership in the amount of \$1,000,000 to support the expansion of RAD Retrocade into our downtown community. RAD Retrocade is a retro-themed entertainment and dining venue that has successfully operated in El Paso and Las Cruces, drawing strong regional appeal. The proposed Alamogordo location will feature over 60 classic arcade and pinball machines, a full-service kitchen and bar, and infrastructure improvements to revitalize a currently underutilized commercial property.

The concept draws heavily on 1980s and 1990s nostalgia, combining a family-friendly environment during daytime hours with a vibrant, 21+ social setting in the evenings. The venue blends entertainment and pop culture from the arcade boom era, bringing back a sense of community engagement that is currently missing in Alamogordo's commercial offerings. The project addresses a longstanding gap in local entertainment options and is expected to serve as a regional attraction.

RAD's expansion represents a \$2 million private investment and is projected to create approximately 30 new jobs across service, culinary, and operations roles. The requested LEDA support would fund eligible infrastructure improvements, including HVAC systems, fire suppression, kitchen buildout, mezzanine construction, and public works enhancements. A clawback mechanism, job creation milestones, and a project participation agreement would be required to safeguard public investment.

This proposal aligns with the City's adopted LEDA ordinance and broader economic development goals to enhance quality of life, support job creation, diversify local amenities, and increase gross receipts tax (GRT) revenue.

ORDINANCE NO. 1712

**AN ORDINANCE APPROVING A LOCAL ECONOMIC DEVELOPMENT PROJECT FOR
SECURED FINANCIAL ASSISTANCE**

PROPOSED BY RAD RETROCADE

WHEREAS, the City Commission of the City of Alamogordo, New Mexico acknowledges local government has an important role in economic development and should provide leadership whenever it has the opportunity.

WHEREAS, the City Commission of the City of Alamogordo, New Mexico recognize that Chapter 02 article 14 sets the standards for economic development in Alamogordo New Mexico.

BE IT THEREFORE ORDAINED by the City Commission of the City of Alamogordo, New Mexico approve the following:

Pursuant to the City of Alamogordo Economic Development Plan, Ordinance No. 983 and NMSA 1978 Section 5-10-1, et seq. (Local Economic Development Act, the "Act"), the proposed economic development project of Moran & Wright Jewelry Care and Metal Care Products ("the Company") is approved for the purposes set forth in NMSA 1978 Section 5-10-1, et seq., and the City of Alamogordo is authorized to enter into a Project Participation Agreement ("the Agreement") with the Company as required by Section 10 of the Act, and in substantially the same form as attached hereto, the terms of which are incorporated herein.

The City Commission finds as follows:

1. The Company is an entity as defined in NMSA 1978, Section 5-10-3(G);
2. Under the Agreement, the Company will provide a substantive contribution for the proposed project as described in NMSA 1978 Section 5-10-10(B)
3. The Agreement complies with the requirements of the Act and Ordinance No. 983;
4. The benefit of the proposed project to the City of Alamogordo is repayment of the financial assistance through the creation of jobs and other benefits arising from

employment and economic activity under the project which exceeds the cost to the City of providing to the Company the assistance specified in the agreement, and,

5. The Agreement complies with the requirement of Section 10 of the Act

BE IT FURTHER ORDAINED, that the Mayor of the City of Alamogordo, New Mexico is authorized and directed to do all things necessary to implement this ordinance that is lawfully adopted.

PASSED, APPROVED AND ADOPTED this _____ day of _____, 2025.

CITY OF ALAMOGORDO, NEW MEXICO
a New Mexico municipal corporation

By: _____
Susan L. Payne, Mayor

ATTEST:

Rachel Hughs, City Clerk

APPROVED AS TO FORM:

Ashley Smith, City Attorney

RAO

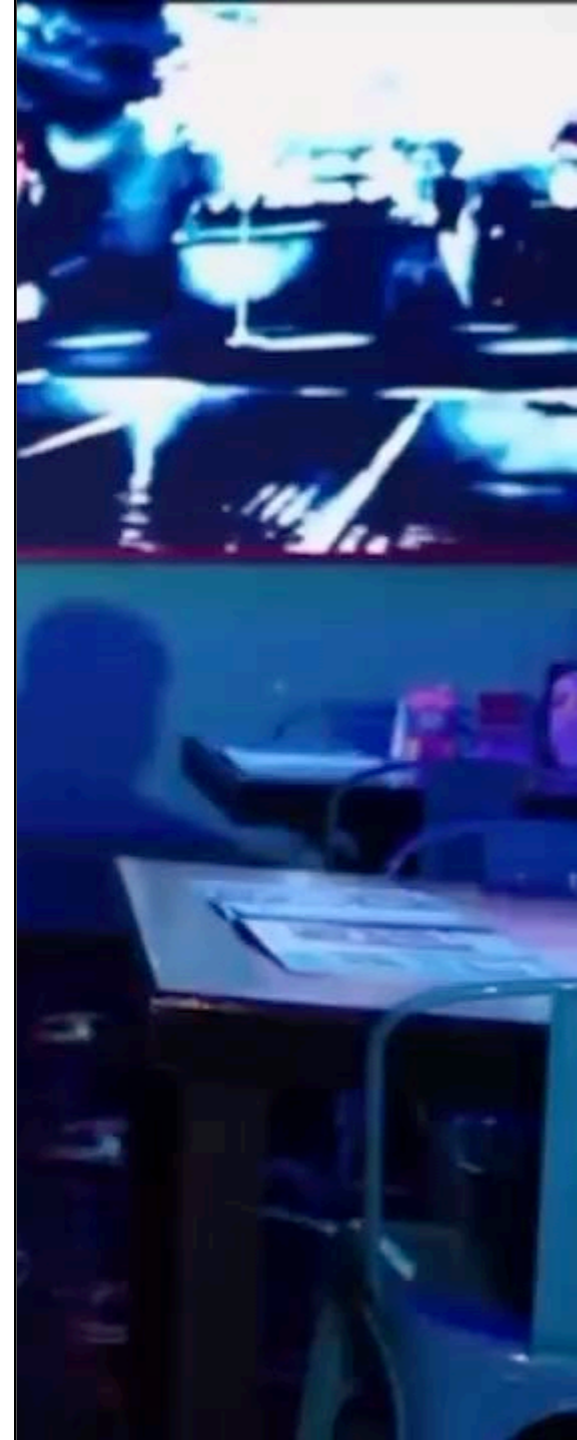


RETROCADE

WHAT IS RAD RETROCADE?

- **RAD RETROCADE** IS A FAMILY-FRIENDLY ARCADE WHERE NOSTALGIA COMES TO LIFE. PACKED WITH CLASSIC ARCADE GAMES, VINTAGE VIBES, AND A FUN ATMOSPHERE, IT'S THE PERFECT PLACE FOR ALL AGES TO PLAY, CONNECT, AND RELIVE THE MAGIC OF THE PAST. WHETHER YOU'RE CHASING HIGH SCORES OR SHARING MEMORIES, RAD RETROCADE BRINGS GENERATIONS TOGETHER FOR A TOTALLY RAD TIME.





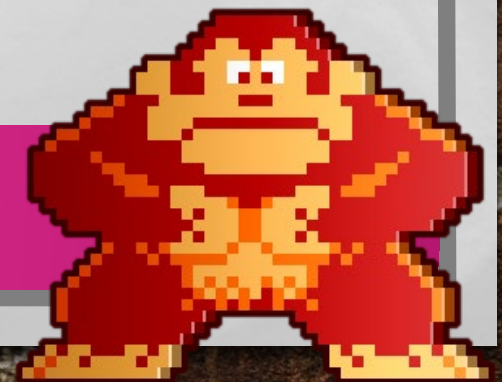
NOSTALGIA THAT RAD CREATES

- RAD RETROCADE CREATES NOSTALGIA THROUGH ITS LINEUP OF CLASSIC ARCADE GAMES, TRANSPORTING GUESTS BACK TO THE GOLDEN ERA OF GAMING. THE RETRO ATMOSPHERE, COMPLETE WITH VINTAGE DECOR AND A SOUNDTRACK FILLED WITH 80S AND 90S HITS, SETS THE PERFECT TONE FOR AN ESCAPE FROM MODERN LIFE. IT'S MORE THAN JUST GAMES—IT'S A PLACE WHERE FAMILIES AND FRIENDS CONNECT, WHERE LAUGHTER ECHOES OVER JOYSTICKS AND HIGH SCORES, AND WHERE TIMELESS, AGELESS FUN CREATES MEMORIES THAT LAST. WITH A STRONG SENSE OF COMMUNITY AND A SHARED LOVE FOR THE PAST, RAD RETROCADE OFFERS A NOSTALGIC EXPERIENCE THAT BRINGS PEOPLE TOGETHER ACROSS GENERATIONS.



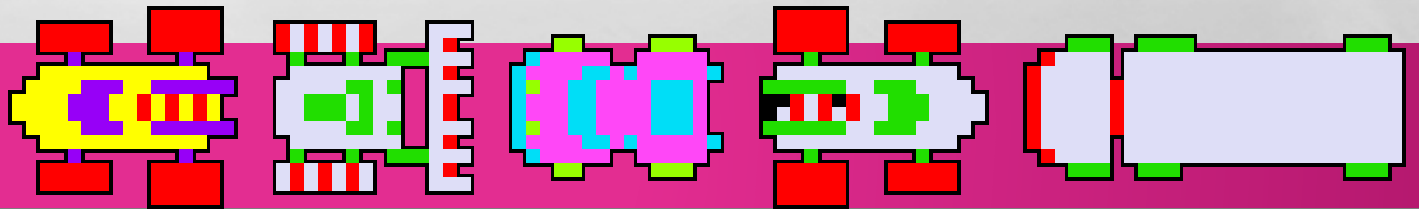
RAD'S SUCCESS

- RAD RETROCADE HAS GROWN INTO A THRIVING BRAND WITH THREE SUCCESSFUL LOCATIONS, EACH BLENDING NOSTALGIC ENTERTAINMENT WITH COMMUNITY-DRIVEN ENERGY. OUR LONGEST-STANDING LOCATION HAS NOW BEEN OPEN FOR 10 YEARS, SETTING THE FOUNDATION FOR OUR CONTINUED SUCCESS. WITH A COMBINED TEAM OF 65 EMPLOYEES ACROSS RAD EAST EL PASO, RAD WEST EL PASO, AND RAD LAS CRUCES, THE BUSINESS NOT ONLY PROVIDES MEANINGFUL LOCAL EMPLOYMENT BUT ALSO GENERATES STRONG REVENUE—BRINGING IN A TOTAL OF \$4.2 MILLION IN 2023 ALONE. THIS STEADY GROWTH AND PROVEN APPEAL POSITION RAD RETROCADE AS A STANDOUT IN THE ENTERTAINMENT INDUSTRY, WITH CLEAR MOMENTUM FOR FUTURE EXPANSION.



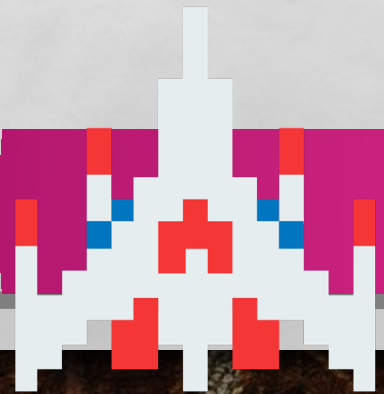
PROVEN SUCCESS OF REVITALIZING DOWNTOWN

- RAD RETROCADE'S LAS CRUCES LOCATION HAS PLAYED A KEY ROLE IN REVITALIZING THE DOWNTOWN AREA BY BREATHING NEW LIFE INTO THE LOCAL ECONOMY AND CREATING A VIBRANT HUB FOR COMMUNITY CONNECTION. THROUGH INCLUSIVE, FAMILY-FRIENDLY EVENTS LIKE COSTUME CONTESTS, BIRTHDAY PARTIES, AND COSPLAY NIGHTS—AS WELL AS CITY-WIDE CELEBRATIONS LIKE RADAPALOOZA, TACOS AND TEQUILA, AND PIZZA FEST—RAD HAS HELPED DRAW CONSISTENT FOOT TRAFFIC, SUPPORT NEIGHBORING SMALL BUSINESSES, AND TRANSFORM DOWNTOWN INTO A LIVELY DESTINATION. BY FOSTERING A SENSE OF BELONGING AND COLLABORATION, RAD RETROCADE HAS BECOME A CATALYST FOR CULTURAL AND ECONOMIC RENEWAL IN THE HEART OF THE CITY.



WHY ALAMOGORDO?

- **WHILE RAD RETROCADE HAS PROVEN HIGHLY SUCCESSFUL IN LARGER MARKETS LIKE EL PASO AND LAS CRUCES, ALAMOGORDO PRESENTS A UNIQUE OPPORTUNITY TO REPLICATE THAT SUCCESS IN A MORE UNDERSERVED YET PROMISING ENVIRONMENT. DESPITE ITS SMALLER POPULATION, THERE IS A CLEAR MARKET GAP FOR A VENUE THAT BLENDS NOSTALGIC ARCADE ENTERTAINMENT, A BAR, AND FAMILY-FRIENDLY EVENT HOSTING—AN OFFERING NOT CURRENTLY AVAILABLE IN THE AREA.**
- **COMMUNITY USE OF SPACES LIKE THE SGT. WILLIE ESTRADA MEMORIAL CIVIC CENTER DEMONSTRATES A STRONG LOCAL DEMAND FOR SOCIAL GATHERING VENUES. RAD RETROCADE'S CONCEPT WOULD NOT ONLY COMPLEMENT EXISTING EVENT SPACES BUT INTRODUCE A FRESH, DYNAMIC OPTION FOR BOTH LOCALS AND VISITORS. ADDITIONALLY, THE PRESENCE OF HOLLOMAN AIR FORCE BASE—THOUGH NOT INCLUDED IN ALAMOGORDO'S POPULATION STATISTICS—ADDS A SIGNIFICANT, UNTAPPED CUSTOMER BASE SEEKING OFF-BASE RECREATION AND ENTERTAINMENT FOR BOTH FAMILIES AND SERVICE MEMBERS.**



BEYOND THE WALLS OF RAD

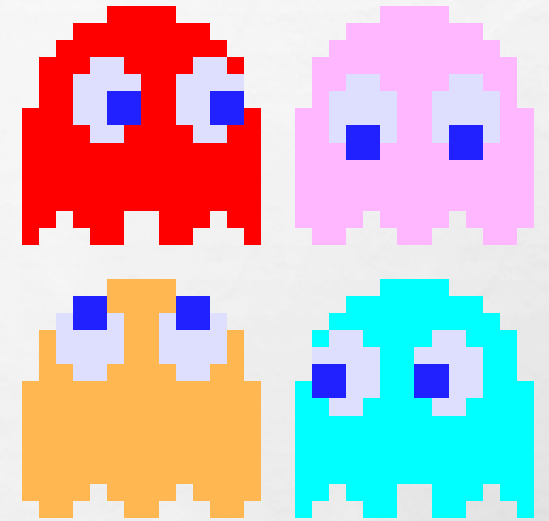
- **BEYOND THE WALLS OF THE BUSINESS ITSELF, RAD RETROCADE HAS THE POTENTIAL TO BECOME A CULTURAL ANCHOR IN DOWNTOWN ALAMOGORDO BY ORGANIZING LARGE-SCALE EVENTS AND FESTIVALS. WITH THE ABILITY TO COLLABORATE WITH THE CITY TO BLOCK OFF DOWNTOWN STREETS, WE COULD HOST EXPANSIVE EVENTS SIMILAR TO THOSE WE'VE LAUNCHED ELSEWHERE, SUCH AS RADAPALOOZA, TACOS AND TEQUILA, AND PIZZA FEST. THESE EXPERIENCES NOT ONLY BRING THE COMMUNITY TOGETHER BUT ALSO STIMULATE LOCAL COMMERCE AND ELEVATE THE PROFILE OF DOWNTOWN AS A VIBRANT DESTINATION.**
- **WITH ITS PROVEN TRACK RECORD OF COMMUNITY ENGAGEMENT, ECONOMIC IMPACT, AND CROSS-GENERATIONAL APPEAL, RAD RETROCADE IS WELL-POSITIONED TO THRIVE IN ALAMOGORDO AND CONTRIBUTE MEANINGFULLY TO THE CITY'S ONGOING REVITALIZATION.**



JOB CREATION

Location	Employees	Annual Payroll	Projected Annual Revenue
Rad West El Paso (2023)	19	\$208,000 biweekly	\$1.44M
Rad East El Paso (2023)	18	\$234,000 biweekly	\$1.88M
Rad Las Cruces (2023)	28	\$806,000 annual	\$2.65M
Rad West El Paso (2024)	19	\$218,400 annual	\$1.08M
Rad East El Paso (2024)	13	\$195,000 annual	\$906,595
Rad Las Cruces (2024)	26	\$442,000 annual	\$1.88M
Rad Alamogordo (2024)	20	\$252,200 annual	\$1.75M

KEY TAKEAWAYS



- **ALAMOGORDO PROJECTIONS: 20 EMPLOYEES, \$252,200 ANNUAL PAYROLL, \$1.75M PROJECTED REVENUE.**
- **LEDA GRANT REPAYMENT: WITH THESE FIGURES, RAD RETROCADE IS WELL-POSITIONED TO MEET THE \$1.8M LEDA GRANT REPAYMENT GOAL WITHIN 7 YEARS, WITH A \$2M TARGET WITHIN REACH.**

JOB PROJECTIONS

- **PROJECTIONS FOR RAD ALAMOGORDO (2024):**
- **PROJECTED EMPLOYEES: 20**
- **PROJECTED BIWEEKLY PAYROLL: \$9,700**
- **PROJECTED ANNUAL PAYROLL: \$252,200**
- **PROJECTED ANNUAL GROSS REVENUE: \$1.75M**



JOINT COLLABORATION WITH FUN CENTER

- **RAD RETROCADE AND THE FUN CENTER WILL COMPLEMENT EACH OTHER BY OFFERING DIFFERENT ENTERTAINMENT EXPERIENCES—RETRO GAMING AT RAD AND ACTIVITIES LIKE BOWLING AND LASER TAG AT THE FUN CENTER. RATHER THAN COMPETING, WE’LL COLLABORATE TO ENHANCE ALAMOGORDO’S ENTERTAINMENT OPTIONS.**
- **RAD PROVIDES CENTRALIZED LOCATION FOR THE COMMUNITY**
- **COMPLEMENTARY OFFERINGS: BOTH VENUES PROVIDE UNIQUE EXPERIENCES, ENCOURAGING VISITORS TO ENJOY BOTH.**
- **NON-PAID CROSS ADVERTISING: WE’LL PROMOTE EACH OTHER’S EVENTS AND SPECIALS THROUGH SOCIAL MEDIA, IN-STORE SIGNAGE, AND COMMUNITY EFFORTS, INCREASING VISIBILITY FOR BOTH.**
- **STRONGER LOCAL SCENE: OUR COLLABORATION WILL MAKE ALAMOGORDO A KEY ENTERTAINMENT DESTINATION, BENEFITING BOTH BUSINESSES AND THE LOCAL ECONOMY.**
- **BY WORKING TOGETHER, RAD RETROCADE AND THE FUN CENTER WILL CREATE A THRIVING, FAMILY-FRIENDLY HUB IN ALAMOGORDO.**





City of ALAMOGORDO

CITY OF ALAMOGORDO ECONOMIC IMPACT ANALYSIS: RAD RETROCADE ALAMOGORDO PROPOSAL

The City of Alamogordo received the LEDA application on March 12, 2024. Many factors contributed to the delay in bringing this forward, including the City Manager search, and subsequent resignation of the City Manager, the need for a new Natatorium, the Local Economic Development Tax going to voters for Rededication, the Downtown Great Blocks grant, and the Water Sewer Replacement Project.

EXECUTIVE SUMMARY:

RAD Retrocade, a retro-themed arcade bar and restaurant, proposes a new location in Alamogordo, New Mexico. This analysis evaluates the anticipated economic impact of the Alamogordo site by benchmarking against RAD's existing locations in El Paso, TX (West and East sides), and Las Cruces, NM. Key factors include employment levels, payroll (both biweekly and annual) for 2023 and 2024, and the projected contribution to gross receipts taxes (GRT). All figures are normalized for Alamogordo's smaller market size (population ~31,284) relative to Las Cruces (~114,892) and the major metropolitan area of El Paso (~680,000). Assumptions and methodology are detailed in a later section.

	2026	2027	2028	2029	2030	Total
Payroll	252,200	252,200	252,200	252,200	252,200	1,261,000
GRT	142,188	142,188	142,188	142,188	142,188	710,940
Total	394,388	394,388	394,388	394,388	394,388	1,971,940

The requested amount is 2 million, however, the staff recommends up to 1million through the analysis. Many unknown factors and assumptions contribute to this recommendation. Analysis is below.

BUSINESS QUALIFICATION:

- ❖ The business qualifies per City Ordinance 02-14-40 as Follows
 - **02-14-040 (a) Economic Development Goals**
 - ✓ (1) To diversify the local economy by the creation of additional jobs in existing business and the development of new business.
 - ✓ (5) To encourage cooperation between the public and private sectors as they assist in the creation of new jobs.
 - ✓ (7) To help develop within the community's resources the best possible vocational and other skill training to prepare the local populace to enter the work force.
 - **02-14-040 (b) Types of businesses that meet the community's goals.**
 - ✓ (1) Industry that meets all environmental standards both state and federal.

- ✓ (2) Industry that does not use large amount of water in its production processes. Exceptions may be made in instances where the water is mostly reprocessed rather than discharged.
- ✓ (3) Industries that pay a wage that will help improve the local per capita income.
- ✓ (5) Qualifying office/service industries (such as telemarketing or data processing) that provide jobs attractive to high unemployment groups including second incomes for families.
- ✓ (6) Industry that will help diversify the local labor market and lessen the reliance on federal government employment.
- **02-14-040 (c) Qualifying Entity.**
 - ✓ (3) A business, including a restaurant or lodging establishment, in which all or part of the activities of the business involves the supplying of services to the general public or to governmental agencies or to a specific industry or customer, but, other than as provided in paragraph (5) or (9) of this subsection, not including businesses primarily engaged in the sale of goods or commodities at retail;

THE CITY'S FINDINGS:

Financial Assessment

BENCHMARK DATA FROM EXISTING LOCATIONS (2023–2024) JOB CREATION:

- ❖ RAD Retrocade currently operates three locations (El Paso West, El Paso East, and Las Cruces) with over 75 employees as of early 2024.
- ❖ Table 1 summarizes each location's employment and payroll data in 2023 and 2024.
- ❖ The data indicate modest growth in headcount and payroll at each site from 2023 to 2024, reflecting business expansion and wage increases.
- ❖ Each existing location supports 20–30 jobs and *annual* payroll in the mid-\$200k to low-\$300k range.
 - Las Cruces arcade employed roughly 30 people in 2024 with an annual payroll around \$330,000, slightly higher than its 2023 payroll of about \$300,000.
 - The two El Paso locations had somewhat smaller staffing levels (approximately 20–25 employees each in 2024) and correspondingly lower annual payrolls (approximately \$240,000–\$300,000).
 - The combined payroll expenditure across the three locations grew from roughly \$800,000 in 2023 to about \$870,000 in 2024, paralleling the increase in total staff from about 70 to over 75. This growth demonstrates RAD Retrocade's expanding operations and provides a **baseline** for projecting the Alamogordo site's impact.

Table 1. Employment and Payroll at Existing RAD Retrocade Locations (2023 vs 2024)

Location	2023 Employees	2023 Biweekly Payroll	2023 Annual Payroll	2024 Employees	2024 Biweekly Payroll	2024 Annual Payroll
El Paso (West)	24 (est.)	\$10,800 (est.)	\$280,000 (est.)	25 (est.)	\$11,500 (est.)	\$300,000 (est.)
El Paso (East)	18 (est.)	\$8,500 (est.)	\$220,000 (est.)	20 (est.)	\$9,200 (est.)	\$240,000 (est.)
Las Cruces, NM	28 (est.)	\$11,500 (est.)	\$300,000 (est.)	30 (est.)	\$12,700 (est.)	\$330,000 (est.)

POPULATION-ADJUSTED MARKET:

- ❖ Alamogordo's population is significantly smaller than Las Cruces or El Paso, so direct comparisons must be contextualized.
- ❖ As of 2023:
 - Alamogordo: approximately 31,284 residents.
 - Las Cruces: approximately 114,892 residents.
 - El Paso: approximately 680,000 residents.
- ❖ Alamogordo has:
 - About 27% of the population of Las Cruces.
 - Less than 5% of El Paso's population.
- ❖ A smaller population would suggest a proportionally smaller operation. However:
 - Las Cruces's RAD Retrocade employs around 30 people, which is 2.6 employees per 10,000 residents.
 - RAD Retrocade proposes 20 employees in Alamogordo, equating to approximately 6.4 employees per 10,000 residents.
- ❖ This higher per-capita employment rate suggests RAD plans to capture a larger share of the entertainment market in Alamogordo than it does in larger cities.
- ❖ The lack of similar entertainment venues in Alamogordo supports the potential for higher demand and per-resident engagement.
- ❖ Additional market advantages that affect viability beyond population size for Alamogordo include:
 - Holloman Air Force Base's active military personnel and families.
 - Tourist traffic from White Sands National Park.
 - Cross-promotion between the Fun Center operated by Inn of the Mountain Gods.
 - Visitation to Cloudcroft, Mescalero, and Ruidoso.
- ❖ Alamogordo's 20 planned jobs represent about two-thirds of the staffing at the Las Cruces location, despite having only a quarter of the population.
- ❖ The projected annual payroll of \$252,200 in Alamogordo is roughly 76% of Las Cruces's estimated 2024 payroll.

While ambitious, this projection aligns with RAD Retrocade’s strategy of positioning itself as a “unique cornerstone” of local entertainment. The model assumes frequent patronage from residents due to limited alternatives in the region..

Projected Economic Impact

- ❖ Using the benchmarks above, we project that RAD Retrocade Alamogordo will have a direct economic impact through employment and wages similar to the existing locations, scaled to local conditions. The new Alamogordo outlet is expected to employ approximately 20 people.
- ❖ The biweekly payroll of \$9,700 (given by the business plan assumptions) is annualized to \$252,200 per year in wages paid to local employees.
- ❖ These 20 jobs encompass kitchen staff, bartenders, servers, game technicians, and managers, covering the arcade and dining operations.
- ❖ The annual payroll impact of \$252k in wages has multiple effects.
 - First, it directly increases household income for those employed, which can improve local spending power.
 - Second, there is a potential multiplier effect: employees will spend some of their earnings at other local businesses (retail, housing, services), circulating those dollars within the Alamogordo economy.
 - This ripple effect could indirectly support additional jobs or income in the area (A full multiplier analysis is beyond the scope here, but is a recognized phenomenon in economic impact studies).
 - The employment multiplier is also relevant – beyond the 20 direct jobs, the increased business at suppliers (food distributors, equipment maintenance services, etc.)

PROJECTED GRT IMPACT (ESTIMATE):

New Mexico’s Gross Receipts Tax (GRT) is a sales tax that applies to nearly all business transactions, including services. In Alamogordo, the current GRT rate is 8.125%. RAD Retrocade is expected to contribute to the city’s tax base through two primary streams of taxable revenue: gaming receipts and food and beverage sales.

We calculate the GRT for each year and project five years forward. The table below summarizes the annual GRT for Alamogordo and a five-year projection (2026-2030), assuming revenues remain constant at the 2024 level (for existing locations) or the projected first-year level (for Alamogordo)

Location	2025 GRT	2026 GRT (proj.)	2027 GRT (proj.)	2028 GRT (proj.)	2029GRT (proj.)	2030 GRT (proj.)	5-Year Total (2026–30)
Alamogordo	N/A	\$142,188	\$142,188	\$142,188	\$142,188	\$142,188	\$710,938

The projected gross annual revenue for RAD Alamogordo is \$1,750,000, derived by taking the revenue-to-population and revenue-to-payroll ratios from existing RAD locations and adjusting based on Alamogordo’s projected staffing, payroll, and market uniqueness. See the methodology section.

The Alamogordo location is projected to have annual gross revenue of about \$1.75 million, yielding roughly \$142,188 in GRT per year ($1,750,000 \times 8.125\%$) once operational. Over five years (2026–2030), each location’s cumulative GRT contribution is significant. RAD Alamogordo is expected to contribute about \$710,938 in GRT to state and local governments over five years. These calculations have been verified by applying the 8.125% tax rate to the gross revenue figures for each year,

Economic Impact (Velocity of Money Multiplier)

Tax revenue into the local economy tends to have a multiplier effect as those funds are re-spent on local goods, services, and wages. This concept is described as the “velocity of money,” meaning each dollar circulates and generates additional economic activity before leaking out of the economy. Economic studies typically find that local fiscal multipliers range from about 1.2 to 1.5 for each dollar spent. In other words, every \$1 can generate roughly \$1.20–\$1.50 in economic output in the community. For a conservative yet supported estimate, we apply a multiplier of 1.4 (within the recent New Mexico analyses using ~1.45) to the GRT revenues.

Using this standard multiplier, we can project that the total five-year economic impact resulting from the GRT contributions of the new Alamogordo location’s five-year GRT (about \$711k) would yield an estimated \$995,000 in total economic activity for the local economy over that period. Table 2 below focuses on the RAD Alamogordo projections, illustrating the year-by-year revenue and GRT, and the associated economic impact of those tax contributions when the multiplier effect is considered:

Year	Projected Gross Revenue	GRT @ 8.125%	Est. Local Economic Output from GRT ¹
2026	\$1,750,000	\$142,188	\$199,063
2027	\$1,750,000	\$142,188	\$199,063
2028	\$1,750,000	\$142,188	\$199,063

2029	\$1,750,000	\$142,188	\$199,063
2030	\$1,750,000	\$142,188	\$199,063
Five-Year Total	\$8,750,000	\$710,938	\$995,313

ASSUMPTIONS AND METHODOLOGY

This analysis was conducted using a combination of published data, company information, and reasonable assumptions to bridge data gaps. Key assumptions and methods are outlined below:

BENCHMARK DATA ESTIMATION:

Exact employment and payroll figures for the El Paso and Las Cruces locations in 2023–2024 are not publicly available; therefore, we estimated these based on the company’s reported Total of “over 75” employees across three locations and typical payroll per employee. We assumed each location employs roughly 20–30 staff and that total payroll per location ranges from \$220k to \$330k annually (inferred from industry norms and the known biweekly payroll for Alamogordo). The 2023 figures were assumed to be slightly lower (by ~5–10%) than those of 2024 to reflect growth. These estimates were used to create *Table 1* and are labeled as “est.” to indicate they are approximate. They provide a benchmark for scale rather than exact values.

POPULATION AND MARKET DATA:

We used U.S. Census Bureau estimates for city populations to normalize and compare market sizes. Alamogordo’s ~31.3k population (2023) and Las Cruces’s ~114.9k were cited, as was El Paso’s 2020 census population (~679k). These figures helped discuss per-capita impacts and were combined with qualitative factors (e.g., military base presence, tourism) to assess market potential beyond the population. We did not use detailed demographic breakdowns (like median income or age distribution of gamers), so our normalization is broad and based mainly on population size and general economic context.

PROJECTED ALAMOGORDO OPERATIONS:

The assumption of 20 employees and a \$9,700 biweekly payroll for the new location was provided in the scenario. We treated this as a given starting point (i.e., 20 jobs at an average of ~\$485 per two-week pay period each). Annual payroll was calculated as $9,700 * 26 = \$252,200$. Local residents would fill these jobs, and the payroll represents wages paid (not including any tips employees might earn). No additional adjustment was made for potential wage growth over time; the figures represent a stabilized first-year operation.

REVENUE AND GRT CALCULATIONS:

For example, the Las Cruces store reported \$1,881,374 in revenue in 2024 with 26 employees and a payroll of \$442,000. Alamogordo is projected to operate with 20 employees and a payroll of \$252,200, which is approximately 76% of Las Cruces's payroll. Applying this proportion to Las Cruces's revenue results in an approximate revenue expectation of \$1.43 million. However, due to Alamogordo's lack of similar entertainment venues, a favorable downtown location, and anticipated military and tourist support, a modest upward adjustment was made to reflect higher per-capita revenue, resulting in the final projection of \$1.75 million.

- This projection was not strictly normalized for population size. Instead, it was adjusted based on the Ratio of payroll to revenue in Las Cruces, Alamogordo's expected stronger per-capita capture due to lack of competition, and Historical trends in RAD performance following opening year spikes. The conservative estimate accounts for local conditions, expected demand, and the ability to outperform on a per-resident basis compared to larger urban markets.
- For indirect GRT from payroll, we assumed a 50% disposable income spend rate locally on taxable goods as a simple scenario to illustrate potential additional impact – this is a hypothetical illustration, not a hard data point. In reality, the percentage of payroll spent locally can vary, and not all spending is subject to GRT (e.g., rent or utilities are not taxed as gross receipts). Thus, the indirect GRT figure shows that wage spending matters to the local tax base, even if we cannot pin down an exact number.

MULTIPLIER EFFECTS:

While we mentioned economic ripple effects (indirect and induced jobs, supplier impacts), we did not quantitatively model a specific multiplier. The analysis mostly focuses on the *direct* impact side (jobs and payroll at RAD, direct taxes from RAD's sales). Any references to broader impacts are supported qualitatively by statements from the company's LEDA application (e.g., stimulating nearby business activity) and general economic principles.

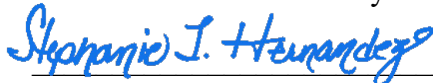
RECOMMENDATION:

RAD Retrocade is a well-established company with proven success. The Alamogordo expansion aligns with the City's economic diversification goals, job creation, and enhanced quality of life. Based on the City's analysis, a 1 million LEDA request is justified, and the estimated return to the economy through Job Creation and GRT supports the requested investment.

REFERENCES

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<https://www.tax.newmexico.gov/businesses/gross-receipts-tax-rates/>
- RAD Retrocade. (2024, February 29). *LEDA grant application to the City of Alamogordo*. [Unpublished application].
- National Association of State Procurement Officials. (2019). *Keeping Up with the Economy: Local Economic Multipliers*. NASPO Pulse (typical local spending multipliers range ~1.20–1.50).
- Los Alamos National Laboratory Economic Contribution Analysis. (2024). *LANL's FY23 economic contribution estimated at \$3.88B using a 1.45 output multiplier*. Los Alamos Reporter.
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- U.S. Census Bureau. (2023). *QuickFacts: Alamogordo city, New Mexico; Las Cruces city, New Mexico; El Paso city, Texas*. <https://www.census.gov/quickfacts/>

Produced and Submitted by:



Stephanie J. Hernandez, Ph.D
Acting City Manager

5/8/2025

Date

**ALL FUNDS SUMMARY
BUDGET 2024-2025**

1/12TH REQ RSRV
2,120,455
1/12TH REQ RSRV
0
Fund Reserve Policy
468,745
Bal. Remaining
4,820,111

FUND NO.	FY 2024-2025 FUND DESCRIPTION	UNAUDITED BEGINNING CASH BALANCE	ESTIMATED REVENUES	TRANSFERS IN	TRANSFERS OUT	NET CASH TRANSFERS	BUDGETED EXPENDITURES	ESTIMATED ENDING CASH BALANCE	LOCAL RESERVE REQUIREMENTS UNAVAILABLE FOR BUDGETING	ADJUSTED ENDING CASH BALANCE
11	GENERAL OPERATING FUND	16,059,659	28,385,831	2,191,693	13,782,409	(11,590,716)	25,445,463	7,409,311	2,589,201	4,820,111
12	INTERNAL SERVICE FUND	228,757	215,107	5,620,014	0	5,620,014	6,048,876	15,002		\$15,002
15	CORRECTIONS-JAIL	52,819	42,000	70,000	0	70,000	114,000	50,819		\$50,819
16	LODGER'S TAX-PROMOTIONAL FUND	161,757	3,998	120,000	2,491	117,509	255,069	28,195		\$28,195
17	POLICE COURT BOND	8,638	0	0	0	0	0	8,638		\$8,638
19	COURT AUTOMATION FUND	9,846	13,500	0	0	0	15,650	7,696		\$7,696
20	LODGER'S TAX-CITY	196,063	80,929	442,000	100,569	341,431	568,283	50,140		\$50,140
21	D.A.R.E. DONATIONS FUND	19,848	2,378	0	0	0	19,794	2,432		\$2,432
24	GRANT CAPITAL IMPROVEMENT	(0)	10,868,036	4,161,014	0	4,161,014	14,143,602	885,448		\$885,448
27	MUNICIPAL COURT OPERATIONS	100	8,000	507,925	0	507,925	514,750	1,275		\$1,275
28	POLICE CONTINGENCY	70,514	1,257	0	0	0	10,000	61,771		\$61,771
31	CEMETERY-PERPETUAL CARE	895,842	30,654	0	123,283	(123,283)	0	803,213		\$803,213
32	COMMUNITY SERVICES	6,775	746,746	6,152,200	0	6,152,200	6,903,966	1,755		\$1,755
33	FIRE PROTECTION	1,746,026	936,883	0	0	0	2,544,949	137,960		\$137,960
35	HIDTA GRANT FUND	(0)	33,350	0	0	0	33,350	(0)		(\$0)
36	LAW ENFORCEMENT FUND	39,979	159,500	0	0	0	199,479	0		\$0
37	STATE HIGHWAY FUND	131,707	26,516	0	0	0	20,225	137,998		\$137,998
38	TRAFFIC SAFETY FUND	80,357	16,124	0	0	0	15,000	81,481		\$81,481
39	STATE JUDICIAL	9,336	34,000	0	0	0	34,000	9,336		\$9,336
42	1984 GROSS RECEIPTS TAX	3,700,226	2,386,432	0	4,975,740	(4,975,740)	40,794	1,070,124	252119	\$818,005
44	TRANSPORTATION FUND	100,000	1,246,528	5,511,749	420,177	5,091,572	5,920,586	517,514		\$517,514
48	NEW MEXICO C.D.B.G.	(0)	32,825	113,305	0	113,305	113,351	32,779		\$32,779
49	1986 GROSS RECEIPTS TAX	5,954,277	2,413,006	0	4,263,458	(4,263,458)	1,115,096	2,988,729	268391	\$2,720,338
50	PROPERTY ACQUISITION	85,010	0	0	0	0	0	85,010		\$85,010
53	GENERAL OBLIGATION	1,040,442	1,225,613	0	0	0	1,220,245	1,045,810	557029	\$488,781
54	REVERSE OSMOSIS PROJECT RSV	20,950	0	9,430	0	9,430	9,430	20,950		\$20,950
56	99 GRT FLOOD CONTROL BOND PROJ	0	0	264,793	0	264,793	264,793	0		\$0
59	REVENUE BOND P & I FUND	17,899	0	2,356,842	0	2,356,842	2,356,842	17,899		\$17,899
61	MUNICIPAL INFRASTRUCTURE .0625%	2,420,364	615,132	0	739,829	(739,829)	10,199	2,285,468		\$2,285,468
63	COMMUNITY DEVELOPMENT	2,500	0	621,484	32,400	589,084	588,589	2,995		\$2,995
69	1994 GROSS RECEIPTS	5,257,345	2,393,173	0	2,830,517	(2,830,517)	40,794	4,779,207	553051	\$4,226,156
71	ALAMO SENIOR CENTER	7,430	824,521	978,855	0	978,855	1,808,942	1,864		\$1,864
74	ALAMO SENIOR CENTER GIFT	141,577	9,084	0	9,171	(9,171)	45,159	96,331		\$96,331
75	RETIRED & SENIOR VOL. PROGRAM	0	144,307	34,000	0	34,000	178,226	81		\$81
81	WATER/SEWER OPERATING	15,780,798	15,861,967	2,464,315	3,845,175	(1,380,860)	22,772,445	7,489,460	1463850	\$6,025,610
82	98 JT WATER/SEWER BOND P&I	44,934	930	1,867,717	0	1,867,717	1,867,717	45,864		\$45,864
86	SOLID WASTE COLLECTION SYS.	1,299,061	2,577,444	240,000	64,278	175,722	3,064,865	987,362	178583	\$808,779
88	BONITO CAMPGROUND	403,939	8,003	7,544	0	7,544	177,650	241,836		\$241,836
89	ESGRT .0625%	2,269,616	614,478	0	640,000	(640,000)	732,425	1,511,669		\$1,511,669

**ALL FUNDS SUMMARY
BUDGET 2024-2025**

1/12TH REQ RSRV
2,120,455
1/12TH REQ RSRV
0
Fund Reserve Policy
468,745
Bal. Remaining
4,820,111

FUND NO.	FY 2024-2025 FUND DESCRIPTION	UNAUDITED BEGINNING CASH BALANCE	ESTIMATED REVENUES	TRANSFERS IN	TRANSFERS OUT	NET CASH TRANSFERS	BUDGETED EXPENDITURES	ESTIMATED ENDING CASH BALANCE	LOCAL RESERVE REQUIREMENTS UNAVAILABLE FOR BUDGETING	ADJUSTED ENDING CASH BALANCE
90	GOLF COURSE	2,000	1,729,350	510,080	0	510,080	2,239,952	1,478		\$1,478
91	AIRPORT	44,790	2,138,530	303,847	0	303,847	2,486,717	450		\$450
94	OTERO GREENTREE REG LANDFILL	3,563,355	3,811,980	0	0	0	2,942,450	4,432,885		\$4,432,885
96	SELF-INSURED FUND	250,280	60,512	0	0	0	105,031	205,761		\$205,761
98	PAYROLL CLEARING	237,137	0	0	0	0	0	237,137		\$237,137
104	UTILITY DEPOSITS	631,460	0	0	0	0	0	631,460		\$631,460
105	ECONOMIC DEVELOPMENT	7,118,206	1,307,163	0	4,000,880	(4,000,880)	187,366	4,237,123		\$4,237,123
107	SELF INSURED/LIABILITY	957,054	15,527	0	0	0	535,000	437,581		\$437,581
109	2004 GRT CAPITAL OUTLAY	17,796,726	4,972,032	0	2,718,430	(2,718,430)	9,349,187	10,701,141	534,452	\$10,166,689
114	SIDEWALKS REVOLVING LOANS	948	0	0	0	0	0	948		\$948
115	CORP ESCROW ACCOUNT RESERVE	1,000	0	0	0	0	0	1,000		\$1,000
119	2012 GRT REF/IMP REVBD	123,446	3,691	0	0	0	113,306	13,831		\$13,831
121	2015 GO BONDS-FUN CENTER	94,336	2,091	0	0	0	0	96,427		\$96,427
122	2015 GO BONDS-STREETS	182,786	4,053	0	0	0	0	186,839		\$186,839
124	AMERICAN RESCUE PLAN ACT	5,535,524	159,951	0	0	0	5,262,079	433,396		\$433,396
125	CANNABIS GRT	43,175	269,040	0	0	0	269,040	43,175		\$43,175
127	QUALITY OF LIFE CAPITAL	0	0	4,000,000	0	4,000,000	4,000,000	0		\$0
901	HOUSING LOW RENT OPERATING	0	0	0	0	0	0	0		\$0
903	HOUSING HOMEOWNERSHIP OPER	0	0	0	0	0	0	0		\$0
904	HOUSING CAPITAL FUND PROJECTS	0	0	0	0	0	0	0		\$0
TOTALS FY2025		94,846,611	86,432,172	38,548,807	38,548,807	0	126,704,732	54,574,051	6,396,676	48,177,376

ALL FUNDS SUMMARY

BUDGET 2024-2025

1/12TH REQ RSRV
2,120,455
1/12TH REQ RSRV
0
Fund Reserve Policy
468,745
Bal. Remaining

4,820,111

FY25 BUDGET - RESOLUTION 2025-11 (#10) April 22, 2025

FUND NO.	FY 2024-2025 FUND DESCRIPTION	UNAUDITED BEGINNING CASH BALANCE	ESTIMATED REVENUES	TRANSFERS IN	TRANSFERS OUT	NET CASH TRANSFERS	BUDGETED EXPENDITURES	ESTIMATED ENDING CASH BALANCE	LOCAL RESERVE REQUIREMENTS UNAVAILABLE FOR BUDGETING	ADJUSTED ENDING CASH BALANCE
11	GENERAL OPERATING FUND	16,059,659	28,381,530	2,191,693	13,778,409	(11,586,716)	25,441,162	7,413,311	2,589,201	4,824,111
	#2025-6-893 State Grant Correction				4,000	(4,000)		(4,000)		(4,000)
	#2025-9-1441 Lexipol Reimbursement		4,301			0	4,301	0		0
	Total Revised Fund 11	16,059,659	28,385,831	2,191,693	13,782,409	(11,590,716)	25,445,463	7,409,311	2,589,201	4,820,111
12	INTERNAL SERVICE FUND	228,757	215,107	5,620,014	0	5,620,014	6,048,876	15,002		15,002
	Total Revised Fund 12	228,757	215,107	5,620,014	0	5,620,014	6,048,876	15,002		15,002
15	CORRECTIONS-JAIL	52,819	42,000	70,000	0	70,000	114,000	50,819		50,819
	Total Revised Fund 15	52,819	42,000	70,000	0	70,000	114,000	50,819		50,819
16	LODGER'S TAX-PROMOTIONAL FUND	161,757	3,998	120,000	2,491	117,509	255,069	28,195		28,195
	Total Revised Fund 16	161,757	3,998	120,000	2,491	117,509	255,069	28,195		28,195
17	POLICE COURT BOND	8,638	0			0	0	8,638		8,638
	Total Revised Fund 17	8,638	0	0	0	0	0	8,638		8,638
19	COURT AUTOMATION FUND	9,846	13,500	0	0	0	15,650	7,696		7,696
	Total Revised Fund 19	9,846	13,500	0	0	0	15,650	7,696		7,696
20	LODGER'S TAX-CITY	196,063	80,929	442,000	100,569	341,431	568,283	50,140		50,140
	Total Revised Fund 20	196,063	80,929	442,000	100,569	341,431	568,283	50,140		50,140
21	D.A.R.E. DONATIONS FUND	19,848	2,378	0	0	0	19,794	2,432		2,432
	Total Revised Fund 21	19,848	2,378	0	0	0	19,794	2,432		2,432
24	GRANT CAPITAL IMPROVEMENT	(0)	10,868,036	3,746,014	0	3,746,014	13,728,602	885,448		885,448
	#2025-10-1084 Great Blocks			415,000		415,000	415,000	0		0
	Total Revised Fund 24	(0)	10,868,036	4,161,014	0	4,161,014	14,143,602	885,448		885,448
27	MUNICIPAL COURT OPERATIONS	100	8,000	507,925	0	507,925	514,750	1,275		1,275
	Total Revised Fund 27	100	8,000	507,925	0	507,925	514,750	1,275		1,275
28	POLICE CONTINGENCY	70,514	1,257	0	0	0	10,000	61,771		61,771
	Total Revised Fund 28	70,514	1,257	0	0	0	10,000	61,771		61,771
31	CEMETERY-PERPETUAL CARE	895,842	30,654	0	123,283	(123,283)	0	803,213		803,213
	Total Revised Fund 31	895,842	30,654	0	123,283	(123,283)	0	803,213		803,213
32	COMMUNITY SERVICES	6,775	738,746	6,152,200	0	6,152,200	6,895,966	1,755		1,755
	#2025-8-1219 Hang Glider Park Improvements		8,000			0	8,000	0		0
	Total Revised Fund 32	6,775	746,746	6,152,200	0	6,152,200	6,903,966	1,755		1,755
33	FIRE PROTECTION	1,746,026	936,883	0	0	0	2,544,949	137,960		137,960
	Total Revised Fund 33	1,746,026	936,883	0	0	0	2,544,949	137,960	0	137,960
35	HIDTA GRANT FUND	(0)	26,150			0	26,150	(0)		(0)
	#2025-10-652 New HIDTA Grant		7,200			0	7,200	0		0
	Total Revised Fund 35	(0)	33,350	0	0	0	33,350	(0)		(0)
36	LAW ENFORCEMENT FUND	39,979	159,500	0	0	0	199,479	0		0

	Total Revised Fund 36	39,979	159,500	0	0	0	199,479	0	0
37	STATE HIGHWAY FUND	131,707	26,516	0	0	0	20,225	137,998	137,998
	Total Revised Fund 37	131,707	26,516	0	0	0	20,225	137,998	137,998
38	TRAFFIC SAFETY FUND	80,357	16,124	0	0	0	15,000	81,481	81,481
	Total Revised Fund 38	80,357	16,124	0	0	0	15,000	81,481	81,481
39	STATE JUDICIAL	9,336	34,000	0	0	0	34,000	9,336	9,336
	Total Revised Fund 39	9,336	34,000	0	0	0	34,000	9,336	9,336
42	1984 GROSS RECEIPTS TAX	3,700,226	2,386,432	0	4,975,740	(4,975,740)	40,794	1,070,124	252,119
	Total Revised Fund 42	3,700,226	2,386,432	0	4,975,740	(4,975,740)	40,794	1,070,124	252,119
44	TRANSPORTATION FUND	100,000	1,246,528	5,511,749	420,177	5,091,572	5,920,586	517,514	517,514
	Total Revised Fund 44	100,000	1,246,528	5,511,749	420,177	5,091,572	5,920,586	517,514	517,514
48	NEW MEXICO C.D.B.G.	(0)	32,825	113,305	0	113,305	113,351	32,779	32,779
	Total Revised Fund 48	(0)	32,825	113,305	0	113,305	113,351	32,779	32,779
49	1986 GROSS RECEIPTS TAX	5,954,277	2,413,006	0	4,263,458	(4,263,458)	1,115,096	2,988,729	268,391
	Total Revised Fund 49	5,954,277	2,413,006	0	4,263,458	(4,263,458)	1,115,096	2,988,729	268,391
50	PROPERTY ACQUISITION	85,010	0	0	0	0	85,010	0	85,010
	Total Revised Fund 50	85,010	0	0	0	0	85,010	0	85,010
53	GENERAL OBLIGATION	1,040,442	1,225,613	0	0	0	1,220,245	1,045,810	557,029
	Total Revised Fund 53	1,040,442	1,225,613	0	0	0	1,220,245	1,045,810	557,029
54	REVERSE OSMOSIS PROJECT RSV	20,950	0	9,430	0	9,430	9,430	20,950	20,950
	Total Revised Fund 54	20,950	0	9,430	0	9,430	9,430	20,950	20,950
56	99 GRT FLOOD CONTROL BOND PROJ	0	0	264,793	0	264,793	264,793	0	0
	Total Revised Fund 56	0	0	264,793	0	264,793	264,793	0	0
59	REVENUE BOND P & I FUND	17,899	0	2,356,842	0	2,356,842	2,356,842	17,899	17,899
	Total Revised Fund 59	17,899	0	2,356,842	0	2,356,842	2,356,842	17,899	17,899
61	MUNICIPAL INFRASTRUCTURE .0625%	2,420,364	615,132	0	739,829	(739,829)	10,199	2,285,468	2,285,468
	Total Revised Fund 61	2,420,364	615,132	0	739,829	(739,829)	10,199	2,285,468	2,285,468
63	COMMUNITY DEVELOPMENT	2,500	0	621,484	32,400	589,084	588,589	2,995	2,995
	Total Revised Fund 63	2,500	0	621,484	32,400	589,084	588,589	2,995	2,995
69	1994 GROSS RECEIPTS	5,257,345	2,393,173	0	2,830,517	(2,830,517)	40,794	4,779,207	553,051
	Total Revised Fund 69	5,257,345	2,393,173	0	2,830,517	(2,830,517)	40,794	4,779,207	553,051
71	ALAMO SENIOR CENTER	7,430	824,521	974,184	0	974,184	1,804,271	1,864	1,864
	#2025-9-1717 Vehicle Purchase			4,671	0	4,671	4,671	0	0
	Total Revised Fund 71	7,430	824,521	978,855	0	978,855	1,808,942	1,864	1,864
74	ALAMO SENIOR CENTER GIFT	141,577	9,084	0	4,500	(4,500)	45,159	101,002	101,002
	#2025-9-1717 Vehicle Purchase				4,671	(4,671)		(4,671)	(4,671)
	Total Revised Fund 74	141,577	9,084	0	9,171	(9,171)	45,159	96,331	96,331
75	RETIRED & SENIOR VOL. PROGRAM	0	144,307	34,000	0	34,000	178,226	81	81
	Total Revised Fund 75	0	144,307	34,000	0	34,000	178,226	81	81
81	WATER/SEWER OPERATING	15,780,798	15,861,967	2,464,315	3,845,175	(1,380,860)	22,507,445	7,754,460	1,463,850
	#2025-9-1528 Increase in Materials					0	265,000	(265,000)	(265,000)
	Total Revised Fund 81	15,780,798	15,861,967	2,464,315	3,845,175	(1,380,860)	22,772,445	7,489,460	1,463,850
82	98 JT WATER/SEWER BOND P&I	44,934	930	1,867,717	0	1,867,717	1,867,717	45,864	45,864
	Total Revised Fund 82	44,934	930	1,867,717	0	1,867,717	1,867,717	45,864	45,864
86	SOLID WASTE COLLECTION SYS.	1,299,061	2,577,444	240,000	64,278	175,722	3,064,865	987,362	178,583
	Total Revised Fund 86	1,299,061	2,577,444	240,000	64,278	175,722	3,064,865	987,362	178,583
88	BONITO CAMPGROUND	403,939	8,003	7,544	0	7,544	177,650	241,836	241,836
	Total Revised Fund 88	403,939	8,003	7,544	0	7,544	177,650	241,836	241,836
89	ESGRT .0625%	2,269,616	614,478	0	640,000	(640,000)	732,425	1,511,669	0
	Total Revised Fund 89	2,269,616	614,478	0	640,000	(640,000)	732,425	1,511,669	0
90	GOLF COURSE	2,000	1,729,350	510,080	0	510,080	2,239,952	1,478	1,478
	Total Revised Fund 90	2,000	1,729,350	510,080	0	510,080	2,239,952	1,478	1,478
91	AIRPORT	44,790	2,153,530	299,847	0	299,847	2,475,606	22,561	22,561
	#2025-6-893 State Grant Correction		(15,000)	4,000	0	4,000	11,111	(22,111)	(22,111)
	Total Revised Fund 91	44,790	2,138,530	303,847	0	303,847	2,486,717	450	450

94	OTERO GREENTREE REG LANDFILL	3,563,355	3,811,980	0	0	0	2,942,450	4,432,885		4,432,885
	Total Revised Fund 94	3,563,355	3,811,980	0	0	0	2,942,450	4,432,885	0	4,432,885
96	SELF-INSURED FUND	250,280	60,512	0	0	0	105,031	205,761		205,761
	Total Revised Fund 96	250,280	60,512	0	0	0	105,031	205,761	0	205,761
98	PAYROLL CLEARING	237,137	0			0		237,137		237,137
	Total Revised Fund 98	237,137	0	0	0	0	0	237,137	0	237,137
104	UTILITY DEPOSITS	631,460	0			0		631,460		631,460
	Total Revised Fund 104	631,460	0	0	0	0	0	631,460	0	631,460
105	ECONOMIC DEVELOPMENT	7,118,206	1,307,163	0	4,000,880	(4,000,880)	187,366	4,237,123		4,237,123
	Total Revised Fund 105	7,118,206	1,307,163	0	4,000,880	(4,000,880)	187,366	4,237,123		4,237,123
107	SELF INSURED/LIABILITY	957,054	15,527			0	535,000	437,581		437,581
	Total Revised Fund 107	957,054	15,527	0	0	0	535,000	437,581	0	437,581
109	2004 GRT CAPITAL OUTLAY	17,796,726	4,972,032	0	2,303,430	(2,303,430)	9,349,187	11,116,141	534,452	10,581,689
	#2025-10-1084 Great Blocks				415,000	(415,000)		(415,000)		(415,000)
	Total Revised Fund 109	17,796,726	4,972,032	0	2,718,430	(2,718,430)	9,349,187	10,701,141	534,452	10,166,689
114	SIDEWALKS REVOLVING LOANS	948	0			0	0	948		948
	Total Revised Fund 114	948	0	0	0	0	0	948	0	948
115	CORP ESCROW ACCOUNT RESERVE	1,000	0			0		1,000		1,000
	Total Revised Fund 114	1,000	0	0	0	0	0	1,000	0	1,000
119	2012 GRT REF/IMP REVBD	123,446	3,691	0	0	0	113,306	13,831		13,831
	Total Revised Fund 119	123,446	3,691	0	0	0	113,306	13,831		13,831
121	2015 GO BONDS-FUN CENTER	94,336	2,091			0	0	96,427		96,427
	Total Revised Fund 121	94,336	2,091	0	0	0	0	96,427		96,427
122	2015 GO BONDS-STREETS	182,786	4,053			0	0	186,839		186,839
	Total Revised Fund 122	182,786	4,053	0	0	0	0	186,839		186,839
124	AMERICAN RESCUE PLAN ACT	5,535,524	159,951	0	0	0	5,262,079	433,396		433,396
	Total Revised Fund 124	5,535,524	159,951	0	0	0	5,262,079	433,396		433,396
125	CANNABIS GRT	43,175	269,040	0	0	0	269,040	43,175		43,175
	Total Revised Fund 125	43,175	269,040	0	0	0	269,040	43,175		43,175
127	QUALITY OF LIFE CAPITAL	0	0	4,000,000	0	4,000,000	4,000,000	0		0
	Total Revised Fund 127	0	0	4,000,000	0	4,000,000	4,000,000	0		0
901	HOUSING LOW RENT OPERATING	0	0			0	0	0		0
	Total Revised Fund 901	0	0	0	0	0	0	0	0	0
903	HOUSING HOMEOWNERSHIP OPER	0	0			0	0	0		0
	Total Revised Fund 903	0	0	0	0	0	0	0	0	0
904	HOUSING CAPITAL FUND PROJECTS	0	0			0	0	0		0
	Total Revised Fund 904	0	0	0	0	0	0	0		0
TOTALS FY2025		94,846,611	86,432,172	38,548,807	38,548,807	0	126,704,732	54,574,051	6,396,676	48,177,376

Leda Grant

2023	Number of Employess	Biweekly Payroll	Total Annual Payroll	Total Annual Gross Revenue
Rad West El Paso	19	8,000	208,000	1,443,285
Rad East El Paso	18	9,000	234,000	1,884,869
Rad Las Cruces	28	31,000	806,000	2,653,067
2024				
Rad West El Paso	19	8,400	218,400	1,083,427
Rad East El Paso	13	7500	195,000	906,595
Rad Las Cruces	26	19,000	442,000	1,881,374
Projections for Rad Alamogordo	20	9,700	252,200	1,750,000

By these calculations, the LEDA grant can be paid 1,800,000 in seven years. I fell confident 2,000,000 is very obtainable.

The total gross revenue for Las Cruces does not include gaming revenue. The projections for Alamogordo also do not include game revenue.

Gaming revenue for Las Cruces averages 5,200 a week. I believe Alamogordo will surpass that especially in the opening year.

Annual game revenue for Las Cruces is 270,400

The first year of Alamogordo should be much higher than projected. These are the numbers projected once the "newness" has worn off.

2024 was one of the slowest years for the bar business across the board. We are already seeing a trend upward for 2025. 2026 should be a great year to open.

AGENDA REPORT

CITY OF ALAMOGORDO

CITY COMMISSION

Meeting Date: 6/10/2025

Report Date:

Report No: 4.

Submitted By: David Kunihiro

Subject: Consider, and act upon, the Professional Services Contract between the Alamogordo Police Department and the Alamogordo Public Schools for three (3) School Resource Officers. *(David Kunihiro, Chief of Police)*

Fiscal Impact:

Amount Budgeted:

Fund:

Additional Fiscal Impact: APS will reimburse the City \$152,855.36 for salaries and benefits.

Recommendation: Approve the Professional Services Contract.

Background: This is the annual contract between APD and APS for three full-time certified, experienced, uniformed Police Department Officers to be stationed at the secondary schools during the upcoming 2025-2026 school year.

**Alamogordo Public Schools
1211 Hawaii
Alamogordo, NM 88310
Phone #575-812-6000**

PROFESSIONAL SERVICES CONTRACT

THIS CONTRACT is entered into on the first day of July 01, 2025, by and between the CITY OF ALAMOGORDO, a New Mexico municipal corporation (City), and the ALAMOGORDO PUBLIC SCHOOL DISTRICT (District), through the ALAMOGORDO SCHOOLS' BOARD OF EDUCATION.

WHEREAS, THE City and District desire to enter into an agreement for the purpose of providing safety and security at the secondary schools and other law enforcement related functions and school activities.

IT IS THEREFORE AGREED BY THE PARTIES:

1. The City shall provide three (3) full-time certified, experienced, uniformed Police Department Officers to be stationed at the secondary schools during the upcoming 2025 - 2026 school year. These officers are assigned and shall be supervised by the Community Relations Supervisor of the Alamogordo Police Department. These officers are herein referred to as School Resource Officers (SRO).
2. During the time period that the regular school year is not ongoing, these officers will perform other law enforcement related duties.
3. The District may still request additional uniformed services from the City when the need arises. The request for these events needs to originate from the APS Superintendent, APS Chief of Safety and Security, APS Athletic Director, APS Security Supervisor, or other Superintendent designee. These additional requests are for special activities and functions, including but not limited to the following:
 - A. Sporting Events
 - B. Graduation
4. These uniformed SROs are law enforcement personnel who will provide safety, security and other law enforcement related duties during the school year. The SROs intent is not to be policy enforcement officers for the District. It is intended to provide a positive atmosphere in the spirit of the community-policing concept. This agreement does not limit the District, at any time, from hiring other personnel for the purpose of security.

5. The District will provide office space at all secondary schools for the sole use of the assigned SRO's. Said office space shall contain adequate amenities to include heating, cooling, dedicated telephone(s) and access to District server for purpose of access to Alamogordo Police Department reporting and/or e-mail systems.
6. The compensation of these SRO positions is to be paid mutually and reflects approximately 50% of the total costs for the City of Alamogordo and the Alamogordo Public School District. The City shall, prior to July 1, 2025, determine the two officers' annual salaries, benefits and any other agreed upon costs; i.e., overtime. In the event a workman's compensation claim is made, the workman's compensation will be solely the responsibility of the City of Alamogordo.

For this contract period, the District will reimburse the City in the amount of \$ 152,855.36. The costs will initially be paid by the City, and reimbursement shall be in quarterly installments from the District on September 1, 2025; December 1, 2025; March 1, 2026 and June 1, 2026.

7. Should the need arise for specialized training, special days off, or leave during the school year, the SRO will be responsible for notifying their respective APD supervisor and the APD supervisor will be responsible for notifying the respective school administration and the APS Chief of Safety and Security. During these absences, a substitute SRO may be provided, if staffing levels allow. When a substitute SRO is not provided the school shall contact APD for assistance.
8. The Alamogordo Police Department shall provide a monthly SRO activity report by school site where SROs are assigned. The report is a statistical report obtained from crimes reported, arrests, juvenile referrals, accidents, traffic and non-traffic citations issued, school requested overtime assignments and any other information the Department would deem worthy of reporting. The report will not include information not to be released under current legal guidelines. The report will be submitted to the APS Chief of Safety and Security no later than the 15th of each month.
9. The School shall provide SRO's access to the District video surveillance system as permitted by law. Currently, District shall allow officers to view law enforcement related incidents on the system and obtain copies of those incidents for investigational purposes by a duly authorized subpoena or court order.
10. The terms of this Contract, and any subsequent renewal thereof, are contingent upon sufficient appropriations and authorization being made by the Legislature of New Mexico and the New Mexico Department of Education for the performance of this Contract. If sufficient appropriations and authorizations are not made by the Legislature, this Contract shall terminate, without any penalty or damages whatsoever against the District, upon written notice being given by the District to Contractor. The District's decision as to whether sufficient appropriations and authorizations are available shall be accepted by Contractor and shall be final.

11. In the event staffing shortages prevent the Alamogordo Police Department from fulfilling the terms of this contract concerning staffing, the District and City will meet to negotiate a decrease in cost for services.
12. If any term or condition of this Contract shall be held invalid or unenforceable, the remainder of this Contract shall not be affected and shall be valid and enforceable. Should any part of this Contract be rendered or declared invalid by a court of competent jurisdiction, such invalidation of such part or portion of this Contract should not invalidate the remaining portions thereof, and they shall remain in full force and effect.
13. The District and the City are the only parties to this Contract. Nothing in this Contract provides any benefit or right, directly or indirectly, to third parties. The Parties shall cooperate fully in opposing any attempt by any third person or entity to claim any benefit, protection, release, or other consideration under this Contract.
14. As between the parties, each party will be solely responsible for liability arising from personal injury, including death, or damage to property arising from the act or failure to action of the respective party or of its officials, agents and employees pursuant to this Agreement. Any and all claims by third parties resulting from this Agreement are subject to the immunities and limitations of the New Mexico Tort Claims Act, Section 41-4-1 et seq., NMSA 1978, as amended.
15. Within 60 days after the effective date of this agreement, the Chief of Safety and Security, school administration and the Community Relations Supervisor shall meet to outline work duties of the SROs of the 2025-2026 school year.
16. This Agreement for Services shall become effective on July 1, 2025 and continue through June 30, 2026.

Alamogordo Public School District


Board of Education President

Date:

5-21-25

City of Alamogordo

City Manager

Date:

ATTEST:

Craig Danekas
Board of Education Secretary

Date: 5-21-2025

ATTEST:

Alamogordo City Clerk

Date: _____

APPROVED AS TO FORM:

Ashley Smith, City Attorney

AGENDA REPORT

CITY OF ALAMOGORDO

CITY COMMISSION

Meeting Date: 6/10/2025

Report Date: 06/03/2025

Report No: 5.

Submitted By: Stephanie Hernandez

Subject: Consider, and act upon, Resolution No. 2025-14 removing uncollectible and unsecured Utility, Library, and other miscellaneous accounts from the City's Accounts Receivable. (*Sue Ashe, Accounting Manager*) **(Roll Call Vote Required)**

Fiscal Impact:

Amount Budgeted:

Fund:

Additional Fiscal Impact:

Recommendation: Approve the Resolution.

Background: Each year, in order to adjust the Accounts Receivable accounts for doubtful accounts; all City departments are responsible for reviewing outstanding accounts and reporting uncollectible Accounts Receivable accounts to the Finance Director. The Accounts Receivable from Miscellaneous Accounts Receivable, Utility Billing, and Library have been reported as uncollectible and total \$98,707.60 . All accounts have been deemed uncollectible for various reasons by the Finance Director.

The City Commission is given authority in NMSA 1978 3-37-7, to write-off uncollectible Accounts Receivable provided the City's Finance Director verifies the accounts to be uncollectible.

NOTE: The detailed uncollectible report is available for viewing at the Finance Department. In addition, payment will still be accepted after the Accounts Receivable accounts are written off.

UTILITY BILLING: \$ 74,324.52

The attached list represents outstanding accounts for Water/Garbage/Sewer. The list includes accounts that have been outstanding and uncollectible for four (4) years or more. This represents delinquent accounts through June 30, 2021.

LIBRARY: \$ 2,954.50

The attached list represents outstanding accounts for Library fees and fines. The attached list is for outstanding Library accounts from July 1, 2020 through June 30, 2021.

MISCELLANEOUS A/R: \$ 21,428.58

These billings include: Reimbursement to City and Equipment Charges. Collection proved unsuccessful despite contacting different individuals and processing various notices. This represents delinquent accounts

through June 30, 2021.

GRAND TOTAL: \$ 98,707.60

RESOLUTION NO. 2025-14

A RESOLUTION REMOVING UNCOLLECTIBLE AND UNSECURED UTILITY, LIBRARY, HOUSING AUTHORITY, AND OTHER MISCELLANEOUS ACCOUNTS FROM THE CITY'S ACCOUNTS RECEIVABLE

WHEREAS, there is approximately \$74,324.52 owed to the City from Utility accounts, \$2,954.50 owed to the City from Library accounts, \$21,428.58 from other Accounts Receivable accounts that are uncollectible even after diligent collection efforts were initiated; and,

WHEREAS, said accounts have been owed and uncollectible to the City for more than four (4) years; and,

WHEREAS, Section 3-37-7 NMSA 1978, gives the governing body of a municipality the authority to remove certain accounts from its accounts receivable provided that the City's Director of Finance verifies the account to be uncollectible; and,

WHEREAS, pursuant to said Section 3-37-7 NMSA 1978, the Director of Finance of the City of Alamogordo has verified on the attached Affidavit that the accounts listed are uncollectible as well as the total amount to be removed from the City's accounts receivable.

NOW, THEREFORE, BE IT RESOLVED by the City Commission of the City of Alamogordo that the City has complied with Section 3-37-7 NMSA 1978 (As Amended) which authorizes the governing body to write off uncollectible accounts.

BE IT FURTHER RESOLVED that after reviewing the attached Affidavit of the Director of Finance Evelyn Huff, the City Commission of the City of Alamogordo does hereby authorize the removal from its accounts receivable uncollectible accounts in the amount of \$98,707.60 with reasonable adjustment allowance, as described on the Affidavit.

BE FURTHER RESOLVED that the City will consider a resolution addressing uncollectible account write-offs on an annual basis.

DONE this 10th day of June 2025.

CITY OF ALAMOGORDO, NEW MEXICO
a New Mexico municipal corporation

By: _____
Susan Payne, Mayor

ATTEST:

Rachel Hughs, City Clerk

APPROVED AS TO FORM:

Ashley Smith, City Attorney

WRITE OFFS

WRITE OFFS	Utility Billing	Library	Recreation	PHA	MISC. A/R	Return Checks	Civic Center	TOTAL
2021	\$31,795.24	\$15,752.88	\$360.69	\$6,026.82	\$9,141.97	\$0.00	\$0.00	\$63,077.60
2022	\$57,347.24	\$13,905.83	\$0.00	\$8,393.96	\$36,995.59	\$0.00	\$0.00	\$116,642.62
2023	\$23,009.46	\$10,654.66	\$0.00	\$0.00	\$15,576.66	\$0.00	\$0.00	\$49,240.78
2024	\$20,784.73	\$7,710.06	\$0.00	\$0.00	\$12,640.36	\$0.00	\$0.00	\$41,135.15
2025	\$74,324.52	\$2,954.50	\$0.00	\$0.00	\$21,428.58	\$0.00	\$0.00	\$98,707.60
TOTAL	\$207,261.19	\$50,977.93	\$360.69	\$14,420.78	\$95,783.16	\$0.00	\$0.00	\$368,803.75

Averages \$41,452.24 \$10,195.59 \$72.14 \$2,884.16 \$19,156.63 \$0.00 \$0.00 \$73,760.75

SAshe

Memorandum

To: Sue Ashe, Accounting Manager

From: Nichole Sierra, Customer Service Manager *sn*

Date: April 11, 2025

Re: Utility Billing Write-off Accounts

The amount of Utility Billing write-off accounts submitted for City of Alamogordo Commission approval is \$74,324.52. This represents delinquent accounts through June 30, 2021. Please see the attached list.

**CITY OF ALAMOGORDO
UTILITY BILLING
WRITE-OFF LISTING
FY 2025**

THRU JUNE 30, 2021

ACCOUNT NUMBER	CUSTOMER NAME	SERVICE ADDRESS	TERMINATION DATE	UNPAID BALANCE
99463-7356	AHSIF SAFDAR	1312 TWENTY-SECOND ST	12/29/14	\$116.51
98393-35744	BRADBURY SHAMM CONST	19 CIVIC CENTER KIOSK	12/01/15	\$123.91
98079-35752	PRESLARS DIRTWORK	23 CIVIC CENTER KIOSK	12/01/15	\$86.31
96779-35740	SMITHCO CONST	17 CIVIC CENTER KIOSK	12/01/15	\$29.36
93481-35738	PATE CONSTRUCTION INC	16 CIVIC CENTER KIOSK	12/01/15	\$2,152.79
89957-35764	WILSON CONSTRUCTION CO	29 CIVIC CENTER KIOSK	12/01/15	\$55.92
86325-35734	JAYCO ASPHALT	14 CIVIC CENTER KIOSK	12/01/15	\$541.39
75319-35712	ZUNI ELECTRIC	3 CIVIC CENTER KIOSK	12/01/15	\$225.67
72881-35718	JACK WAYTE CONST	6 CIVIC CENTER KIOSK	12/01/15	\$38.97
65065-35714	GENERAL HYDRONICS	4 CIVIC CENTER KIOSK	12/01/15	\$8,215.58
59385-35716	TRIANGLE CONSTRUCTION	5 CIVIC CENTER KIOSK	12/01/15	\$6,832.75
58461-35724	STAR PAVING	9 CIVIC CENTER KIOSK	12/01/15	\$604.13
58451-35746	ALAMO EARTHWORK	20 CIVIC CENTER KIOSK	12/01/15	\$3,689.93
38845-35760	KELLY CABLE	27 CIVIC CENTER KIOSK	12/01/15	\$209.72
19401-35720	MESA VERDE ENTERPRISES	7 CIVIC CENTER KIOSK	12/01/15	\$12,752.42
103329-39496	ULTIMATE CONCRETE	34 CIVIC CENTER KIOSK	12/01/15	\$4,006.43
124375-7368	HALI ELISE MARTE	1315E CANAL ST	07/06/20	\$28.86
15513-11396	KEN KRINGEN	1117 LINDBERG AVE	07/07/20	\$0.02
123817-19226	SUSAN C PETERSON	2404 PECAN DR	07/13/20	\$60.85
123869-8578	STACY LELAND WATASHE	3422 SHENANDOAH PL	07/16/20	\$281.37
123637-34246	HEATHER PETER	332 WILDWOOD DR	07/16/20	\$158.14
91091-26796	APRIL & COREY BABB	402 CORONADO DR	07/21/20	\$64.21
96757-834	MICHAEL SALMON	2007 ASPEN DR	07/27/20	\$200.74
116615-23474	JEFFREY LAVEAN	953 SAN MIGUEL ST	07/31/20	\$210.47
112983-37078	CORNELIA C WRIGHT	961 LARKSPUR CT	08/03/20	\$112.14
48695-19642	MONICA OR DR DAVID HELM	2220 IDAHO DR	08/10/20	\$97.91
124547-33948	CHRISTOPHER R ROSALES	931 HERMOSO EL SOL	08/10/20	\$36.69
123909-21198	KEN L & KATHY A MCCUTCHEON	1015W US HWY 70	08/11/20	\$104.07
121209-9568	JASON LADD	509 PANORAMA BLVD	08/11/20	\$39.51
98413-13792	DONALD P OR BARBARA A HOLUB	203 SHADOW MOUNTAIN DR	08/14/20	\$80.66
123853-11838	KATHRYN GILBRAITH	735 POST AVE	08/17/20	\$264.24
121889-38122	DULCE MORA	426 TIERRA BELLA DR	08/20/20	\$121.65
68535-37166	MICHAEL STEGNER	3554 RED ARROYO DR	08/21/20	\$212.93
123403-6646	JAMES W PEYTON	1832 CRESCENT DR	08/24/20	\$329.14
123105-25496	PETE M JR HERNANDEZ	804 CONSTANT DR	08/24/20	\$148.01
122195-8598	BRANDON GREGORY	3445 SEQUOIA LOOP	08/24/20	\$396.57
121435-20796	TONY OR BRANDI CROMER	702 MARS AVE	08/24/20	\$322.47
121267-34599	SCOTT C MARTIN	2393 SIERRA VISTA CT	08/24/20	\$99.40
108925-20840	SECRETARY OF HOUSING/URBAN DEV	3842 BASSWOOD DR	08/24/20	\$189.38
123973-24650	MICHAEL ROBERTS	780 CHOLLA	08/25/20	\$121.16
74301-11644	JANICE YOUNCE	1017 POST AVE	08/31/20	\$778.67
12459-9208	FREDERICK A MACKMILLER	401 VIRGINIA AVE	08/31/20	\$214.75
12459-9206	FREDERICK A MACKMILLER	407 VIRGINIA AVE	08/31/20	\$218.30
118799-12826	MARSHALL SKINNER	402 MARICOPA TR	08/31/20	\$190.05
111945-18786	SECRETARY OF HOUSING/URBAN DEV	2505 HARVARD AVE	08/31/20	\$10.44
108139-12346	CALEB CHARLES MOORE	1462 CHALLENGER AVE	08/31/20	\$1.37
107329-20318	MISAEEL VAZQUEZ	1805 MIRACERROS LN	09/01/20	\$36.15
118457-12778	VINSON L ZIERLEIN	1011E ARAPAHO TR	09/02/20	\$367.37
124267-14292	ROY F STONE	815 ALASKA AVE	09/04/20	\$46.76
111305-15732	RP 1413 ALASKA LLC	1413 ALASKA AVE	09/04/20	\$2.08
99661-31628	VICTORIA MATA	610 ALTA VISTA DR	09/08/20	\$47.93
123957-4260	ALBERT LARA	211 MARYLAND AVE	09/08/20	\$162.62
121031-14680	CRAZY HOMES LLC	1307 MICHIGAN AVE	09/08/20	\$134.93
118373-31350	WALTER HANNAN	206 AVENIDA AMIGOS A	09/08/20	\$7.18
115717-22932	TRECIE A SPENCER	2232 CAMINO DE SUENOS	09/08/20	\$0.25
116723-24858	DOUGLAS JR ANDERSON	3654 IRONWOOD DR	09/10/20	\$8.87
4281-516	ALBERT T ESTRADA	1205 MONROE AVE	09/14/20	\$148.52
123261-1296	PAUL A HOUSTON	808 MADISON AVE	09/14/20	\$365.12

THRU JUNE 30, 2021				
ACCOUNT NUMBER	CUSTOMER NAME	SERVICE ADDRESS	TERMINATION DATE	UNPAID BALANCE
123259-1222	BARBARA GRANADOS	1504E EIGHTH ST	09/14/20	\$189.90
120721-1142	SHYMIA SMITH	722 MONROE AVE	09/14/20	\$313.25
118843-662	DESMOND BRYANT	1105 MADISON AVE	09/14/20	\$1,487.39
116149-560	BIAH GROUP LLC	1300 FILLMORE AVE	09/14/20	\$195.27
120243-32672	JESSICA LUERAS	314 CIELO GRANDE	09/17/20	\$3.65
126081-20584	MAY TRUST	1818 CORTE DEL SOL	09/18/20	\$70.07
48713-3084	GARY PACHECO	803 RIDGECREST DR	09/21/20	\$0.60
123257-2796	JEFFREY L & ANN MARIE LEBLOND	1304 HENDRIX AVE	09/21/20	\$119.32
101369-2300	JULIAN OR JESSICA GONZALES	2402 ABBOTT AVE	09/21/20	\$328.95
90069-11372	RUDY SILVA	1107 LUCKY ST	09/22/20	\$27.65
68915-25350	STEPHEN MARRIOTTI	1134 SAN MIGUEL ST	09/25/20	\$126.37
122993-33036	KIMBER LEE JEANETTE MCKINLEY	350 CIELO GRANDE	09/25/20	\$122.66
108145-32716	THERESA M PECK	834 LINDBERG AVE	09/25/20	\$179.73
98259-7240	JUSTIN WARD	3114 PLAZA DEL PRADO	09/28/20	\$223.64
114609-34834	DAVID QUINLAN	309 BOSQUE	09/30/20	\$0.80
123147-11836	MICHELLE MONTOYA	745 POST AVE	10/01/20	\$30.01
10909-8088	STAGE STORES #104	3199N WHITE SANDS BLVD B	10/01/20	\$1,555.00
59603-5640	DAWN M VETTER	1520N SCENIC DR	10/02/20	\$26.76
118391-2224	KATHERINE A TOMPKINS	920N NEW YORK AVE	10/05/20	\$157.03
117803-9130	ASHLEY MOORHEAD	503 TEXAS AVE	10/05/20	\$24.41
112601-24918	BILLY A & BRENDA G RICHARDS	3661 FERNWOOD AVE	10/05/20	\$32.00
108041-15302	ALEJANDRA GUERRERO	1529 VERMONT AVE	10/05/20	\$23.49
84043-22818	JACK R & LINDA J CULL	1412 POST AVE	10/08/20	\$85.00
116707-22960	BENJAMIN R SPURBECK	2209 CIELO VISTA	10/09/20	\$30.90
116443-14920	BOKF NA	1208 MICHIGAN AVE	10/09/20	\$61.28
110061-33652	PHILLIP VILLARREAL	423 CHACO	10/09/20	\$138.72
124703-4536	NICOLLE S TANKERSLEY	1003 JUNIPER DR	10/12/20	\$261.24
122009-17288	JOHN P HERNANDEZ	539 LINDA VISTA DR	10/12/20	\$669.19
121713-20278	ERIK D LEON LUNA	1811 HUBBARD DR	10/12/20	\$0.33
118631-16608	BARBARA J WACHTER	1602 MEMORY LN	10/12/20	\$1.75
90985-19776	ALMA OR WILLIAM KELLY	2000 PECAN DR	10/13/20	\$95.48
63037-2002	GREGORY S & ANGELA E SINCLAIR	3200 SUNNY CR	10/15/20	\$73.42
108925-19926	SECRETARY OF HOUSING/URBAN DEV	1909 SNOW DR	10/15/20	\$17.72
105055-33110	MARY & TOBY MATHERLY	434 CAMINO REAL	10/16/20	\$125.39
121753-1188	OLIVIA (WALKER) CALHOUN	1604E EIGHTH ST	10/19/20	\$1.15
118401-15506	JULIA MAKINSON	1237N FLORIDA AVE	10/19/20	\$29.38
122181-5446	MERIAH SALAS	2706 HIGHLAND DR	10/26/20	\$0.12
119773-20800	LATESHA A FENNELL	714 EAGLE DR	10/26/20	\$289.75
125497-35670	QUICKEN LOANS INC	1301S FLORIDA AVE	10/28/20	\$59.62
112703-36562	PATRICK C & VIVIEN P BRACKEN	2418 MESA LN	10/28/20	\$8.87
94271-15928	KATARENA RODRIGUEZ	1308 IOWA AVE	11/02/20	\$273.16
125137-15746	NATIONSTAR MORTGAGE LLC	1401 ALASKA AVE	11/02/20	\$195.02
123401-2098	RAMON PEREZ	223N NEW YORK AVE	11/02/20	\$187.26
118569-16108	DANIEL RULE	1206 FILIPINO AVE	11/02/20	\$230.33
113707-16786	DAVID N ALONZO	1610 TERESA LN	11/02/20	\$308.60
109825-15822	JOHNNIE MEYER	1413 HAWAII AVE	11/02/20	\$841.50
17135-4116	OSCAR M COYAZO	308 DELAWARE AVE	11/03/20	\$36.78
111115-32420	JOHN PITTARI	2001 AMBER SKIES AVE	11/05/20	\$50.04
109561-1924	NICOLE KULCHAR	3147 SUMMER AVE	11/05/20	\$229.68
75493-640	MARIA CANDELARIA	1105 MONROE AVE	11/09/20	\$1,599.47
115399-2400	NATHANIEL MAGERS	2410 ROLLAND CT	11/09/20	\$736.10
104199-1910	SIMONE LEGOFF	3227 SUMMER AVE	11/09/20	\$40.96
77439-19646	JOSUE BERRIOS MERCADO	2212 IDAHO DR	11/13/20	\$67.03
125667-11612	CAPITAL CREATIONS & KOETHER	1214 POST AVE	11/23/20	\$37.71
113431-15892	FLOYD C POWELL	1401 PUERTO RICO AVE	12/02/20	\$213.18
44043-35526	RACHEL M ZAMORA	1220 JEFFERSON AVE 16D	12/03/20	\$14.83
84519-11252	SHAMEKA MONK	2213 GARCIA AVE	12/11/20	\$140.25
105155-9914	KAREN STEPHENS	2423 DESERT HILLS DR	12/11/20	\$128.32
89723-6840	PAULA J ROBERTS	3017 DEL CERRO	12/18/20	\$56.08
35105-1942	SUE F CASON	3116 SUNRISE AVE	12/18/20	\$8.30
119539-26042	SERENA SMITH	1110 WRIGHT AVE	01/11/21	\$325.82
102933-17994	VANESSA CONTRERAS	1815 RUTZ CR	01/12/21	\$0.05

THRU JUNE 30, 2021

ACCOUNT NUMBER	CUSTOMER NAME	SERVICE ADDRESS	TERMINATION DATE	UNPAID BALANCE
123911-20778	JAMES KING	2800 CARMEL DR	01/13/21	\$151.83
118245-38186	JACOB ASTORGA	448 SAN SIMON DR	01/13/21	\$185.34
123569-1826	ANTONIO S GUERRERO	3108 ABBOTT AVE	01/15/21	\$218.31
116017-3914	DALTON SCARBROUGH	600 SUNSET AVE	01/20/21	\$133.20
124785-37352	BEDROCK CONSTRUCTION INC	921 CHICORY DR	01/22/21	\$173.86
121895-17592	REMBERTO LOPEZ	904 INDIAN WELLS RD	01/22/21	\$44.77
28041-20216	LARRY MOORE	1830 CORTE DEL RANCHERO	01/29/21	\$323.99
124685-12838	HEATHER NYCE	806E ARAPAHO TR	01/29/21	\$206.46
116275-14472	ISAAC ROJAS	407 OREGON AVE	01/29/21	\$88.24
125375-2224	KATHERINE AVILA-TOMPKINS	920N NEW YORK AVE	02/01/21	\$122.08
92313-7538	JESSE PRUDENCIO	1004 TWENTY-FOURTH ST	02/02/21	\$79.50
88025-14766	ADRIENNE MCDANIEL	1501N NEW YORK AVE	02/03/21	\$40.33
81647-37086	JEFFREY A & JAMIE L MESSER	921 LARKSPUR CT	02/05/21	\$8.87
109989-34502	SCOTT J SUPER	2653 LAS ALTURAS CT	02/05/21	\$29.38
123485-16816	MARTIN SANCHEZ	1605 INDIANA AVE	02/08/21	\$265.43
125507-35482	DAYSHA JENKINS	1220 JEFFERSON AVE 9B	02/09/21	\$27.72
108997-33572	SETH RICHARDS	3815 ROSEWOOD AVE	02/12/21	\$32.50
80665-4860	SARAH J & JASON L VULLO	2366 APACHE LN	02/19/21	\$4.60
111289-15892	TERRY D NICKELSON	1401 PUERTO RICO AVE	02/25/21	\$408.76
36355-33672	KEVIN D GARY	395 ROBERT H BRADLEY DR	02/26/21	\$159.33
125891-4966	STEVEN CHAVEZ	1613 JUNIPER DR	03/08/21	\$47.74
125539-24240	BRIAN S CRAIG	502 VENUS AVE	03/08/21	\$273.90
111945-19188	SECRETARY OF HOUSING/URBAN DEV	2411 PRINCETON AVE	03/09/21	\$288.27
125455-17558	JULIE WILSON	1821 ALASKA AVE	03/10/21	\$145.72
121201-7376	GLORIA TELLES	1309E CANAL ST	03/10/21	\$249.41
121743-20706	SYDNI SPIRES	1804 LAMAR CR	03/11/21	\$226.45
95679-25340	GORDON L VICK JR LIVING TRUST	1155 SAN CRISTO ST	03/15/21	\$454.34
116139-4526	FEDERAL HOME LOAN MTG CORP	2307 OAK DR	03/15/21	\$45.60
125243-4598	DYLAN H OLSEN	1012 JUNIPER DR	03/18/21	\$444.21
57999-2106	IRENE MARTINEZ	203N NEW YORK AVE	03/19/21	\$5.00
127747-14710	JOHN ANTHONY CAVALIER	1109 MICHIGAN AVE	03/19/21	\$106.23
37017-22744	NUNN ELECTRIC SUPPLY	351 PANORAMA BLVD	03/22/21	\$111.76
123181-6716	IRMA J PRIEMER	2819 CARMEL DR	03/24/21	\$610.31
119891-6948	DANIEL CONNER	3008 DEL SUR	03/24/21	\$227.86
87893-23248	REX ANGELO LUALHATI	3666 MOSSWOOD AVE	03/26/21	\$36.69
119967-11710	JEANNIFER ENGLISH	1016 PARADISE AVE	03/26/21	\$98.22
126879-22496	DETRICK A MULLINS	3443 MESA VERDE PL	03/29/21	\$71.62
122827-31780	KATHERINE PONDER	2264 CIELO VISTA	03/31/21	\$1.70
120781-12972	LORINA A SALAS	906 SANTA CRUZ DR	04/01/21	\$485.04
121275-17900	GEORGETTA & VEDIE REE CORBETT	1606N FLORIDA AVE	04/09/21	\$291.15
125431-5172	SHEILA THOMPSON	2306 FIFTEENTH ST	04/12/21	\$466.41
111763-11286	BRANDON ONLEY	2211 GARCIA AVE	04/12/21	\$319.11
81945-13202	JASON OR VANESSA WELCH	1706 ABBOTT AVE	04/13/21	\$35.64
126427-1928	MCGOWAN REVOCABLE LIVING TRUST	3139 SUMMER AVE	04/13/21	\$52.47
87415-12312	FLOYD QUEELEY	1449 COLUMBIA AVE	04/14/21	\$47.71
86789-24544	MICHAEL & SHERRI L MONROE	219 ASCOT PARADE	04/14/21	\$160.26
123565-14344	MARIA E CASHON	1320E NINTH ST	04/15/21	\$122.86
125173-1256	SHAWN SANDERSON	810 JEFFERSON AVE	04/20/21	\$404.38
100595-12798	HAROLD D YATES	903E ARAPAHO TR	04/20/21	\$88.85
117265-17588	CORY STODDEN	1707 ALASKA AVE	04/22/21	\$49.69
44389-13072	LOUISE GREEN	765 MONTWOOD	04/23/21	\$95.20
123217-39448	MELLANEASE MIRANDA	1503 ASPEN DR C	04/23/21	\$238.10
71693-9688	GEORGE & MILLIE CARUSO	2531 HAMILTON RD 03	04/27/21	\$107.71
100491-32104	ROBERT FRANCE	1090W US HWY 70 088	05/05/21	\$2.71
127171-15794	DINK JOHNSON	1516 ALASKA AVE	05/06/21	\$150.90
103463-23050	JARED L GANTT	418 YELLOWSTONE	05/07/21	\$79.96
126823-11128	APACHE VAN & STORAGE INC	823W US HWY 70	05/08/21	\$248.05
122625-18146	LUCILA SANTILLAN	1615 CUBA AVE	05/11/21	\$513.10
122545-19576	LAWSON YOUNG	2319 NEVADA DR	05/12/21	\$140.61
74249-38360	DEANDRA L & MELISSA HAWKINS	4030 PLAYA DEL REY DR	05/14/21	\$708.24
119737-10952	BRANDON STREET	1810N WALKER AVE	05/14/21	\$20.41
119721-23186	JIMMY R SIKES JR	3648 DRIFTWOOD AVE	05/14/21	\$82.42

THRU JUNE 30, 2021

ACCOUNT NUMBER	CUSTOMER NAME	SERVICE ADDRESS	TERMINATION DATE	UNPAID BALANCE
2171-1658	M J JOYNER	602 MADISON AVE	05/17/21	\$54.03
125129-16472	SHARON A SWANSON	1303 OREGON AVE	05/18/21	\$471.49
5747-4284	THOMAS G JONES	900 CEDAR AVE	05/19/21	\$64.85
123199-20150	RENEE VILLALOBOS	1731 MONTE VISTA CORTE	05/19/21	\$223.44
127207-12328	JOEL N & MICHELE TORREZ	1491 COLUMBIA AVE	05/27/21	\$169.67
123601-880	MATTHEW & KIMBERLY MOSLEY	2100 TUMBLEWEED DRAW	05/27/21	\$57.58
126915-4536	HSBC BANK USA	1003 JUNIPER DR	06/01/21	\$156.72
126889-11710	JAY & REBECCA HOUSTON	1016 PARADISE AVE	06/01/21	\$60.66
102219-4442	ALAN PETERSON	1102 CEDAR AVE	06/01/21	\$15.08
124379-11240	VIRGIL HIGGINS	2218S WALKER AVE	06/02/21	\$7.45
90871-32906	DAVID GLOVER	332 CIELO GRANDE	06/04/21	\$63.03
127167-10342	LARRY I MONTOYA	820 MAGNOLIA ST	06/04/21	\$155.58
126743-17574	LUIS M COVARRUBIAS	1807 ALASKA AVE	06/09/21	\$13.13
125319-36032	NICO ROGOZINSKI	1111 HERMOSO EL SOL	06/09/21	\$10.20
1625-1252	ANNA FLORES	804 JEFFERSON AVE	06/11/21	\$81.71
123579-12412	JOSHUA STARKS	1448 LINDBERG AVE	06/11/21	\$1,017.88
124289-24630	DANIELLE PAULSON	2360S FLORIDA AVE	06/14/21	\$710.03
109037-19192	US BANK NA	2407 PRINCETON AVE	06/15/21	\$44.51
126685-15984	MYRA L JOHNSON	1207 IOWA AVE	06/18/21	\$253.31
41519-15118	DORA MORALES	1509 OHIO AVE	06/25/21	\$345.71
89411-19460	REGINALD E JR GRAY	1513 WALNUT DR	06/29/21	\$96.04
122301-1920	DANIEL MAES	3207 SUMMER AVE	06/29/21	\$132.08
111515-2524	LUIS VALDEZ	2402 DURAN AVE	06/30/21	\$48.36

WRITE-OFF TOTAL

\$74,324.52

Alamogordo Public Library Write Off Report – FY25

July 1st, 2020, through June 30, 2021

82 patrons with lost/dmg/card replace fees and overdue fines for a total of \$2,954.50

42 patrons with fees/fines \$5.00 or less

89 lost books for a total of \$2,200.35

18 accounts with 0-10 lost items

3 accounts with 11-20 lost items

0 accounts with 21-50 lost items

5 accounts with \$100.00 and up

77 accounts below \$100.00

Alamogordo Public Library FY25 Write Off Report
Outstanding Fines Levied in Date Range by Borrowers
July 1, 2020 through June 30, 2021

Borrower Name	Date of Fine	Fine Detail	Patron Total
ELIZABETH L ADLER	07/06/2020	Overdue items.	\$0.30
KATIE M ANIH	08/11/2020	Lost.	\$206.45
MORGAN D AVERY	08/24/2020	Overdue items.	\$1.60
ANDREW J BAKER	08/31/2020	Other.	\$5.00
DREW R BOHRMAN	12/31/2020	Overdue items.	\$0.70
JONATHAN C BURKE	08/27/2020	Overdue items.	\$80.00
CARMEN P BUTLER	08/11/2020	Lost.	\$24.00
MICHAEL R CANTIN	07/07/2020	Overdue items.	\$0.80
ELI A CASTORENA	07/27/2020	Overdue items.	\$7.00
JOSIAH R CHAVEZ	08/14/2020	Overdue items.	\$16.00
ESTHER A COBB	07/02/2020	Overdue items.	\$20.00
JACOB B COLEMAN	07/31/2020	Lost.	\$18.00
VIOLET A COLLINS	08/11/2020	Lost.	\$524.95
RITA H CONTRERAS	05/19/2021	Overdue items.	\$6.00
AUDREY M CORONADO	07/15/2020	Overdue items.	\$1.00
ENRIQUE CRUZ	07/20/2020	Overdue items.	\$1.30
DANIEL G DESANDRO	05/20/2021	Lost.	\$99.00
ALICIA R DOHERTY	11/09/2020	Overdue items.	\$241.00
LAUREN A DULL	10/14/2020	Overdue items.	\$0.50
JACKIE E ELLETT	02/03/2021	Overdue items.	\$0.40
HOPE M ENSMINGER	11/09/2020	Overdue items.	\$0.50
MICHAEL ESHLEMAN	06/16/2021	Overdue items.	\$0.40
LISA L FALLON	09/08/2020	Overdue items.	\$1.00
JUAN P FLORES-VELASQUEZ	06/08/2021	Overdue items.	\$1.00
DAVID FORTIN	08/11/2020	Lost.	\$61.00
PATRICIA L FRANCO	06/09/2021	Lost.	\$63.00
AMBER L FRANKS	07/01/2020	Damaged.	\$34.00
CHRISTA J GATTIS	04/30/2021	Overdue items.	\$1.40
MICHELLE C GONZALES	07/15/2020	Overdue items.	\$5.00
GRACE GONZALEZ	10/26/2020	Overdue items.	\$0.60
HOWARD S HANCOCK	01/11/2021	Overdue items.	\$10.50
ZACH D HEGGE	07/24/2020	Lost.	\$33.00
NICOLE A HENAO	09/14/2020	Overdue items.	\$2.50
KRISHNA J HILL	08/11/2020	Lost.	\$226.95
MARGARET A HOLGUIN	10/22/2020	Overdue items.	\$77.40
AVERY L HOOPER	12/17/2020	Overdue items.	\$0.90
JOHN T HOPPER	07/24/2020	Overdue items.	\$8.00
KYLYNN G JENKINS	07/24/2020	Lost.	\$188.40
SHARON D JENKINS	11/24/2020	Overdue items.	\$0.20
ELISHA W JENNINGS	06/07/2021	Other.	\$11.00
EGLENN-JANNAH T JOSSELYN	08/11/2020	Lost.	\$55.00
VALERIE L LASSEK	04/07/2021	Overdue items.	\$0.60
DIMAS C LUERAS	07/24/2020	Lost.	\$55.90
FLETCHER O MACK	07/27/2020	Overdue items.	\$3.60
JUAN L MAES	05/06/2021	Overdue items.	\$0.30
RACHEL N MARLOW	02/01/2021	Overdue items.	\$0.30
TAVARON N MARSHALL	09/16/2020	Overdue items.	\$64.00
AMBER N MONREAL	08/11/2020	Lost.	\$75.00

ALYX M MOREAU	09/11/2020	Overdue items.	\$284.00
IVAN J MOREAU	09/08/2020	Overdue items.	\$4.80
JOSIAH D MUNIZ	05/06/2021	Overdue items.	\$0.90
JORGE A NEGRETE	11/09/2020	Overdue items.	\$3.90
JAMES D OTERO	07/10/2020	Lost.	\$99.00
STEPHANIE J PAHL	11/24/2020	Overdue items.	\$1.10
STEPHEN PAN	04/12/2021	Overdue items.	\$0.70
RONALD I PATTERSON	07/13/2020	Overdue items.	\$10.00
HARRY C PHILLIPS	08/05/2020	Lost.	\$45.00
TIFFANY A POINDEXTER	04/16/2021	Lost.	\$49.90
ERIC R POOLE	06/30/2021	Overdue items.	\$6.00
TINA M RAMUS	02/10/2021	Overdue items.	\$15.00
MYRA K REED	04/01/2021	Overdue items.	\$3.20
CYNTHIA (CYNDI) RITCHIE	12/23/2020	Overdue items.	\$15.60
JOSEPH D ROCHA	08/11/2020	Lost.	\$9.00
GILLIAN M ROSS	06/30/2021	Overdue items.	\$8.00
MARTIN A SANCHEZ, JR	11/09/2020	Overdue items.	\$3.90
SAMANTHA L SCOTT	06/04/2021	Overdue items.	\$1.80
HEATHER A STANLEY	08/11/2020	Lost.	\$88.00
RHONDA STINNETT	07/17/2020	Overdue items.	\$4.50
DANIEL M SWANSON	05/28/2021	Overdue items.	\$1.80
EZEKIAL K SWANSON	06/01/2021	Overdue items.	\$2.60
BRENNAN A TEDFORD	03/05/2021	Overdue items.	\$0.60
BRETT A TEDFORD	07/14/2020	Overdue items.	\$20.70
LAURIE A TEDFORD	03/05/2021	Overdue items.	\$1.00
JOSEPH J TESSMAN	01/07/2021	Overdue items.	\$1.90
ALEJANDRO R TORRES	02/23/2021	Overdue items.	\$3.80
JEFFERSON T TURLA	04/05/2021	Overdue items.	\$0.50
BARBARA M TURPIN	07/06/2020	Overdue items.	\$18.95
ADRIAN D VASQUEZ	07/27/2020	Overdue items.	\$1.80
CLARENCE WALLACE	03/18/2021	Overdue items.	\$1.00
BABEE J WILLIAMS	04/30/2021	Overdue items.	\$0.30
TONYA G WILLIAMSON	06/08/2021	Overdue items.	\$5.00
STEPHEN L ZAJAC	08/04/2020	Overdue items.	\$4.80

Alamogordo PL Total

\$2,954.50

Memorandum

From: Sue Ashe, Accounting Manager

Date: April 24, 2025

Re: Miscellaneous Accounts Receivable Write-off Accounts

The amount of Miscellaneous Accounts Receivable write-off accounts submitted for City of Alamogordo Commission approval is \$21,428.58. This represents delinquent accounts through June 30, 2021. Please see the attached list.

CITY OF ALAMOGORDO
MISCELLANEOUS ACCOUNTS RECEIVABLE
WRITE-OFF LISTING
FY 2025
THRU JUNE 30.2021

Customer Name	Customer ID	Customer Type Description	Invoice Date	Unpaid Balance
Alamogordo Chamber of Commerce	495	Rental Income	7/6/2020	10.00
Otero County Assoc/Ret Citizen	1085	Rental Income	7/6/2020	10.00
GWC Consturction	1276	Tax-Landfill	9/4/2020	7.77
Rhino Environmental	1336	Solid Waste Authority	5/5/2021	128.46
Rhino Environmental	1336	Solid Waste Authority	6/7/2021	65.49
Rhino Environmental	1336	Solid Waste Authority	5/5/2021	16.76
Rhino Environmental	1336	Solid Waste Authority	6/7/2021	3.27
Fraternal Order of Eagles	1587	Abatement Actions	6/21/2021	415.09
Fraternal Order of Eagles	1587	GR Tax	6/21/2021	20.75
Madron, Linda	1929	Airport - Gas Useage	7/20/2020	4.36
Madron, Linda	1929	Airport - Gas Useage	8/14/2020	7.21
Madron, Linda	1929	Airport - Gas Useage	9/15/2020	5.82
Madron, Linda	1929	Airport - Gas Useage	10/29/2020	8.91
Madron, Linda	1929	Airport - Gas Useage	12/15/2020	9.72
Madron, Linda	1929	Airport - Gas Useage	12/15/2020	9.66
Madron, Linda	1929	Airport - Gas Useage	2/16/2021	11.31
Madron, Linda	1929	Airport - Gas Useage	2/25/2021	13.57
Madron, Linda	1929	Airport - Gas Useage	3/15/2021	13.20
Madron, Linda	1929	Airport - Gas Useage	4/30/2021	20.56
Madron, Linda	1929	Airport - Gas Useage	5/17/2021	17.12
Madron, Linda	1929	Airport - Gas Useage	6/21/2021	13.71
The Opportunity Center	2481	Rental Income	12/2/2020	100.00
Pet Sense	3571	Fire Safety Inspection	11/30/2020	100.00
Allsup's Store No. 338	3652	Fire Safety Inspection	10/15/2020	100.00
PW National O & M Inc.	3683	Public Works/Wastewater	10/5/2020	376.53
PW National O & M Inc.	3683	Public Works/Wastewater	10/5/2020	18.83
Allsup's Store No. 95	3701	Fire Safety Inspection	9/15/2020	100.00
Stacy, Rose	3819	Abatement Actions	7/2/2020	64.88
Stacy, Rose	3819	Abatement Actions	6/21/2021	16.06
Stacy, Rose	3819	Abatement Actions	7/2/2020	1,297.52
Stacy, Rose	3819	Abatement Actions	7/30/2020	400.00
Stacy, Rose	3819	Abatement Actions	6/21/2021	321.18
Seedorf & Zajac	3827	Abatement Actions	6/29/2021	133.12
Seedorf & Zajac	3827	Abatement Actions	6/29/2021	50.00
Chavez, Robert	3885	Abatement Actions	8/28/2020	568.52
Chavez, Robert	3885	Abatement Actions	8/28/2020	568.52

CITY OF ALAMOGORDO
MISCELLANEOUS ACCOUNTS RECEIVABLE
WRITE-OFF LISTING
FY 2025
THRU JUNE 30.2021

Chavez, Robert	3885	Abatement Actions	9/20/2020	200.00
Chavez, Robert	3885	Abatement Actions	9/20/2025	200.00
Chavez, Robert	3885	Abatement Actions	8/28/2020	28.43
Chavez, Robert	3885	Abatement Actions	8/28/2020	28.43
Fender, Charles & Janice E	3836	Abatement Actions	7/2/2020	32.27
Fender, Charles & Janice E	3836	Abatement Actions	6/21/2021	14.40
Fender, Charles & Janice E	3836	Abatement Actions	7/2/2020	645.38
Fender, Charles & Janice E	3836	Abatement Actions	7/30/2020	200.00
Fender, Charles & Janice E	3836	Abatement Actions	6/21/2021	287.92
Kern Family Trust	3903	Adminstration Fee	6/21/2021	35.77
Wofford Motorsports	3936	Effluent Water	9/4/2020	1.23
Wofford Motorsports	3936	Effluent Water	6/7/2021	4.05
Alamo Jump	4091	Fire Safety Inspection	9/15/2020	100.00
Guzman Construction Solutions	4114	Effluent Water	10/5/2020	70.42
Guzman Construction Solutions	4114	Effluent Water	11/4/2020	40.52
Guzman Construction Solutions	4114	Effluent Water	12/2/2020	37.85
Guzman Construction Solutions	4114	Effluent Water	1/5/2021	47.29
Guzman Construction Solutions	4114	Effluent Water	2/5/2021	67.25
Guzman Construction Solutions	4114	Effluent Water	12/2/2020	1.89
Guzman Construction Solutions	4114	Effluent Water	1/5/2021	2.36
Guzman Construction Solutions	4114	Effluent Water	2/5/2021	3.36
Heisinger, Michael	4199	City Reimbursement	11/16/2020	900.00
Speedway	4202	Fire Safety Inspection	11/30/2020	100.00
Speedway	4202	Fire Safety Inspection	12/15/2020	200.00
Freeman, Pauline	4253	Abatement Actions	8/21/2020	308.03
Freeman, Pauline	4253	Abatement Actions	9/15/2020	200.00
Freeman, Pauline	4253	Abatement Actions	8/21/2020	15.40
Supreme Abatement Constructors	4273	Solid Waste Authority	7/6/2020	148.00
Supreme Abatement Constructors	4273	Solid Waste Authority	7/6/2020	7.40
Bones, Jesse	4290	APD Misc Reimbursement	9/15/2020	121.24
USAF-HAFB 54 Fighter Group	4291	User Fees	7/13/2020	3,845.60
USAF-HAFB 54 Fighter Group	4291	User Fees	7/14/2020	192.28
CRI	4292	Fire Safety Inspection	7/13/2020	100.00
CRI	4292	Fire Safety Inspection	8/21/2020	200.00
SAAR, Timothy Ryan	4296	Abatement Actions	7/23/2020	931.56
SAAR, Timothy Ryan	4296	Abatement Actions	8/18/2020	200.00
SAAR, Timothy Ryan	4296	Abatement Actions	7/23/2020	46.58
Dollar Tree	4305	Fire Safety Inspection	8/14/2020	100.00
NAPA Auto Parts	4308	Fire Safety Inspection	8/21/2020	100.00

CITY OF ALAMOGORDO
 MISCELLANEOUS ACCOUNTS RECEIVABLE
 WRITE-OFF LISTING
 FY 2025
 THRU JUNE 30,2021

Burger King	4309	Fire Safety Inspection	9/30/2020	200.00
Burger King	4309	Fire Safety Inspection	10/29/2020	500.00
Circle K	4310	Fire Safety Inspection	8/21/2020	100.00
Fairfield Inn by Marriott	4313	Fire Safety Inspection	9/4/2020	100.00
Simpson & Lang & Lang	4314	Abatement Actions	9/4/2020	247.19
Simpson & Lang & Lang	4314	Abatement Actions	9/4/2020	12.36
Simpson & Lang & Lang	4314	Abatement Actions	9/30/2020	200.00
Eddue's Burritos	4316	Fire Safety Inspection	10/15/2020	200.00
Autry, Kristin	4317	Insurance Premiums	9/15/2020	6.46
Autry, Kristin	4317	Insurance Premiums	9/15/2020	107.46
Autry, Kristin	4317	Insurance Premiums	9/15/2020	3.00
Autry, Kristin	4317	Insurance Premiums	9/15/2020	0.55
Chandi Venture LLC	4319	Public Works/Wastewater	9/30/2020	2,257.42
Chandi Venture LLC	4319	Public Works/Wastewater	9/30/2020	1,314.63
Chandi Venture LLC	4319	Public Works/Wastewater	9/30/2020	178.60
Dollar General	4322	Fire Safety Inspection	10/15/2020	100.00
Dollar General	4325	Fire Safety Inspection	10/29/2020	100.00
Vazquez, America Tarin	4327	APD Misc Reimbursement	11/16/2020	200.00
Harmon, Gary	4329	City Reimbursement	11/30/2020	165.00
Terracon	4330	Fire Safety Inspection	11/30/2020	100.00
Talk 4 Less Wireless	4331	Fire Safety Inspection	11/30/2020	100.00
Chavez-Garnett, Jacob	4341	Street Signs	4/15/2021	132.03
B&B Welding Inc	4343	Effluent Water	6/7/2021	6.22
Contreras-Chavez, Nicholette	4352	City Reimbursement	6/21/2021	56.75
Nunn, W A & Josie	4353	Abatement Actions	6/21/2021	148.10
Picach Peak Brewery	4356	Fire Safety Inspection	6/29/2021	100.00

21,428.58

21,428.58

AGENDA REPORT

CITY OF ALAMOGORDO

CITY COMMISSION

Meeting Date: 6/10/2025

Report Date: 06/03/2025

Report No: 6.

Submitted By: Stephanie Hernandez

Subject: Consider, and act upon, the Investment Report for the quarter ending March 31, 2025 in accordance with the City of Alamogordo Investment Ordinance. (*Sue Ashe, Accounting Manager*)

Fiscal Impact:

Amount Budgeted:

Fund:

Additional Fiscal Impact: None

Recommendation: Accept the Quarterly Investment Report for the period ending March 31, 2025.

Background: The City of Alamogordo ended the quarter with an investment portfolio totaling \$ 89,451,775
The portfolio was made up of:

State Investment Pool	\$ 6,347	or	0.01%
Short Term Investments	\$ 7,211,214	or	8.00%
US Treasury Notes/Agency Bonds	\$ 57,077,338	or	63.32%
Certificates of Deposits	\$ 25,852,369	or	28.67%
Total Investments:	\$ 90,147,268		100.00%

Total gains (losses) for the quarter ended March 31, 2025 on maturities and/or called agency notes were \$0.
Interest earned during the quarter on a cash basis was \$730,765.

Interest Income Budget Comparison for all Funds is as follows:

Interest Earned Budget	\$ 1,883,014
Interest Received to Date	\$ 2,127,914 113.01% of budget

Note: The investments mature at different times throughout the year and 56.88% of the investments mature within three years. They are reinvested as they mature, so that they continue to roll over to be available for projects when needed. The difference between the above total and the Investment Summary is accrued interest of \$53,274.61

INSTITUTION INVESTED IN	INV TYPE	CUSIP	INVESTMENT AMOUNT BOOK VALUE	MARKET VALUE	MARKET GAIN (LOSS)	RATE OF RETURN	MATURITY DATE	PURCHASE DATE
ST. INVESTMENT POOL - COA	ST. INVEST POOL-COA		6,346.78	\$6,346.78	0	1.907%	DAILY	N/A
	CD		-	-	0	1.250%	02/07/26	02/07/18
	CD		-	-	0	1.250%	03/22/26	03/22/18
First Savings Bank (CD# 81187231)	CD		603,473.50	603,473.50	0	0.800%	02/11/29	02/10/19
First Savings Bank (CD# 81187926)	CD		293,556.08	293,556.08	0	1.250%	03/12/28	03/12/18
	CD		-	-	0	1.000%	02/07/26	02/07/18
First Savings Bank (CD# 13401520)	CD		1,146,479.14	1,146,479.14	0	1.000%	03/12/26	03/12/18
First Savings Bank (Money Market 2072498156)	MM		1,528,878.12	1,528,878.12		1.000%		02/22/23
	CD		-	-	0	1.650%	02/08/23	02/08/18
Pioneer Bank (CD#30100640)	CD		294,372.35	294,372.35	0	1.600%	02/12/26	02/12/18
Bank of the West (CD#029771907)	CD		0.16	0.16	0	1.600%	03/20/26	03/20/18
Washington Federal (CD# 172-200282-9)	CD		8.00	8.00	0	2.050%	03/22/23	03/22/18
	CD		-	-	0	1.250%	04/09/23	04/09/18
Moreton (Celtic Bk Salt Lake City Utah)	CD	15118RUW5	249,923.68	\$249,655.00	(269)	1.450%	04/17/25	04/17/20
Moreton (Apex Bk Camden)	CD	03753XBK5	250,000.00	\$249,112.50	(888)	0.950%	05/08/25	05/08/20
Moreton (Malaga Bk Palos Verdes)	CD	56102AAH9	250,000.00	\$248,532.50	(1,468)	0.650%	05/28/25	05/28/20
Moreton (Merrick BK South Jordan)	CD	59013KHV1	250,000.00	\$248,567.50	(1,433)	0.800%	05/29/25	05/29/20
Moreton (Financial Fed Svgs Bk)	CD	31749TBJ5	250,000.00	\$248,507.50	(1,493)	0.650%	05/29/25	05/29/20
Moreton (Jonesbror ST Bk)	CD	48040PGX7	250,000.00	\$248,567.50	(1,433)	0.800%	05/29/25	05/29/20
Moreton (Profinium Finl Inc.)	CD	74316VEZ4	250,000.00	\$248,650.00	(1,350)	0.500%	05/29/25	05/29/20
Moreton (Preferred Bk Los Angeles)	CD	740367LK1	250,000.00	\$247,607.50	(2,393)	0.550%	07/02/25	07/02/20
Moreton (Enterprise BK NA NB)	CD	29367QCZ9	250,000.00	\$240,702.50	(9,298)	0.850%	06/05/26	06/05/20
Moreton (Vision Bk St Louis PK)	CD	92834ABN5	250,000.00	\$247,925.00	(2,075)	0.600%	06/30/25	06/30/20
Moreton (Tandem Bk Tucker)	CD	87537YAB0	249,883.22	\$247,947.50	(1,936)	0.550%	06/23/25	06/22/20
Moreton (Farmers & Merchants BK Col)	CD	30781JAP5	249,893.84	\$246,900.00	(2,994)	0.500%	07/29/25	07/29/20
Moreton (Texas Exchange Bk Crowley)	CD	88241TJB7	249,798.29	\$240,122.50	(9,676)	0.950%	07/17/26	07/17/20
Moreton Lincoln 1st BK Lincoln Pk)	CD	53362LBE3	249,893.84	\$246,607.50	(3,286)	0.500%	08/11/25	08/12/20
Moreton (Northeast Cmnty Bk White)	CD	664122AF5	249,904.45	\$246,337.50	(3,567)	0.450%	08/20/25	08/20/20
Moreton (Bank3 Memphis Tenn)	CD	06653LAP5	249,915.07	\$246,092.50	(3,823)	0.400%	08/28/25	08/28/20
Moreton (Home LN Invt Bk F S B Warwick)	CD	43719LAF2	249,915.07	\$246,092.50	(3,823)	0.400%	08/29/25	08/31/20
Moreton (Bridgewater Bk Bloomington)	CD	108622KT7	249,915.07	\$245,650.00	(4,265)	0.400%	09/16/25	09/18/20
Moreton (American Comm Bk NA Bremen GA)	CD	02519TBB1	249,915.07	\$245,502.50	(4,413)	0.400%	09/22/25	09/22/20
Moreton (First Natl Bk Amer E Lansing)	CD	32110YQS7	249,915.07	\$245,430.00	(4,485)	0.400%	09/25/25	09/25/20
Moreton (JPMorgan Chase Bk)	CD	48128UNC9	249,498.63	\$245,347.50	(4,151)	0.400%	09/30/25	09/30/20
Moreton (Insbank Nashville Tenn)	CD	45776NDV5	244,916.77	\$240,398.90	(4,518)	0.400%	09/30/25	10/15/20
Moreton (Magnolia BK INC KY)	CD	559582AL5	249,915.07	\$249,190.00	(725)	0.400%	04/30/25	10/30/20
Moreton (Uinta BK MTN View WYO)	CD	903572EX9	249,915.07	\$244,572.50	(5,343)	0.400%	10/30/25	10/30/20
Moreton (Old Dominion Natl Bk North CD)	CD	679585AS8	249,915.07	\$244,215.00	(5,700)	0.400%	11/13/25	11/13/20
Moreton (Oakstar Bk NA Springfield MO)	CD	67389LAR4	249,915.07	\$243,967.50	(5,948)	0.400%	11/20/25	11/20/20
Moreton (Landmark Community Bank)	CD	51507LCA0	249,904.45	\$243,992.50	(5,912)	0.450%	11/25/25	11/25/20
Moreton (Security Bk & TR CO Paris CD)	CD	814010CK8	250,000.00	\$235,912.50	(14,088)	0.450%	11/13/26	11/13/20
Moreton (Bank Grove Okla)	CD	06246PCB9	249,915.07	\$242,530.00	(7,385)	0.400%	01/22/26	01/22/21
Moreton (Connectone Bk Englewood)	CD	20786ADE2	249,904.45	\$242,627.50	(7,277)	0.450%	01/22/26	01/22/21
Moreton (BankUnited Natl Assn)	CD	066519QC6	250,000.00	\$242,855.00	(7,145)	0.550%	01/22/26	01/22/21
Moreton (Chambers BK Davnille AK)	CD	157767AG9	250,000.00	\$242,552.50	(7,448)	0.450%	01/27/26	01/27/21
Moreton (Metropolitan Cap Bk Chicago IL)	CD	591803CA7	250,012.38	\$236,150.00	(13,862)	0.550%	11/18/26	02/19/21
Moreton (Legacy Bk & Tr CO, Rogersville)	CD	52470QAS3	249,904.45	\$241,867.50	(8,037)	0.450%	02/26/26	02/26/21
Moreton (Sunwest Bak Irvine Calif)	CD	86804DCT3	249,851.37	\$234,332.50	(15,519)	0.700%	03/05/27	03/05/21
Moreton (FNB Oxford BK)	CD	30259XAW2	249,840.75	\$234,267.50	(15,573)	0.750%	03/19/27	03/19/21
Moreton (Home Savings Bk Chanute KS)	CD	43733WAH6	248,991.78	\$234,547.50	(14,444)	0.800%	03/19/27	03/19/21
Moreton (Goldman Sachs Bk USA N Y)	CD	38149MWH2	249,808.90	\$241,182.50	(8,626)	0.900%	05/19/26	05/19/21
Moreton (Peoples Svgs BK)	CD	71224LAB0	249,861.99	\$241,380.00	(8,482)	0.650%	05/19/26	05/19/21
Moreton (Sandhills St Bk Bassett NEB)	CD	800037AP8	249,830.14	\$233,177.50	(16,653)	0.800%	05/21/27	05/21/21
Moreton (National BK Comm Superior)	CD	633368FE0	249,872.60	\$240,307.50	(9,565)	0.600%	05/21/26	05/21/21
Moreton (Poppy Bk Santa Rosa Calif)	CD	73319FBB4	249,915.07	\$246,845.00	(3,070)	0.400%	07/28/25	05/28/21
Moreton (Spring Bk Bronx NY)	CD	849430BM4	250,000.00	\$239,865.00	(10,135)	0.500%	05/28/26	05/28/21
Moreton (First Bk Hamilton New Jersey)	CD	319137AZ8	250,000.00	\$248,057.50	(1,943)	0.350%	06/11/25	06/11/21

INSTITUTION INVESTED IN	INV TYPE	CUSIP	INVESTMENT AMOUNT BOOK VALUE	MARKET VALUE	MARKET GAIN (LOSS)	RATE OF RETURN	MATURITY DATE	PURCHASE DATE
Moreton (Pinnacle Bk Jasper ALA)	CD	723451BX7	250,000.00	\$239,612.50	(10,388)	0.500%	06/11/26	06/11/21
Moreton (Southeast Bank Athens Tenn)	CD	84133PFD5	250,000.00	\$239,765.00	(10,235)	0.600%	06/17/26	06/17/21
Moreton (Denver Svgs Bk Iowa)	CD	249398BZ0	250,000.00	\$239,457.50	(10,543)	0.600%	06/28/26	06/28/21
Moreton (Security St Bk Scott City KS)	CD	81489RCE8	250,000.00	\$247,600.00	(2,400)	0.450%	06/30/25	06/29/21
Moreton (One Cmnty Bk Ore Wis)	CD	682325AH8	250,000.00	\$243,245.00	(6,755)	0.500%	12/29/25	06/29/21
Moreton (National Bk New York City)	CD	634116CX3	250,000.00	\$241,240.00	(8,760)	0.500%	03/30/26	06/30/21
Moreton (Toyota Finl Svgs BK)	CD	89235MLE9	250,000.00	\$239,935.00	(10,065)	0.950%	07/29/26	07/29/21
Moreton (Prime Alliance BK Utah)	CD	74160NHL7	250,000.00	\$225,720.00	(24,280)	1.000%	07/31/28	07/30/21
Moreton (Sallie Mae Bk Murray Utah)	CD	795451AT0	250,000.00	\$239,725.00	(10,275)	1.050%	08/25/26	08/25/21
Moreton (Availa Bk)	CD	05290BAA1	250,000.00	\$246,117.50	(3,883)	0.400%	08/27/25	08/27/21
Moreton (Nebraskaland Natl Bk)	CD	63970QFY7	250,013.71	\$241,905.00	(8,109)	0.500%	02/27/26	09/08/21
Moreton (Farm Bur Bk FSB Sparks Nev)	CD	307660LN8	250,000.00	\$224,627.50	(25,373)	0.950%	09/08/28	09/10/21
Moreton (Henderson ST Bk Neb)	CD	425246AY1	250,000.00	\$223,632.50	(26,368)	0.850%	09/18/28	09/17/21
Moreton (Grant CNTY Bank Ulysses Kans)	CD	38762PDW9	250,000.00	\$231,385.00	(18,615)	0.150%	01/15/27	12/15/21
Moreton (Fidelity Co-Operative Bk)	CD	316077DW3	250,000.00	\$237,587.50	(12,413)	0.150%	01/26/27	01/26/22
Moreton (Discover BK Greenwood Del)	CD	254673F76	250,000.00	\$245,382.50	(4,618)	3.200%	06/01/27	06/01/22
Moreton (Capital One Bank)	CD	14042THS9	250,000.00	\$246,192.50	(3,808)	3.400%	07/20/27	07/20/22
Moreton (Saco & Biddeford Svgs)	CD	78577THR9	250,000.00	\$246,445.00	(3,555)	3.450%	07/21/27	07/21/22
Moreton (Drake Bk St Paul Minn)	CD	26144KAS6	250,000.00	\$245,610.00	(4,390)	3.450%	01/21/28	07/22/22
Moreton (Capital Cmnty BK Inc Provo UT)	CD	140051BD0	250,000.00	\$245,180.00	(4,820)	3.500%	07/24/28	07/22/22
Moreton (Peopless Sec Bk & TR Co)	CD	712303AX4	250,000.00	\$250,160.00	160	4.650%	02/10/27	02/10/23
Moreton (Parkside Finl Bk & TR Clay)	CD	70147AEM2	250,000.00	\$250,102.50	103	4.500%	08/03/27	02/03/23
Moreton (Farmers ST BK Lagrange Ind)	CD	310567AH5	250,000.00	\$250,057.50	58	4.500%	02/03/28	02/03/23
Moreton (FNNB Bk Newton Iowa)	CD	30259DAB2	250,000.00	\$250,080.00	80	4.600%	02/03/28	02/03/23
Moreton (Bank Hope LA)	CD	062683JB4	245,000.00	\$245,198.45	198	5.150%	06/14/28	06/14/23
Moreton (STRUUV BK WICHITA KANS)	CD	86368LAK4	250,000.00	\$250,077.50	78	5.150%	06/21/28	06/21/23
Moreton (Timberland & BK Hoquiam WA)	CD	88709RAP4	250,000.00	\$250,097.50	98	5.200%	06/23/28	06/23/23
Moreton (KCB BK Lakin Kans)	CD	48669KAA4	250,026.08	\$250,092.50	66	5.250%	06/21/28	06/21/23
Moreton (First Keystone Cmnty Bk)	CD	32065RAN5	250,000.00	\$250,127.50	128	5.500%	09/21/28	09/21/23
Moreton (Bankers Bk Madison)	CD	06610RCK3	250,000.00	\$247,507.50	(2,493)	3.800%	07/19/28	01/19/24
Moreton (Citizens Bk Batesville)	CD	173477BY5	250,000.00	\$247,600.00	(2,400)	3.850%	01/19/29	01/19/24
Moreton (New Rep Bk Charlotte North)	CD	64832JAW8	250,000.00	\$250,012.50	13	4.650%	11/24/26	05/24/24
Moreton (Frontier BK Madison NE)	CD	35907XFS1	250,000.00	\$250,037.50	38	4.650%	05/10/27	05/10/24
Moreton (Northwest BK Boise Idaho)	CD	66736ACK3	250,000.00	\$250,070.00	70	4.600%	05/28/27	05/29/24
Moreton (Stanley Bk)	CD	61768UN60	250,000.00	\$250,262.50	263	5.200%	05/31/29	05/31/24
Moreton (Southern Bancorp BK ARK)	CD	84223QBQ9	250,000.00	\$250,102.50	103	4.700%	06/25/31	06/25/24
Moreton (Bank Utah Ogden Utah)	CD	065427BX3	250,000.00	\$248,187.50	(1,813)	3.500%	09/28/29	09/25/24
Moreton (Security First Bk Lincoln Neb)	CD	81425PBT7	250,000.00	\$249,302.50	(698)	3.600%	09/28/29	09/25/24
Moreton (Maple City Svgs Bank)	CD	56511PBK3	250,000.00	\$244,770.00	(5,230)	3.500%	10/12/27	10/11/24
Moreton (Bankwest Inc Pierre SD)	CD	06652CJD4	250,000.00	\$241,785.00	(8,215)	3.600%	10/11/29	10/11/24
Moreton (First Premier Bk Sioux Falls)	CD	33610RVX8	250,000.00	\$244,025.00	(5,975)	3.600%	10/18/30	10/18/24
Moreton (Merit Bk Huntsville, AL)	CD	58986LAG4	250,000.00	\$250,020.00	20	4.050%	01/28/30	01/28/25
Moreton (Method Bk Wyandotte Okla)	CD	59151MBR4	250,000.00	\$249,987.50	(13)	4.350%	03/06/29	03/06/25
Moreton (First Finl Bk Dakota)	CD	32022RZF7	250,000.00	\$248,412.50	(1,588)	3.900%	03/24/28	03/25/25
Moreton (Freddie Mac)	FreddieMac	3134GXDF8	1,000,337.94	\$947,230.00	(53,108)	0.700%	11/24/26	12/11/20
Moreton (Freddie Mac)	FreddieMac	3134GW6C5	997,787.20	\$950,860.00	(46,927)	0.800%	10/28/26	04/05/21
Moreton (Federal Natl Mtg Assn)	Fed Natl Mtg Assn	3135G06L2	1,498,263.35	\$1,421,985.00	(76,278)	0.875%	12/18/26	04/05/21
Moreton (Federal Home Loan Bank)	Fed Natl Mtg Assn	3130ALDA9	1,995,863.80	\$1,888,780.00	(107,084)	1.000%	02/26/27	04/05/21
Moreton (Farmer Mac)	Farmer Mac	31422XDX7	1,000,083.33	\$968,850.00	(31,233)	0.830%	03/27/26	04/05/21
Moreton (Federal Farm Credit Bank)	Federal Farm	3133EM2C5	499,413.27	\$478,005.00	(21,408)	0.710%	08/10/26	08/11/21
Moreton (Federal Farm Credit Bank)	Federal Farm	3133ELN34	997,440.00	\$932,870.00	(64,570)	0.875%	06/22/24	09/10/21
Moreton (Federal Farm Credit Bank)	Federal Farm	3133EM3Q3	1,000,000.00	\$897,830.00	(102,170)	1.290%	02/26/26	09/10/21
Moreton (Federal Home Loan banks)	Federal Home	3130AKYH3	997,870.00	\$943,740.00	(54,130)	0.830%	02/10/27	09/13/21
Moreton (Federal Home Loan banks)	Federal Home	3130AKYH3	993,000.00	\$943,740.00	(49,260)	0.830%	02/10/27	09/24/21
Moreton (Federal Farm Credit Bank)	Federal Farm	3133ENBR0	1,000,000.00	\$933,720.00	(66,280)	1.300%	10/20/27	10/25/21

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Moreton (Federal Farm Credit Bank)	Federal Farm	3133EMUB6	999,494.57	\$930,860.00	(68,635)	1.300%	03/23/28	12/13/21
Moreton (Federal Farm Credit Bank)	Federal Farm	3133ENAW0	499,336.52	\$458,050.00	(41,287)	1.300%	10/12/28	12/13/21
Moreton (Federal Home Loan Banks)	Federal Home	3130ALGL2	498,063.74	\$473,625.00	(24,439)	1.300%	02/26/27	12/17/21
Moreton (Federal Home Loan Banks)	Federal Home	3130AQUT8	998,902.89	\$962,810.00	(36,093)	2.010%	02/17/27	02/17/22
Moreton (Federal Farm Credit Bank)	Federal Farm	3133ENSU5	1,000,000.00	\$976,420.00	(23,580)	2.860%	03/29/27	03/30/22
Moreton (Federal Farm Credit Bank)	Federal Farm	3133ENST8	1,076,096.16	\$1,059,971.50	(16,125)	2.770%	03/30/26	03/31/22
Moreton (Federal Home Loan Bank)	Federal Home	3130ARGQ8	1,000,000.00	\$976,040.00	(23,960)	2.875%	04/14/27	04/14/22
Moreton (Freddie Mac)	FreddieMac	3134GXRM8	1,000,000.00	\$987,570.00	(12,430)	3.550%	05/18/27	05/18/22
Moreton (Federal Farm Credit Bank)	Federal Farm	3133ENVL1	996,444.29	\$986,990.00	(9,454)	3.840%	04/27/28	08/25/22
Moreton (Federal Farm Credit Bank)	Federal Farm	3133ENYM6	997,469.06	\$985,000.00	(12,469)	3.780%	06/08/28	08/30/22
Moreton (Federal Farm Credit Bank)	Federal Farm	3133ENG53	1,500,000.00	\$1,492,695.00	(7,305)	4.070%	08/16/28	08/30/22
Moreton (Federal Home Loan Bank)	Federal Home	3130ASV22	1,000,000.00	\$997,340.00	(2,660)	3.750%	08/28/25	08/30/22
Moreton (Federal Home Loan Bank)	Federal Home	3130ASZ69	1,500,000.00	\$1,492,845.00	(7,155)	4.050%	08/27/27	08/30/22
Moreton (Federal Farm Credit Bank)	Federal Farm	3133ENF96	1,000,000.00	\$996,670.00	(3,330)	3.960%	08/17/26	08/30/22
Moreton (Federal Home Loan bank)	Federal Home	3130AVLU4	1,000,008.71	\$999,940.00	(69)	4.850%	04/25/28	04/25/23
Moreton (Federal Home Loan Bank)	Federal Home	3130B0N47	999,750.00	\$1,001,580.00	1,830	5.000%	03/26/29	04/17/24
Moreton (Federal Home Loan Bank)	Federal Home	3130B2DX0	\$500,640.16	\$498,985.00	(1,655)	4.550%	11/27/26	08/27/24
Moreton (Farmer Mac)	Farmer Mac	31424WMK5	\$1,002,014.21	\$998,520.00	(3,494)	4.690%	08/12/27	08/19/24
Moreton (Freddie Mac)	Federal Farm	3134HACV3	\$997,350.03	\$993,560.00	(3,790)	4.300%	08/07/29	08/19/24
Moreton (Federal Farm Credit Bank)	Federal Farm	3133ERPD7	\$1,003,251.03	\$997,300.00	(5,951)	5.000%	08/12/30	08/19/24
Moreton (Federal Farm Credit Bank)	Federal Farm	3133ERRF0	\$1,507,013.09	\$1,498,545.00	(8,468)	5.140%	11/28/29	09/06/24
Moreton (Federal Farm Credit Bank)	Federal Farm	3133ERRQ6	\$1,506,480.83	\$1,498,620.00	(7,861)	5.190%	02/28/30	09/06/24
Moreton (Federal Home Loan Bank)	Federal Home	3130B2N68	\$1,004,063.59	\$993,070.00	(10,994)	4.700%	09/12/30	09/18/24
Moreton (Federal Home Loan Bank)	Federal Home	3130B2QP3	\$1,003,898.32	\$1,000,230.00	(3,668)	4.900%	06/23/31	09/23/24
Moreton (Federal Farm Credit Bank)	Federal Farm	3133ERWL1	\$999,250.00	\$998,410.00	(840)	4.440%	04/07/28	10/30/24
Moreton (Federal Home Loan Bank)	Federal Home	3130B2UT0	\$986,450.39	\$994,350.00	7,900	4.300%	09/26/29	10/09/24
Moreton (Federal Home Loan Bank)	Federal Home	3130B2Y41	\$999,640.13	\$990,550.00	(9,090)	4.100%	09/29/29	10/09/24
Moreton (Federal Farm)	Federal Farm	3133ERVQ1	\$1,500,000.00	\$1,499,010.00	(990)	4.780%	10/01/30	10/30/24
Moreton (Federal Home Loan Bank)	Federal Home	3130B2ZF5	\$995,000.00	\$983,570.00	(11,430)	4.000%	10/02/30	10/09/24
Moreton (Federal Home Loan Bank)	Federal Home	3130B2ZP3	\$1,021,310.00	\$1,001,630.00	(19,680)	4.000%	10/07/31	10/09/24
Moreton (Federal Home Loan Bank)	Federal Home	3134HAC35	\$995,000.00	\$993,950.00	(1,050)	4.375%	11/26/29	11/27/24
Moreton (Federal Farm Credit Bank)	Federal Farm	3133ERB26	\$1,002,750.00	\$997,890.00	(4,860)	5.000%	11/14/31	11/27/24
Moreton (Federal Home Loan Bank)	Federal Home	3130B3P64	\$1,003,000.00	\$1,001,620.00	(1,380)	5.150%	11/18/32	11/27/24
Moreton (Fannie Mae)	Fannie Mae	3136GA2J7	\$2,008,201.61	\$1,999,920.00	(8,282)	4.750%	09/05/29	12/12/25
Moreton (Federal Farm Credit Bank)	Federal Farm	3133ERJ28	\$2,009,200.00	\$2,002,360.00	(6,840)	4.760%	12/10/29	12/12/25
Moreton (Federal Home Loan Bank)	Federal Home	3130B44K4	\$997,750.00	\$1,000,810.00	3,060	4.820%	06/26/30	01/28/25
Moreton (Federal Farm Credit Bank)	Federal Farm	3133ERB26	\$1,001,000.00	\$997,890.00	(3,110)	4.760%	11/14/31	01/17/25
Moreton (Fannie Mae)	Fannie Mae	3135GAZX2	\$997,250.00	\$994,570.00	(2,680)	4.250%	11/26/29	02/27/25
Moreton (Federal Home Loan Mtg Corp)	Federal Farm	3134HBB C4	\$998,000.00	\$993,510.00	(4,490)	4.300%	02/27/30	02/27/25
Moreton (Federal Farm Credit Bank)	Federal Farm	3133ERVP3	\$998,200.00	\$998,850.00	650	4.900%	04/01/31	02/12/25
Moreton (Federal Home Loan Mtg Corp)	Federal Home	3134HBD M0	\$1,995,000.00	\$1,993,240.00	(1,760)	4.250%	03/27/30	03/27/25
AVERAGE							150	
Wells Fargo BS securities transferred to Moreton Capital Markets May 20, 2016								
Moreton Capital Markets Money Market and Cash			\$7,211,214.49	\$7,221,214.49				
Wells Fargo ST Money Market 6810881786			-	\$0.00				
Wells Fargo - PHA account			-	\$0.00				
TOTAL			90,147,268	88,584,397				
US Treasury Notes/Agency Bonds - WF / RBC			57,077,338.22	63.32%				
State Investment Pool			\$6,346.78	0.01%				
Certificate of Deposits			25,852,368.89	28.68%				
Money Market Accounts			7,211,214.49	8.00%				
			90,147,268.38	100.00%				

CITY OF ALAMOGORDO
COLLATERALIZATION SUMMARY REPORT

MONTH CLOSING: **March 31, 2025**

<u>Financial Institution</u>	<u>Amount of City Funds</u>	<u>FDIC Amount</u>	<u>Amount Uninsured</u>	<u>Required Collateral per NMSA 1978 6-10-17</u>	<u>Amount to be Collateralized</u>	<u>Collateral Pledged by Financial Institutions</u>	<u>Over/(Under) Pledged</u>	<u>At Risk</u>
1) State Treasurer's Pool - COA	\$ 6,347	n/a			-			-
Wells Fargo	\$ 617,821							
Wells Fargo - PHA	\$ -	-	\$ -					
	\$ 617,821	250,000	\$ 367,821	50.00%	183,910	421,061.23	237,151	(53,240)
2) Moreton Capital Markets								
a. Cash and Money Market	\$ 7,211,214	7,211,214						
Certificates of Deposit	\$ 21,985,602	21,985,602	\$ -					
b. Securities	\$ 57,077,338	n/a						
	\$ 86,274,154							
First National - Alamogordo	\$ 10,169,014	250,000	\$ 9,919,014	50.00%	4,959,507	6,115,900.39	1,156,393	3,803,114
First Savings Bank	\$ 3,572,387	250,000	\$ 3,322,387	50.00%	1,661,193	3,913,222.70	2,252,029	(590,836)
Bank '34	\$ -	-	\$ -	50.00%	-	-	-	-
Pioneer Bank	\$ 294,372	250,000	\$ 44,372	50.00%	22,186	179,312.43	157,126	(134,940)
Bank of the West	\$ 0	-	\$ 0	50.00%	0	-	(0)	0
Washington Federal	\$ 8	-	\$ 8	50.00%	4	-	(4)	8
3) New Mexico Finance Authority	\$ 2,181,604	n/a						
TOTAL	\$ 103,115,707		\$ 13,653,602		6,826,801	10,629,496.75	\$ 3,802,696	\$ 3,024,106

- 1) These funds are invested in 7-day and 14 day Treasury bills and fully-collateralized bank deposits; per NM STO correspondence Feb. 27, 2009. Per State Treasurer's Investment Policy authorized investments are U.S. Govt. Obligations, Investment Grade commercial paper, AA rated or better Corporate bonds, asset-backed obligations, and etc. (pages 4-8). - Per LGIP statements - New MexiGROW LGIP deposits are not guaranteed or insured by any bank, the State of New Mexico, the Federal Deposit Insurance Corporation, the Federal Reserve Board, or any other agency. New MexiGROW LGIP deposits involve certain investment risks. Yield and total return may fluctuate and are not guaranteed.
- 2) Moreton Capital Markets - transferred on May 2016 from WFBS, which included RBC
 - a. Securities and cash are protected up to \$500,000 (including a \$250,000 limit for cash only)
 - b. Federal Home Loan Notes, Freddie Mac, Fannie Mae, etc. are backed by the full faith and credit of the U.S. government.
- 3) NMFA is a governmental agency which must itself comply with state investment policies

**CITY OF ALAMOGORDO
ANALYSIS OF INVESTMENT AND YIELDS
TWELVE MONTHS ENDED**

MONTH	(1) TOTAL INVESTMENTS	(2) RETURN ON INVESTMENTS	(3) YIELDS ON INVESTMENTS	TOTAL RETURN ON INVESTMENTS
April 2024	87,900,436	215,592	2.943%	215,592
May 2024	88,008,861	108,425	1.478%	108,425
June 2024	88,085,951	77,090	1.050%	77,090
July 2024	88,287,821	201,870	2.744%	201,870
August 2024	88,586,291	298,470	4.043%	298,470
September 2024	88,898,474	312,183	4.214%	312,183
October 2024	89,066,777	168,304	2.268%	168,304
November 2024	89,192,194	125,417	1.687%	125,417
December 2024	89,475,170	282,976	3.795%	282,976
January 2025	89,555,324	80,154	1.074%	80,154
February 2025	89,918,439	363,115	4.846%	363,115
March 2025	90,200,543	282,104	3.753%	282,104
ANNUAL AVERAGE	88,931,357	209,642	2.8246%	\$209,642
12 MONTH TOTALS		2,515,699	2.8288%	2,515,699
			This Quarter	725,373

- (1) AVERAGE TOTAL INVESTMENTS (BOOK VALUE)
(2) ALL RETURNS AND YIELDS ARE CALCULATED ON A CASH BASIS
(3) AVERAGE YIELD ON INVESTMENTS

CITY OF ALAMOGORDO
INVESTMENT SUMMARY
BY FUND
March 31, 2025

FUND NO.	FUND DESCRIPTION	PER FUND INVESTMENT
11	GENERAL OPERATING	12,835,423.89
21	D.A.R.E. DONATIONS	7,231.42
28	POLICE CONTINGENCY	57,832.78
31	CEMETERY-PERPETUAL CARE	858,966.82
33	FIRE PROTECTION FUND	2,139,555.77
37	ST HIGHWAY CLEANUP	69,780.43
38	TRAFFIC SAFETY	51,743.46
42	84 GRT	3,596,930.19
49	86 GRT	7,212,075.63
61	91 GRT INFRASTRUCTURE	2,404,639.48
63	ENGINEERING	
69	94 GROSS RECEIPTS TAX	5,261,064.34
74	SENIOR GIFT FUND	95,951.94
81	WATER/SEWER OPERATIONS	16,006,232.15
86	SOLID WASTE	979,467.43
88	BONITO LAKE	368,449.70
89	ESGRT .0625%	2,123,338.44
94	LANDFILL OPERATIONS	4,427,030.29
96	FLEET COLLISION	224,905.46
104	UTILITY DEPOSITS	623,181.76
105	ECONOMIC DEVELOPMENT GRT	8,020,703.09
107	LIABILITY/DEDUCTABLE INSURANCE	714,808.59
109	2004 CAPITAL OUTLAY GRT	19,616,229.40
114	SIDEWALK REVOLVING LOANS	2.41
119	11 GRT REF/IMP REV BOND	8,134.23
121	2015 GO BONDS-FUN CENTER	96,275.18
122	2015 GO BONDS - STREETS	186,577.03
124	AMERICAN RESCUE PLAN ACT	2,214,011.68
TOTAL:		90,200,542.99

AGENDA REPORT

CITY OF ALAMOGORDO

CITY COMMISSION

Meeting Date: 6/10/2025

Report Date:

Report No: 7.

Submitted By: Stephanie Hernandez

Subject: Consider, and act upon, the future operational direction for the City of Alamogordo's municipal Desert Lakes Golf Course. *(Belinda Bass, Parks and Recreation Director, and Stephanie Hernandez, Acting City Manager)*

Fiscal Impact:

Amount Budgeted:

Fund:

Additional Fiscal Impact:

Recommendation:

Background: Background/Justification:

The City is reviewing all available options to ensure the long-term viability, fiscal responsibility, and community value of Desert Lakes Golf Course. This item seeks Commission direction and approval to proceed with one of the outlined paths.

1. Bring Golf Course Operations In-House

Direct staff to transition all areas of golf course operations under full City management. This option would enhance public accessibility and align operations more closely with the expectations and service model of a true municipal facility. It would ensure consistent oversight, equity in access, and a stronger community focus while making the course more integrated with other City recreational services. **Cons:** Transitioning operations in-house will require the City to add key staff positions and ensure adequate support for day-to-day management. While this change presents an opportunity for operational consistency, it also requires careful attention to recruitment and retention strategies, especially for specialized roles such as Golf Pro. Like many municipalities, the City will need to evaluate its pay structure to remain competitive and attract qualified personnel, though the long-term benefits of direct oversight may outweigh these initial hurdles.

2. Issue a Request for Proposals (RFP)

Authorize staff to issue an RFP for the management and operation of Desert Lakes Golf Course, allowing third-party entities to submit proposals for operational responsibilities of the restaurant and the Golf Pro. Golf course maintenance would remain under City control. This option reflects the current hybrid operational model and could bring in new ideas, efficiencies, and innovation from the private sector, while maintaining City oversight over the physical course itself. It also allows for

continuity and minimal disruption to existing operations. **Cons:** A hybrid model can often result in operational tension between City departments and the third-party operator, particularly when priorities diverge. Private operators may focus more on short-term profits or daily performance, which can conflict with the City's broader goals for long-term infrastructure investment and compliance with regulatory standards. This arrangement requires significant contract oversight and clear performance expectations to avoid misalignment. This model would also continue to increase the subsidy to pay the contractor rather than being invested in course improvements.

3. **Relinquish City Oversight with Intent to Privatize.** Consider the option of relinquishing all City operational responsibilities and rights, with the intent to explore a potential sale or long-term lease of Desert Lakes Golf Course to a qualified private entity. This option may provide long-term cost savings and reduce operational burden on City staff. Current subsidies range from 250,000 to 800,000. This could open the door for private investment and development. It offers the opportunity to reallocate municipal resources to other critical priorities while potentially enhancing the course through private capital. **Cons:** Fully relinquishing oversight comes with the risk of losing control over pricing, programming, and access. A private owner may prioritize profit over community benefit, which could reduce affordability or limit public use. Without clear contract terms or protective covenants, the course's value as a community asset may be diminished over time, and its availability for local residents could be impacted.

Desert Lakes Golf Course

The Future Of An Important City Facility
Management Proposal As Proposed by G&L Golf

Management Model as Submitted by G&L Golf

(see page in your portfolio- 1st page after last
slide)

- Management Model – Using all current equipment
 - Equipment Rental \$3,000/mo
 - Carts
 - Range, beverage, service, gas, and marshal carts
 - All Garage Equipment
 - Tires, air compressor, etc
 - Range balls and baskets
 - All IT equipment currently in use
 - With the exception of NAS deck/proprietary information
 - All club repair equipment
 - Golf shop displays
 - Hanger, racks, etc
 - Rental Clubs

Proposed Management Model – As Proposed **REVENUE- Condensed**

- Shared Revenue- 5 yr Avg- as reported to the City- does NOT include restaurant- \$640,788
- Restaurant Revenue- as proposed- \$985,000
- Other Income- as proposed- \$195,350
- **Total All Income- \$1,821,138**

Proposed Management Model – As Proposed **COST- Condensed**

- Cost of Management Plan- \$1,621,550.00
 - Cost of Goods
 - Cost of Other Expenses
 - Cost of Management Fee
 - Cost of Equipment Rental
- Cost of Maintenance- 5 yr Average - \$663,962.00
- **Total Cost- \$2,285,512.00**

Revenue/Expenses

The Visuals

Expected Revenue	\$1,821,138
Expected Cost to Maintenance	\$663,962
Revenue Balance	\$1,157,176
Cost of Proposed Management Plan	\$1,621,550
After paying Management Plan	- \$464,374
Expected subsidy amount	
Total Cost	-\$464,374

Notes

- The forecast in the management model assumes operations stay static for the duration of the contract
- There is no indication of a plan to appeal to the community as a whole
 - Developing new activities to attract new golfers
 - Extending restaurant hours to attract more patrons
 - No new carts, no new features, this model maintains the status quo
- The yearly arrears amount would be close to double what the current average is
- The course would continue to suffer, as the subsidy would go to pay the Management Company instead of being invested in the course itself.
- There is no incentive for the Management Company to work harder to bring new things to the course and improve the financial model- they are getting paid no matter how they perform; they have no “skin in the game”

Revenue Worksheets

- The shared revenue is the actual 5 yr averages of those revenues as was reported to the City by G&L Golf
 - The revenue stated in their proposal is based loosely on the 5 year average they have received for those items, not the total received, this was remedied in our worksheet.
- The restaurant income was calculated separately, even though it is currently shared revenue
 - This was done because the six items specifically for the restaurant has been calculated separately and in a different format than what is submitted to the City
- Revenues are reflected as the management proposal projects them

Proposed Management Model

Expected Income- Shared Revenue- as proposed

Page 1 of 3- Income- Shared Revenue 5 yr averages (as reported to the City)	Amount
Annual Passes	\$126,696
Shed Fees	\$1,288
Green Fees	\$253,171
Driving Range	\$57,852
Trail/Cart Path Fees	\$33,266
Cart Rental	\$168,515
Current Shared Revenue Income- 5yr Average	\$640,788

Proposed Management Model

Expected Income- as proposed

Page 2 of 3- Income- Restaurant- Financials per G&L- 5yr avg as reported to City	Income
Food Sales- proposed	\$650,000
Alcohol Sales- proposed	\$190,000
Beverages-Non-Alcohol- proposed	\$115,000
Banquet Sales- proposed	\$50,000
Free Food- proposed	- \$20,000
Total Income as proposed	\$985,000
Actual 5-year Average as reported to the City	\$956,334

Proposed Management Model

Expected Income- Other- as proposed

Page 3 of 3 – Income As proposed	Income
Rental Income	\$12,050
Lessons & Teaching	\$500
Pro Shop Sales	\$175,000
Advertising	\$2,800
Tournament Income	\$5,000
Other Expected Income	\$195,350

Total All Expected Income- As Proposed

All Incomes	Totals
Shared Revenue Income- 5yr Average	\$640,788
Restaurant- Income- as proposed	\$985,000
Other Income- as proposed	\$195,350
Total Expected Income- as proposed	\$1,821,138

Expenses Worksheets

- The following 5 slides are the expenses as proposed in G&L Golf's proposal
 - Their proposal can be found in your portfolio after the last slide and before the first divider
- The cost of maintenance is the 5 year average as shown in the previous presentation and can be found in your portfolio on page 7

Proposed Management Model- Expenses

Other Operating Expenses- as proposed

Page 1 of 3 - Expenses – as proposed	Cost
Advertising Expenses	\$5,000
Professional Fees	\$13,000
Auto Expenses	\$1,500
Bank and Credit Card S/Charge	\$55,000
Dues	\$1,800
Entertainment & Meals	\$1,000
Equipment Rental	\$1,750
Insurance- Liability	\$18,000
Insurance- Workers Comp	\$8,200
Laundry and Janitor	\$21,000
License and Permits	\$5,500

Proposed Management Model- Expenses

Other Operating Expenses- as proposed

Page 2 of 3 Expenses – as proposed	Cost
Office and Postage	\$5,000
Occupancy Expense- COA %	\$48,000
Rent Expense	\$800
Repairs and Maintenance	\$16,000
Business Promotion	\$2,500
Supplies	\$10,000
Subscriptions	\$3,000
Payroll Taxes	\$62,500
Travel	\$2,500
Telephone	\$4,200
Utilities	\$43,000

Proposed Management Model- Expenses

Other Operating Expenses- as proposed

Page 3 of 3 Expenses- as proposed	Cost
Utilities- Cart Barn	\$1,800
Wages	\$625,000
Total	\$956,050

Proposed Management Model – Expenses

Cost of Goods- as proposed

	Restaurant	Pro Shop
Pro Shop COG		\$140,000
Driving Range Expense		\$4,000
Cart Expense		\$22,500
Tournament Expense		\$2,000
Food COG	\$260,000	
Alcohol- COG	\$65,000	
Bev. Non-Alcohol COG	\$35,000	
Supply/Paper COG	\$21,000	
Sub-Total	\$381,000	\$168,500
Total Cost of Goods	\$549,500	

Proposed Management Model Total Expense AND Cost of Maintenance

Expenses	Cost
Total Cost of Proposed Management Model	\$1,621,963
Total Cost of Maintenance (5 yr Average)	\$663,962
Total Yearly Cost of Golf Course	\$2,285,925

G & L Golf - P & L totals & Model Comparison

	Management Model				Current Staffing
	In House				
	19th Hole	Total Desert Lakes	5 yr avg	Rev Estim	Rev Estim
Ordinary Income/Expense					
Income					
501 • Green Fees		50,682.81	50,682.81	51,500.00	51,500.00
502 • Golf Pass		37,512.33	37,512.33	38,500.00	38,500.00
503 • Carts		123,417.11	123,417.11	138,500.00	138,500.00
504 • Shed Fees		1,131.25	1,131.25	1,400.00	1,400.00
505 • Trail Fees		13,463.11	13,463.11	13,100.00	13,100.00
507 • Driving Range		35,291.06	35,291.06	37,850.00	37,850.00
508 • Rental Income		8,673.76	8,673.76	12,050.00	12,050.00
510 • Lessons & Teaching		2,933.23	2,933.23	500.00	1,000.00
512 • Golf Shop Sales		174,330.49	174,330.49	175,000.00	175,000.00
523 • Advertising		2,800.23	2,800.23	2,800.00	2,800.00
526 • Tournament Income		20,647.60	20,647.60	5,000.00	5,000.00
552 • Food Sales	642,100.41		642,100.41	650,000.00	
553 • Alcohol Sales	191,546.18		191,546.18	190,000.00	
554 • Beverages - Non Alc. Sales	101,865.26		101,865.26	115,000.00	
555 • Banquet Sales	42,150.97		42,150.97	50,000.00	
556 • Service Fees		513.45	513.45		
560 • Free Food	(19,826.19)		(19,826.19)	(20,000.00)	
Total Income	957,836.63	471,396.43	1,429,233.06	1,461,200.00	476,700.00
Cost of Goods Sold					
631 • Golf Shop COG		144,312.95	144,312.95	140,000.00	140,000.00
632 • Driving Range Expense		3,993.25	3,993.25	4,000.00	4,000.00
633 • Lessons & Teaching Expense		2,667.17	2,667.17		
635 • Cart Expense		21,050.98	21,050.98	22,500.00	22,500.00
645 • Tournament Expense		2,413.08	2,413.08	2,000.00	
652 • Food - COG	269,359.99		269,359.99	260,000.00	
653 • Alcohol - COG	64,533.55		64,533.55	65,000.00	
654 • Beverages - Non Alc. - COG	34,502.75		34,502.75	35,000.00	
655 • Supplies/Paper - COG	21,551.36		21,551.36	21,000.00	
Total COGS	389,947.65	174,437.43	564,385.08	549,500.00	166,500.00
Gross Profit	567,888.98	296,959.00	864,847.98	911,700.00	310,200.00
Expense					
701 • Officers Salary	-	57,065.83	57,065.83	-	-
740 • Advertising Expense	1,276.60	3,772.11	5,048.71	5,000.00	5,000.00
744 • Professional Fees	117.31	12,183.19	12,300.50	13,000.00	
745 • Auto Expense	37.45	5,718.34	5,755.79	1,500.00	1,500.00
756 • Bank and Credit Card S/Chg	27,232.84	21,267.26	48,500.10	55,000.00	14,376.00
770 • Course Supplies	-	1,601.80	1,601.80		
772 • Dues	600.00	966.40	1,566.40	1,800.00	1,800.00
785 • Entertainment & Meals	-	209.38	209.38	1,000.00	1,000.00
786 • Equipment Rental	38.49	1,684.14	1,722.63	1,750.00	1,750.00
787 • Entry Fees	-	5,281.30	5,281.30		
806 • Insurance - Liability	17,707.08	263.52	17,970.60	18,000.00	
807 • Insurance - Workers Comp	275.20	7,847.83	8,123.03	8,200.00	
808 • Insurance Officer- Life	-	3,886.92	3,886.92		
830 • Laundry & Janitor	20,084.87	137.71	20,222.58	21,000.00	5,000.00
832 • License & Permits	1,278.06	4,404.22	5,682.28	5,500.00	5,500.00

845 · Office & Postage	484.97	4,563.30	5,048.27	5,000.00		5,000.00
847 · Cash Over/Short	484.52	(1,340.49)	(855.97)	-		-
850 · Occupancy Expense - COA %	47,724.18	103.55	47,827.73	48,000.00		
855 · Rent Expense	-	796.22	796.22	800.00		800.00
856 · Repairs & Maintenance	15,205.74	338.88	15,544.62	16,000.00		5,000.00
861 · Business Promotion	1,125.96	2,682.03	3,807.99	2,500.00		
863 · Supplies	6,134.74	3,512.33	9,647.07	10,000.00		3,500.00
866 · Subscriptions	632.61	3,377.89	4,010.50	3,000.00		3,000.00
870 · Miscellaneous Taxes	-	50.00	50.00			
871 · Payroll Taxes	35,523.08	19,891.32	55,414.40	62,500.00		41,421.00
873 · Travel	-	4,017.96	4,017.96	2,500.00		2,500.00
874 · Telephone	-	4,182.46	4,182.46	4,200.00		4,200.00
880 · Utilities	28,720.83	14,207.56	42,928.39	43,000.00		43,000.00
881 · Utilities Carts	-	1,776.18	1,776.18	1,800.00		1,800.00
890 · Wages	322,616.83	181,452.93	504,069.76	625,000.00	PERA+Ret - 4 ppl >	28,487.00
Total Expense	527,301.36	365,902.07	893,203.43	956,050.00		341,080.00
Net Ordinary Income	40,587.62	(68,943.07)	(28,355.45)	(44,350.00)		515,714.00
Other Income/Expense						(205,514.00)
Other Income						
962 · Interest Earned	0.57	0.20	0.77	-		
970 · COA Retainer	-	30,000.00	30,000.00			-
Total Other Income	0.57	30,000.20	30,000.77			
Other Expense						
982 · Interest Paid	823.46	2,161.47	2,984.93	-		
Total Other Expense	823.46	2,161.47	2,984.93	-		-
Net Other Income	(822.89)	27,838.73	27,015.84			
Net Income	39,764.73	(41,104.34)	(1,339.61)	(44,350.00)		
New Expenses						(205,514.00)
Management Fee				80,000.00	<Max Est	
Equipment Rental				36,000.00	< Max Est >	36,000.00
				116,000.00		36,000.00
Total Additional Subsidy				(160,350.00)		(241,514.00)

Date: 4-22-25

To: Belinda Bass
City of Alamogordo
Parks & Rec Director

Re: Desert Lakes Business Model information

Belinda,

I have included a lot of information in this packet.

- Included are 5 years of P & L's from G & L Golf, Inc.
- Also included is our estimate of the two (2) models, Management model & In-House.
 - A spreadsheet with the Management model estimates and the In-House estimate using a COA worksheet for payroll that I received in the past.
 - Please keep in mind, I am using the current revenue splits as that would be the only additional revenue the City would be gaining. If going forward with a Management model I would suggest following the same revenue splits for deposits for one year or so to be sure the numbers shake out the way we think.
 - Also, We have assumed a slight staffing reduction in the In-House estimate and only 4 permanent employees. This may effect services.
 - None of our salary estimates for the City include overtime which will definitely come into play based on our experience.
 - Payroll on the Management agreement has been increased to account for needed raises and a new F & B manager at a competitive rate.
 - There are several line items G & L has that would have to be explained when looking at our revenues and expenses. The one the City would not receive as much from is the "Tournament Revenue" line item that includes my professional winnings, contractual earnings from consulting, contractual earnings from PGA programs and some admin fees from tournaments.
- Our current inventory levels which are estimates, but should be very close.
 - Golf Shop -\$37,500
 - 19th Hole - \$9,000 – fluctuates weekly.
- Lessons – My lessons on recorded in the Lesson & Teaching line item. Jason gave the following lessons from 2020-2024 – Some of these were free lessons or gratis lessons for various reasons.
 - 2020 – 60
 - 2021 – 150
 - 2022 – 120
 - 2023 – 160
 - 2024 – 140

- Please keep in mind that lessons are given by the trained professional and if they do not get the lion share of the lessons there will be no incentive to teach. That would hurt range revenue and other revenues slightly as well.

Equipment Rental

- \$3,000 per month for 12 months – this is a high estimate. I still have some research to get an exact number for this and/or to break it up between carts and the rest of the equipment.
- Equipment included for the \$3,000 would be:
 - Carts
 - Range cart, Beverage cart, Service cart, Gas cart, Marshal cart
 - All garage equipment – tires, air compressor, etc.
 - Range balls and range baskets
 - All IT equipment currently in use with the exception of our NAS deck with all our proprietary information.
 - All club repair equipment
 - Golf Shop displays, hangers, racks, etc.
 - Rental clubs
 - The list goes on. We would have to have a walk through to estimate all equipment that was needed to go in-house. Management model would use the existing equipment.
- We can discuss all equipment desired and make reductions as needed.
- A Buy out would have to be negotiated on the small equipment as I do not believe the City can purchase used cars and there are also building additions that I have to get into my file that were ok'd by Brian Ceasar in 2020.

Desert Lakes Golf Course

A Community Gem & Economic Asset: The Future of the Municipal Golf Course

The city held 2 different town hall meetings

- Monday, May 12th, 2025
- Wednesday June 4th 2025

A Brief History

- 1971 The city acquired the land that is now the back 9 from the Bureau of Land Management with the condition that it be used for recreational purposes for perpetuity.
- Front 9 was originally owned and operated by the Alamogordo Country Club, Inc.
- In 1984, the ACC gave the front 9 property to the City of Alamogordo with the condition that it be maintained as a golf course for perpetuity or until/unless the city constructed a new golf course.

Options for Consideration

1. RFP for Restaurant Operations and Golf Pro
2. Bring management of the full golf course in-house
3. Sale or reversion of the Golf Course.

Note:

The current contract term has ended. By state procurement regulations, the City is not permitted to continue services under the existing agreement. To ensure compliance and transparency, the City must issue a formal Request for Proposals (RFP) to allow interested third-party operators the opportunity to submit proposals for continued operations.

A Brief History of Current Contractor

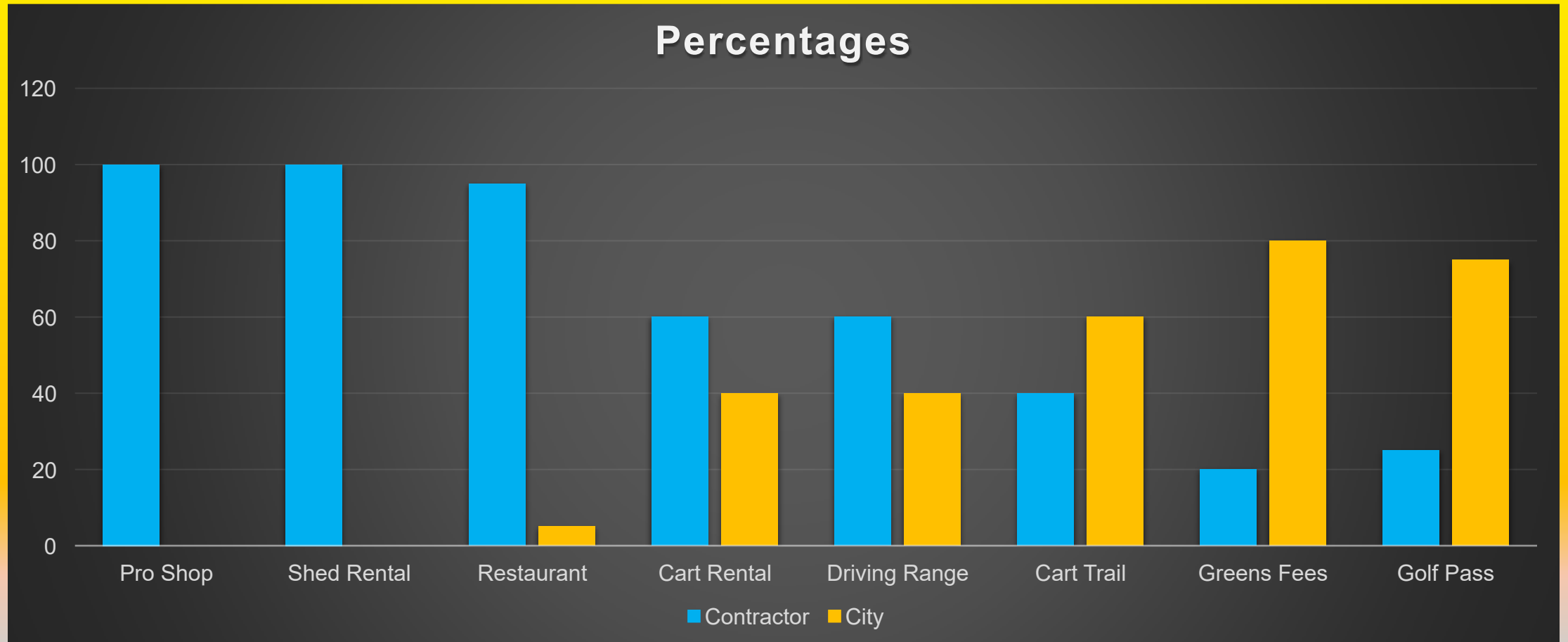
- G&L Golf became the contractor in 1992
- G&L Golf operations
 - Pro Shop
 - Lessons
 - Cart rentals
 - Tournament Organization
 - High School program
 - 19th Hole Restaurant
- G&L Golf has worked hard to develop and build the game of golf in Alamogordo

Financial Facts

The Golf Professional and Restaurant Operate on a Cost-Sharing Plan

- Annual fee paid to Contractor - **\$30,000**
- 19th Hole Restaurant- **95% contractor**- 5% City
- Pro Shop Sales- **100% contractor**
- Cart Shed Rental- **100% contractor**
- Cart Rentals- **60% contractor** – 40% City
- Driving Range- **60% contractor** - 40% City
- Cart Trail Fees- **40% contractor** – 60% City
- Greens Fees- **20% contractor** – 80% City
- Annual Pass Fees – **25% contractor** – 75% City

Financial Visual



Current Model – Financial Data

Current Model	2020	2021	2022	2023	2024	Averages
Actual Rev. Generated	\$1,412,959.00	\$1,544,865.00	\$1,660,043.00	\$1,881,805.00	\$1,786,597.00	\$1,657,254.
Cost of City to Operate	\$593,119.00	\$392,253.00	\$579,369.00	\$994,344.00	\$760,727.00	\$663,962.
Revenue Balance	\$819,840.00	\$1,152,613.00	\$1,080,674.00	\$887,461.24	\$1,025,870.00	\$993,292.
Cost of Contractor	\$1,024,287.00	\$1,096,573.00	\$1,211,126.00	\$1,392,335.00	\$1,296,376.00	\$1,204,139.
After paying Contractor	\$ -204,446.00	\$56,039.00	\$ -130,452.00	\$ -504,873.00	\$ -270,506.00	\$ -210,848.
Subsidy Amount	\$263,259.00	\$79,961.00	\$ 122,758.00	\$774,566.00	\$ 107,928.00	\$269,694.

Differed Maintenance Cause/Effect

Maintenance projects, large and small, have been deferred in an effort to avoid affecting the Contractor's revenue stream.

- Regulatory requirements for Ponds
- Course improvements
- Large seeding projects
- Cart path rules and restrictions enforcement
- Greens replacement/conversion

Balancing act between what needs to be done and what can be done. Contention and conflicts between City staff and the Contractor regarding what is and is not a priority in the realm of course maintenance.

Option #1 –City Management

- Our proposal
 - Due to the condition of the Golf Course for the next 5 -10 years and requirements
- Take the management of entire course in-house
 - At least for the next 5-10 years
 - So that improvements can be made without conflict with a contractor's ability to generate revenue
 - Enhanced features to attract new players from all segments of society
- Restaurant would still be leased out
 - Recommend that revenue sharing be adjusted to a minimum of 90% to contractor and 10% to City

10 Year Plan

Post Irrigation Install

- Pond lining, re-lining, expansion (lining is mandated by federal NPDES regulations)
- Greens conversion- from Bentgrass to Bermuda grass(Mini-Verde)- per the Master Plan approved by City Commission in 2024.
- Beautification and windbreak projects with pollinator zones and pollinator-friendly plantings
 - Starting on the Back 9 to protect greens from desiccation and to bring color to the “desert side”.
- Cart path repairs
 - Level cart paths
 - Widen cart paths (as funding and space allow)

10 Year Plan

Post Irrigation Install- Cont'd

- Driving Range improvements
 - New, bigger, longer, taller nets
 - Introduce a “new game” that is more accessible
 - Trackable stats and challenges through a TopGolf-type system
 - Includes teaching tools for new and experienced golfers
 - Free to APS School Golf Teams
- More programs and events to appeal to the entire community
 - Introductory games and events
 - Non-golf events
 - Easter egg hunt
 - Community Picnic
 - Music Events
 - Weddings

How Do We Get There?

A Re-imaging of our Municipal Golf Course

- New Marketing Strategy
 - Encourage new players
 - Encourage golf-adjacent activities
 - New driving range features
 - Activities and events for the whole community
 - Carefully scheduled and curated to maximize fun and minimize impact on the game of golf
 - Extended hours at Restaurant and Driving Range
- Keep fees reasonable to reflect the fact that this is a **MUNICIPAL** golf course
- New Golf Cart Fleet
- New Driving Range Features
 - Similar technology to Top Golf
 - Offers games, teaching modules, league play, and multiple virtual golf courses

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RANGE



What Staffing Will Look Like

- Restaurant leased to contractor
 - Revenue sharing
 - 95% Contractor and 5% City (current model)
 - 90% Contractor and 10% City (proposed model)
- City Staff
 - Manage and Operate Pro Shop
 - 4 Full-Time Pro Shop cross-trained to assist w/course maintenance, one is an Administrative Assistant
 - 5 Part-Time Pro Shop cross-trained to assist w/course maintenance
 - 1 Full-Time PGA Golf Pro- will provide lessons and retain % of lesson fees
 - 1 Full-Time General Manager of Golf
 - Continue to Manage and Operate Maintenance

Future Model- Financial Data

Pro Shop In-House and Restaurant Revenue Share 90/10

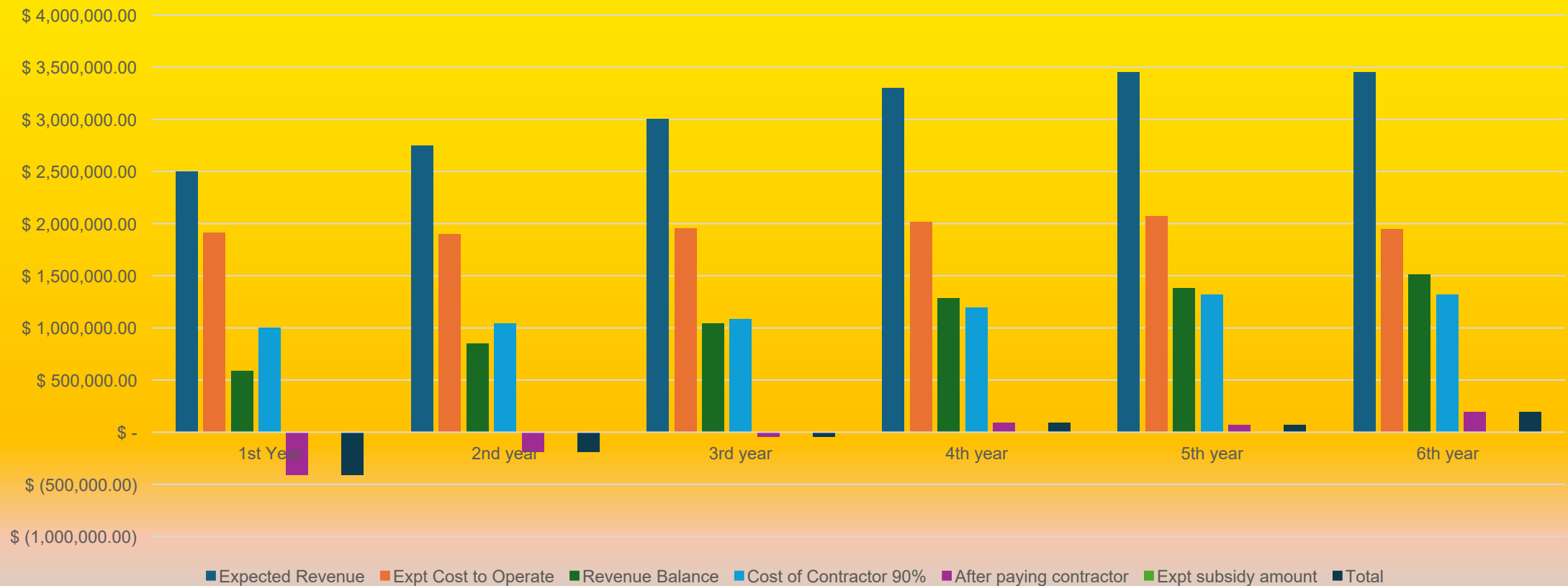
Assumes Restraunt at 90/10 revenue share- 1st year remains 95/5

Expected Future	1st Year	2nd year	3rd year	4th year	5th year	6th year
Expected Revenue	\$ 2,500,163.83	\$ 2,750,110.53	\$ 3,001,660.18	\$ 3,301,826.19	\$ 3,455,730.94	\$ 3,455,730.94
Expt Cost to Operate	\$ 1,913,223.09	\$ 1,901,431.59	\$ 1,957,278.84	\$ 2,014,976.74	\$ 2,070,725.58	\$ 1,945,725.58
Revenue Balance	\$ 586,940.75	\$ 848,678.94	\$ 1,044,381.34	\$ 1,286,849.46	\$ 1,385,005.36	\$ 1,510,005.36
Cost of Contractor 90%	\$ 999,369.60	\$ 1,041,448.32	\$ 1,088,786.88	\$ 1,197,665.57	\$ 1,317,432.12	\$ 1,317,432.12
After paying contractor	\$ (412,428.85)	\$ (192,769.38)	\$ (44,405.54)	\$ 89,183.89	\$ 67,573.23	\$ 192,573.24
Expt subsidy amount						
Total	\$ (412,428.85)	\$ (192,769.38)	\$ (44,405.54)	\$ 89,183.89	\$ 67,573.23	\$ 192,573.24

Future Revenue- Visual

Pro Shop In-House and Restaurant Revenue Share 90/10

Future Model Visual



How to Make the Re-Imagining Work

All of these plans will only work if we invest in the course. This will take time and money.

We can invest in the course by improving our ponds, repairing our cart paths, doing the greens conversion and adding beautification through plantings and landscaping.

All of these plans will only work if we invest in our community. This will take time and money.

We can invest in our community by adding a Z Trans stop, offering lessons at low/free cost, holding family-friendly events, charity and fundraising tournaments, free golf/driving range days, and more.

How Do we Find the Funding?

- With the ability to manage the course coming in-house, we are eligible for more grant opportunities
- By developing more inclusive programming for youth, women, and minorities, we also gain more state and federal recreational grant opportunities
 - Special golf or driving range events
 - Special rates/events for lessons and player development
- The current amount subsidized could be put towards the course rather than paying the contractor
- Work on the course can proceed much more quickly without interfering with a contractor's ability to generate revenue

Addressing Some Concerns

- Private Carts
 - We propose to “grandfather” private carts from 2024/2025
 - No new private carts OR maintain the current number of private carts
 - Potentially have existing private carts install GPS
- Annual Passes- Costs in General
 - Passes/Fees would remain static for the first year
 - Allows us to collect data and statistics to show us where we have gaps in our service and where improvements need to be made
 - Concern that we will increase the cost
 - Fees would remain low to reflect that this is a **MUNICIPAL** golf course
 - Golfers will continue to get a good bargain

Option #2 -Management Proposal

- Management proposal submitted by G&L Golf
- The management proposal consists of the city purchasing all inventory and paying all costs associated with stocking and operating the restaurant and the Pro Shop
- The city would lease all contractor-owned furnishings and equipment from G&L Golf
- The City would receive all revenue generated by the restaurant and Pro Shop
- The following slides demonstrate what that would look like

Proposed Management Model – As Proposed **REVENUE**

- Shared Revenue- 5 yr Avg- as reported to the City- does NOT include restaurant- \$640,788
- Restaurant Revenue- as proposed- \$985,000
- Other Income- as proposed- \$195,350
- **Total All Income- \$1,821,138**

Management Model as Submitted by G&L Golf

Equipment Rental- Cost

- Management Model – Using all current equipment
 - Equipment Rental \$3,000/mo
 - Carts
 - Range, beverage, service, gas, and marshal carts
 - All Garage Equipment
 - Tires, air compressor, etc
 - Range balls and baskets
 - All IT equipment currently in use
 - With the exception of NAS deck/proprietary information
 - All club repair equipment
 - Golf shop displays
 - Hanger, racks, etc
 - Rental Clubs

Proposed Management Model – As Proposed **COST**

- Cost of Management Plan- **\$1,621,550.00**
Management Plan Includes:
 - Cost of Goods
 - Cost of Other Expenses
 - Cost of Management Fee
 - Cost of Equipment Rental
- Cost of Maintenance- 5 yr Average - **\$663,962.00**
- **Total Cost to Operate- \$2,285,512.00**

Revenue/Expenses

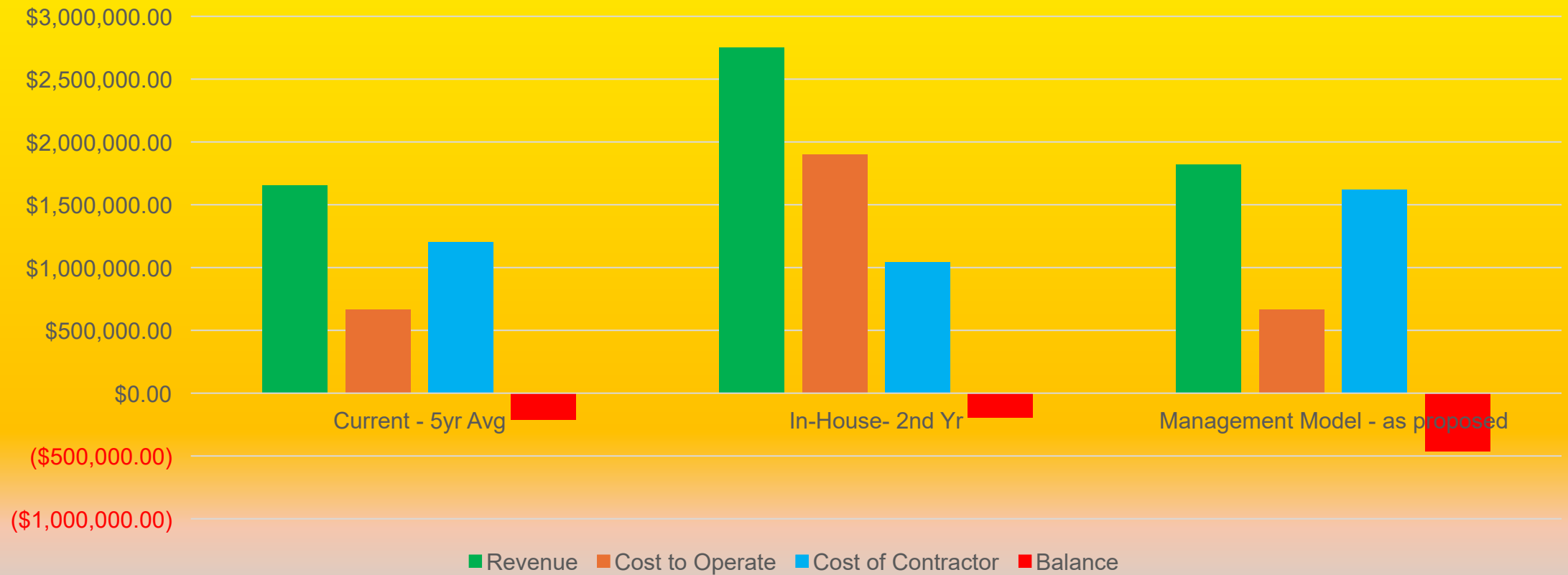
The Visuals

Expected Revenue	\$1,821,138
Expected Cost to Maintenance	\$663,962
Revenue Balance	\$1,157,176
Cost of Proposed Management Plan	\$1,621,550
After paying Management Plan	- \$464,374
Expected subsidy amount	
Total Cost	-\$464,374

Comparison Model

Current, In-House, Management

Side by Side Comparison



Notes

- The forecast in the management model assumes operations stay static for the duration of the contract
- There is no indication of a plan to appeal to the community as a whole
 - Developing new activities to attract/develop new golfers
 - Extending restaurant or driving range hours to attract patrons
 - No new carts, no new features, this model maintains the status quo
- The yearly arrears amount would be close to double what the current average is
- The course would continue to suffer, as the subsidy would go to pay the Management Company instead of being invested in the course itself.

Option # 3- Sale or Reversion of Golf Course

- Verify Deed Restrictions
 - Possibly revert to the Alamogordo Country Club
- Some legal and real estate questions tied to
 - Back 9
 - BLM required it to be used for recreation in perpetuity.

Personnel Biography

Michael Bradley- Golf Course Superintendent

Mike began his career path in golf in 1989. He became an Assistant Golf Course Superintendent for the first time in 1994 at Murray Country Club; his first time as a Golf Course Superintendent was in 1997 at South Highland Country Club. Mike has completed whole-course renovations, installations of irrigation systems, and more.

- Bachelor's degree in Agriculture/Agronomy from Murray State University (1997)
- Member of the Golf Course Superintendent Association of America (GCSAA) since 1997
 - Class A member since 2000.
- General Manager for 4 years
 - South Highland Country Club
- Consultant to 5 courses and facilities for 7-10 years
 - Benton Country Club
 - Oaks Country Club
 - Mayfield Country Club
 - Murray Country Club
 - Murray State University- athletics and grounds
- Assisted with the preparation and running of women's state amateur tournaments
 - Miller Memorial Golf Course
- Experienced in the art of equipment and cart purchasing
- Rain Bird trained and certified
- John Deere factory-trained technician.

Personnel Biography

Belinda Bass- Director of Parks & Recreation

Belinda has worked in the world of Parks & Recreation since 2008. She has designed and implemented volunteer programs, education programs, created special events, and managed all aspects of natural resources and wildlife management.

- Master's Degree in Business/Public Administration (USW- 2023)
- Bachelor's Degree- Biology (WPU-2008)
- Associate's Degree- Bioprocesses/Biofuels(IHCC-2007)
- Management of Park Operations/Special Projects/Natural Resources Division of one of the largest county park systems in the United States
 - All aspects of wildlife management
 - From food plots to prescribed burns
 - Certified Burn Boss
 - Managed whitetail hunts, furbearer trapping program, Canada goose management
 - All aspects of captive herd management
 - Elk and bison herds
 - All aspects of natural and landscaped plantings
 - Operated two greenhouses
 - Managed 42 landscapes and 20,000 acres of habitat
 - All aspects of wastewater management/treatment
 - Operated and managed three wastewater plants
 - All aspects of recreational lake management
 - Four lakes- 2,770 surface acres
 - From e.coli testing to navigation buoys
 - All aspects of timber management
 - From wildfire management to timber poaching prevention
 - Developed and implemented outdoor education and volunteer programs
- Private Lands Management- Maui, Hawaii
 - All aspects of citrus and mango orchard management and rehabilitation
 - All aspects of feral ungulate management (goats, pigs, cattle)
 - Apiary management
- Crop Production
 - Co-owned and operated a 550-acre farm
 - Operated livestock side and assisted with crop production
 - Domestic and exotic livestock production
 - Operated breeding program for exotic animals
 - From reptiles to large cats